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Please Note: We recommend you to use one of the following web browsers: Saf	

Explorer, or Google Chrome. Firefox does not wrap up the text in the display window.



For a quick introduction, watch this 6 minutes video at https://www.youtube.com/watch?v=wR3TqoQpYQk&feature=youtu.be





Webinar on how to setup search criteria in SeekiNF, two slots, every Wednesday. Register HERE for the webinar

SeeleiNF

Power Feature 2: Display words before and after a phrase

SeekiNF(Search Engine to Extract Knowledge from Industry

Filings) is a cloud-based technology that provides searchable interface within different levels of resolutions in SEC filings.

SeekiNF allows users to search for financial and non-financial information based on user specified search strings from the

various SEC filings and PCAOB Inspection Reports from 1994-

2019 with daily updates. It has around 17 million SEC filings

and 33 million documents in its database spread over 24 years.

SeekiNF provides tremendous opportunities for gathering

information related to accounting, finance, marketing, tax, law,

etc. to conduct research and develop various risk assessment

models including financial risk and fraud risk using financial and non-financial information. In short, SeekiNF is a Complete System, Second to None with its own Database and Incredible

Search Engine.

N NOT



Anytime, Anywhere, ... SEC Financial Statements at your

FRAANK allows users to get financial statements, especially Balance Sheet, Income Statements, and Cash Flow Statements, of public companies filed with the SEC. These statements are made available in Excel Spreadsheet format.

Also, FRAANK lets users download non-financial information from 10K and 10Q filings, such as: Audit Report, Summary of Audit Report - auditee, auditor, type of opinion, place and date of audit, and dumps into Excel Spreadsheet, SOX 404 Management and Audit Reports, Footnotes, Items, and MD&A, Signature - obtains names of people who signed 10K with their titles.

2021-2022 Subscribers

- 1. Australian National University
- 2. Bentley University, Boston
- 3. Brock University, Canada
- 4. City University of Hong Kong
- 5. Florida Atlantic University
- 6. Fordham University, USA
- 7. IIM-Ahmedabad, India
- 8. IIM-Kozhikode, India
- 9. IIM Visakhapatnam, India
- 10. Louisiana Tech University, USA
- 11. Macquarie University, Sydney
- 12. McMaster University, Canada
- 13. National University of Singapore
- 14. National Central University, Taiwan
- 15. New Mexico State University
- 16. Queen Mary University of London
- 17. Rutgers University Newark

- 18. University of Alabama Huntsville
- 19. University of Arkansas
- 20. University of Calgary, Canada
- 21. University of Chicago
- 22. University of Illinois-Chicago
- 23. University of Louisville
- 24. University of Kansas
- 25. University of Nebraska Lincoln
- 26. University of New Mexico
- 27. University of Queensland-AU
- 28. University of Southern California
- 29. University of Sydney, AU
- 30. University of Texas-San Antonio
- 31. Univ. of Waterloo, Canada
- 32. Villanova University
- 33. Washington Univ., St. Louis
- 34. Yale University

SeekinF Unique Databases Available

Corporate Governance Related databases:

- 1. CEO is Chairman of the BOD for 1994-2021.
- 2. No Financial Expertise in BOD for 1994-2021.
- **3. Number of Audit Committee Meetings** for 1994-2021.
- 4. Number of Board of Directors Meetings for 1994-2021.
- 5. Number of Risk Committee Meetings for 1994-2021.

Other Databases:

- 6. Compensation and Executive Bio from DEF 14A for 2003-2021.
- 7. Compensation and Executive Bio from Form 424Bs, 2003-2021.
- 8. Public Float Value from Annual Reports, 1994-2021.
- 9. Accounting and Finance Executives who Signed 10Ks
- **10.** Subsidiaries database by year and country (1994-2021).
- 11. Conference calls (who said what?), 1994-2020, from SEC Filings.

Seekinf Unique Databases Available

- **12.** Company specific information for the years 1994-2018 from 10Ks such as: CIK, Company Name, Business Address, Mailing Address, Filing Date, Date Accepted, Period of Report, IRS No., State of Incorporation, Fiscal Year End.
- **13.** File Analyses for all 10Ks and 10Qs for 25 years (1994-2018): Word Count, Word Count without Numeric, Total Number of Sentences, and six readability indices.
- **14.** Six Risk Sentiments (Financial Risk, Litigation Risk, Tax Risk, Idiosyncratic, and others) based on Item 1A of 10K, for 2004-2021.
- 15. Database based on Forms 3, and 4.
- **16.** Competition Metrics for all companies based on 10K Filings (1994-2020).
- **17.** Companies with Going Concern Opinion, 1994-2020



Anytime, Anywhere!

SEC Filings & PCAOB Reports

at

Your Fingertips in Seconds

Anytime, Anywhere, at Your Fingertips!

Access SeekiNF using

iPad

Smart Phone

Laptop

Desktop

Anytime, Anywhere, at Your Fingertips!

20 million Filings

and

37 million Documents

(1994 - 2023)

Daily Updated

Anytime, Anywhere, at Your Fingertips!

A Complete System! Second to None!! With its own Database & Incredible Search Engine. You have to try it to believe it!

Seekinf Anytime, Anywhere, at Your Fingertips!

Search All Filings by Paragraphs (All) Tables & Footnotes Audit Reports SOX 404 Reports MD&A

Anytime, Anywhere, at Your Fingertips!

Search All Filings by CIK Codes SIC Codes Ticker Symbols

Anytime, Anywhere, at Your Fingertips!

Search by One Company Multiple Companies All Companies One Filing All Filings

Seeléinf Unique Search Features

1. Boolean Logic (use + for AND, | for OR, - for Negation)

- Multiple Exact phrases (with stop words)
- With all of the phrases/words (use A + B + C)
- With at least one of the phrases/words (use A | B | C)
- Without certain phrases/words (A B, with A but not B)
- <u>Examples</u> (No hyphen, instead use space, e.g., risk-free as risk free)
- We do not have a qualified financial expert serving on our board of directors | We do not have an audit committee financial expert serving on our Board of Directors | No member of our Board of Directors qualifies as an audit committee financial expert in Exact Phrase, Paragraph, 2 minutes got 309 hits.
- futures + options + swaps + hedging, Paragraph, in 10K
- (block chain | blockchain | distributed ledger), paragraph, in 10K

------ Original message ------From: "Kieschnick, Robert" <rkiesch@utdallas.edu> Date: 07/26/2013 8:28 PM (GMT-06:00) To: "Srivastava, Rajendra P." <rsrivastava@ku.edu> Cc: "Radhakrishnan, Suresh" <sradhakr@utdallas.edu> Subject: RE: trial version of FRAANK and SEEK-INF

Hi Raj,

Thank you for those examples. Actually I did a search with four key words (futures, options, swaps, hedging) for 2001 to 2002 and was very impressed as I read through the extracts of what the search turned up. I have a colleague that spent a year with 2 colleagues at UT@Austin trying to produce this type of information. Further, I plan to show two other colleagues that are trying to search for certain types of contracts. So, I can clearly see this system's potential.

However, I did not see how to save the search list nor the extracts and those are some of the things that I wanted to ask about when we talk. Moreover, I was not clear if it was possible to submit a list of specific firm reports to search. Hopefully we can discuss these questions. I have a meeting with my Dean in the morning, so would you have time around 2pm CST on Monday?

Thank you for your time,

Robert

Seekinf Unique Search Features

- 2. Wild Card Search (works only with all of the words feature, Example: Risk*)
- **3. Proximity Search** (two or more words within few words)
 - Compensation data (Bonus Salary, within 2 words, table, DEF 14A)
 - Executive bios (Name age within 2 words, table in DEF 14A)
 - Who signed 10Ks, etc. (title signature within 4 words, table, 10Ks)
 - Who invests where (Uber Preferred within 10 words in Table, All)
 - Infosys shares value within 300 words in Table in N-CSR and NQ (Institutional investors)
 - Who all institutional investors have invested in General Motors, Exact Phrase: General Motors, Proximity: shares value within 2 words, Table, N-CSR and N-Q.

Unique Search Features (Not Available from any Data Provider)

Display (few words before & after a phrase)

- Coronavirus
- Fiscal Year End from 10K (0, 1)
- STATE OF INCORPORATION, 10K (0, 1)
- Accession Number, 10K (1, 0)
- Business addresses, 10K (0, 22)
- audit committee met in DEF 14A (0, 1, try 0, 5)

Obtain Any Financial and Non-Financial Data

- Non GAAP Income
- Off Balance Sheet Items
- Air Traffic Liability
- Fuel Hedge Contracts
- Advertising expenses
- Marketing expense
- Off Balance Sheet items
- R&D Tax Credits (use R D Tax Credits | Research and Development Tax Credits) or .. Credit
- Executive Compensation Tables

Additional Information One Can Obtain through Free Custom Service

- Any financial and non-financial information from specific lines, paragraphs, tables, specific footnotes, specific Items, MD&As, Audit Reports, SOX 404 Reports, from 10Ks, 10Qs, 8Ks, Conference Calls, Exhibits, etc.
- Information related to "Critical Audit Matters" from Audit Reports, and "Critical Accounting Policies" from MD&A, and many other specific pieces of information from various documents.
- Perform almost all the textual analyses and calculate risk sentiments for all the filings specific to lines, paragraphs, MD&As, specific footnotes, specific items, conference call, etc.

Seekinf Video Links

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Intro by Dr. Raj Srivastava: <u>https://www.youtube.com/watch?time_continue=35&v=wR3TqoQpYQk</u>

- Example 1 (<u>https://youtu.be/AzPJBZGVjsA</u>, 3:59 min) Search for documents containing certain key words: Suppose you want to get all 10Ks containing the following words: futures, options, swaps, and hedging for the years 1994-2015. Follow these steps. Step 1: Type the words separated by a space: futures options swaps hedging in the slot "With all of the words". Step 2: leave the default choice "All" and select the desired time frame 1994-2015. Step 3: Paragraph (All). Step 4: Select all 10Ks. Step 5: Click on Submit button.
- In few seconds, 17,647 10Ks are obtained. The middle panel displays paragraphs containing the key words highlighted in yellow. The total word count with/without numbers, and total sentence count in the document are displayed on the right hand side for the company highlighted on the left. Click on the next company on the left hand side to get the total word count for this company. Frequency distribution of all the words can be downloaded in Excel by selecting "Download Distribution" on the right top corner of the display window. One can download all the snippets displayed in the middle by submitting a "Request Form" as described in Example 4.

Seekinf Video Links

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- Example 2 (https://youtu.be/Qt7x-t-Kz1o, 2:14 min) Presence and absence of phrases: This video shows how to search for the presence and absence of certain phrases in filings/documents. For example, you can obtain all the DEF 14A and DEFA 14A by typing the following phrases: Bonus plans -Stock options -Equity incentives (+ for presence and for absence) in the "With the exact phrase" slot in Step 1.
- Examples 3 & 4 (https://youtu.be/n9r57pNN4iU, 4:17 min) Presence of Multiple Phrases: Example 3 deals with finding companies that received a going concern opinion (GCO) from their auditors. You can obtain easily by typing the following phrases in the "With the exact phrase" slot: (In my opinion | In our opinion) + (substantial doubt about| substantial doubts about | substantial doubts regarding | substantial doubt regarding) + going concern (+ for 'AND' logic, | for "OR" logic). Also, type the words, opinion concern, in the Proximity Search slot with 500 words apart. Please see the newsletter at https://www.seekedgar.com:8443/News_Brief_May_2016.pdf more details.
 Example 4 deals with searching for documents containing the exact phrases like "We may never become profitable | We May Never Achieve or Sustain Profitability | we may never achieve or maintain profitability | We may never be profitable".
 - slot.

Seekinf. Video Links

Example 5 (<u>https://youtu.be/PuMnJ5MLaH8</u>, 6:53 min) - Proximity Search and download results: Example 5(a) shows how to get executive compensation tables from DEF 14A for all the companies or a set of companies for all the years or for few years. Just type "salary bonus" without quotes in the "Proximity Search" in Step 1, select "All" in Step 2, select "Table" in Step 3, select DEF 14A in Step 4, and submit. You will get the result in a matter of seconds. In order to download all the data in Excel submit a Request Form as described in the video and also in the newsletter

https://www.seekedgar.com:8443/News Brief May 2016.pdf. Example 5(b) shows how to obtain executive bios, similar to the above example by using "name age" without quotes within two words.

Example 6 (https://youtu.be/frPklXdlkr4, 1:53 min) - Display few words before and few words after a phrase and download results: This feature provides a powerful tool to users to find information given few words before and few words after a phrase documents/filings. Example 6(a) describes how to obtain Business addresses from 10Ks by selecting 0 words before and 21 words after the phrase Business Address. Example 6(b) shows how using the phrase Fiscal Year End with 0 word before and 1 word after one can get the fiscal yearend information. One can download the entire data by submitting a Request Form as described in Example 5.

Video Links

SeekîNF

Examples 7 (<u>https://youtu.be/L9IRrc5BWGI</u>, 2:41 min) - Count multiple phrases and words and download results.

Examples 8 (<u>https://youtu.be/sHIw1iB19ho</u>, **2:28 min)** - Proximity Counter with/without Order and download results: Example 8 shows how one can use the Power Features of Seek iNF to compute PCTCOMP, a measure of competition, in a matter of no time. This measure was developed by Li, Lundholm, and Minnis in "A Measure of Competition Based on 10-K Filings., in *Journal of (Accounting Research*, Vol. 51 No. 2 May 2013, pp: 399-436). See the newsletter for more details given at: <u>https://www.seekedgar.com:8443/News Brief May 2016.pdf</u>

- Examples 9 (<u>https://youtu.be/dNy4-raxHto</u>, 2:52 min) Unique line item from 10K or 10Q: Example 9 describes how to get unique financial information from 10K such as Air Traffic Liability.
- Examples 10 (<u>https://youtu.be/fRZe52CE72U</u>, 1:18 min) Searching through the Subsidiary Database: This video shows how to use the search engine for the subsidiary database.
- General Comments: You can use various features of SeekiNF to find the data you need. If you need our help in structuring the search criteria, please let us know. We can provide our help to get the data you want. If we don't have certain filings then let us know. We can add them within no time.

Here are some highlights of SeekiNF

- 1. Boolean Logic: Search for information and documents using Boolean logic with multiple words and phrases containing words like 'a', 'in', 'if', 'no', 'of', 'to', etc. This feature is very important for obtaining data that is not available from any other source. For example, you can get all the companies that have mentioned "We do not have a qualified financial expert serving on our board of directors" in a matter of seconds. Please do not use hyphenated words. In place of a hyphen use a space, e.g., use Risk Free for Risk-free.
- 2. Proximity Search two or more words within any number of words. This feature can get you compensation data, executive bios, who all have signed the 10K, etc., in matter of seconds. Download results in Excel file. Basically, you can find any table from all the filings, provided <u>you structure the search that is unique to that table.</u> For example, for compensation table salary and bonus within two words is unique to such tables. See Examples 5 & 6 in this document.
- **3.** Display few words before & few words after a phrase (containing words like a, in, it, of, etc.)/word. This feature is again very unique and can provide data that cannot be obtained from any other source. See Example 7.

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Here are some highlights of SeekiNF

- Counters: We have built-in counters for words, sentences, and multiple phrases with words including articles, preposition, and small words such as 'a', 'an', 'it', 'in', 'of', 'for', etc.
- 5. Proximity Counter with order or no order, two words within few words. This feature allows you to develop models similar to Prof. Mike Minnis model in JAR for measuring competition. See Example 9.
- 6. Built in Cosine Similarity and vector similarity measures, Word Variation yearto-year, and Readability Metrics (Six readability indices). These features are available for all the SEC filings and PCAOB Reports. These features are very important for assessing fraud risk and other types of risk. See Examples 12, 13, & 14.
- 7. Built-in Risk Sentiment (RS) Metrics based on Feng Li (<u>https://papers.ssrn.com/sol3/papers.cfm?abstract_id=898181</u>) and Campbell et al. models (<u>https://link.springer.com/article/10.1007/s11142-013-9258-3</u>): Financial, Litigation, Tax, Systematic, Idiosyncratic, and Overall risks. These metrics are very useful in building fraud risk other risk assessment models such as financial risk, litigation risk, and tax risk. See Example 16 for details.

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Here are some highlights of SeekiNF

- 8. Download Results of all your searches including tables, and snippets in Excel and HTML documents using Request Form. See Example 5 for details.
- **9. Perform Textual Analysis** on all SEC Filings and PCAOB Reports with the built—in features without any programming skills and download the output in Excel. Also, we do custom service to perform any sentiments analysis with your list of words.
- 10. Obtain unique financial information such as Air Traffic Liability, Off Balance Sheet items, Fuel Hedge Contracts, for all companies for all years (1994- 2018) in matter of seconds.
- 11. Extract any number, financial or non-financial, mentioned in a line in Excel such as number of board meetings, active patents, etc. See Example 15.

Seekinf Here are some highlights of SeekiNF

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- 12. Search by different resolution (paragraph, table, footnote, SOX 404 report, Audit Report, MD&A) and by specific industry.
- 13. Special Note: Get all the documents of a specific type by typing "a | the | of" without the quotes in "With the exact phrase". In addition, you can search separately Press Releases, Conference Calls, Shareholders Letters, Exhibits 10 and 95, and Items 1A.

SEC Filings in our Database, 1994-2023, Daily Updated

List of SEC Filings and Description

(Please CLICK HERE for SEC site link)

Category	File Type Or Exhibit Type	Description
Annual Reports	10-K, 10-K/A	Annual report pursuant to Section 13 and 15(d), and amendment
Annual Reports	10-KT, 10-KT/A	Annual - Transition report pursuant to Rule 13a-10 or 15d-10, and amendment
Annual Reports	10-K405, 10-K405/A	Annual Reports - Reg. S-K Item 405, and amendment
Annual Reports	10KT405, 10KT405/A	Annual-Transition Reports - Reg. S-K Item 405, and amendment
Annual Reports	10KSB, 10KSB/A	Annual Reports by Small Businesses, and amendment
Annual Reports	10KSB40, 10KSB40/A	Annual Reports by Small Businesses - Reg. S-B Item 405, and amendment
Quarterly Reports	10-Q, 10-Q/A	Quarterly report pursuant to Section 13 or 15(d) and amendment
Quarterly Reports	10-QT, 10-QT/A	Quarterly -Transition report pursuant to Rule 13a-10 or 15d-10 and amendment
Quarterly Reports	10QSB, 10QSB/A	Quarterly Reports by Small Businesses and amendment
Current Reports	8-K, 8-K/A	Current report filing (Disclosure of significant economic events), and amendment
Current Reports	6-K, 6-K/A	Current report of foreign issuer pursuant to Rules 13a-16 and 15d-16, and amendment
Foreign Annual Reports	20-F, 20-F/A	Annual and transition report of foreign private issuers pursuant to Section 13 or 15(d), and amendment
Foreign Annual Reports	40-F, 40-F/A	Annual reports filed by certain Canadian issuers pursuant to Section 15(d) and Rule 15d-4, and amendment
Proxies	DEF 14A	Definitive proxy statements
Proxies	DEFA14A	Definitive additional proxy soliciting materials including Rule 14(a)(12) material <u>Note</u> : Submission type DEFA14A can be filed as part of Form 8-K. For filers subject to 8-K filing requirements, we recommend the use of the 8-K combined form type as the easiest method for fulfilling your filing requirement for both forms
Proxies	DEFM14A	Definitive proxy statement relating to a merger, acquisition, or disposition
Proxies	DEFM14C	Definitive information statement relating to merger or acquisition

SEC Filings in our Database, 1994-2023, Daily Updated (continued)

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Registrations	S-1, S-1/A	General form of registration statement for all companies including face-amount certificate companies, and amendment
Registrations	S-4, S-4/A	Registration of securities issued in business combination transactions, and amendment
Registrations	15-12B, 15-12B/A	Notice of termination of registration of a class of securities under Section 12(b)
Registrations	15-12G, 15-12G/A	Notice of termination of registration of a class of securities under Section 12(g)
Registrations	15-12D, 15-12D/A	Notice of suspension of duty to file reports pursuant to Section 13 and 15(d) of the Act
Registrations	15F-12B, 15F-12B/A	Notice of termination of a foreign private issuer's registration of a class of securities under Section 12(b)
Registrations	15F-12G, 15F-12G/A	Notice of termination of a foreign private issuer's registration of a class of securities under Section 12(b)
Registrations	15F-12D, 15F-12D/A	Notice of a foreign private issuer's suspension of duty to file reports pursuant to Section 13 and 15(d) of the Act
Proxies	PRE 14A	Preliminary proxy statement not related to a contested matter or merger/acquisition
Ownership	Form 3, Form 3/A	Registration statement for specified transactions by certain foreign private issuers, and amendment
Ownership	Form 4, Form 4/A	Registration statement for securities issued by foreign private issuers in certain business combination transactions, and amendment
Ownership	Form 5, Form 5/A	Annual statement of changes in beneficial ownership of securities, and amendment
Ownership	13F-HR, 13F-HR/A	Initial Quarterly Form 13F Holdings Report filed by institutional managers, and amendment
Ownership	13F-NT, 13F-NT/A	Initial Quarterly Form 13F Combination Report filed by institutional managers, and amendment
Ownership	SC 13D, SC 13D/A	Schedule filed to report acquisition of beneficial ownership of 5% or more of a class of equity securities, and amendment
Ownership	SC 13G, SC 13G/A	Schedule filed to report acquisition of beneficial ownership of 5% or more of a class of equity securities by passive investors and certain institutions, and amendment
Prospectuses	424B1	Prospectus filed pursuant to Rule 424(b)(1)
Prospectuses	424B2	Prospectus filed pursuant to Rule 424(b)(2)
Prospectuses	424B3	Prospectus filed pursuant to Rule 424(b)(3)
Prospectuses	424B4	Prospectus filed pursuant to Rule 424(b)(4)
Prospectuses	424B8	Prospectus filed pursuant to Rule 424(b)(5)
Prospectuses	424B5	Prospectus filed pursuant to Rule 424(b)(7)
	424B7	Prospectus filed pursuant to Rule 424(b)(8)

SEC Filings in our Database, 1994-2017, Daily Updated (continued)

B1

	1 7	
Annual Reports	N-CSR, N-CSR/A	Certified annual shareholder report of registered management investment companies filed on Form NCSR, and amendment
Annual Reports	N-CSRS, N-CSRS/A	Certified semi-annual shareholder report of registered management investment companies filed on Form NCSR, and amendment
Annual Reports	NSAR-A, NSAR-A/A	Semi-annual report for management companies filed on Form N-SAR, and amendment
Annual Reports	NSAR-AT, NSAR-AT/A	Transitional semi-annual report filed on Form N-SAR, and amendment
Annual Reports	NSAR-B, NSAR-B/A	Annual report for management companies filed on Form N-SAR, and amendment
Annual Reports	NSAR-BT, NSAR-BT/A	Transitional annual report filed on Form N-SAR, and amendment
Annual Reports	NSAR-U, NSAR-U/A	Annual report for unit investment trusts filed on Form NSAR, and amendment
Annual Reports	N-Q, N-Q/A	Quarterly Schedule of Portfolio Holdings of Registered Management Investment Company filed on Form N-Q, and amendment
Reports	SD, SD/A	Specialized Disclosure Report filed pursuant to Section 1502 of the Dodd-Frank Wall Street Reform and Consumer Protection Act relating to the use of conflict minerals (Rule 13p-1), and amendment
Letters	CORRESP (Comment Letters)	A correspondence can be sent as a document with another submission type or can be sent as a separate submission.
Letters	UPLOAD (Response Letters)	Response by SEC to the above correspondence
Letters	AAER	Accounting and Auditing Enforcement Releases (Enforcement actions concerning civil lawsuits related to fraud and other reporting violations)
Extractions	PRESS RELEASE	Press Releases - extracted from exhibits of 8-K, 6-K, & Form 425
Extractions	SHAREHOLDERS MEETINGS	Shareholders Meetings - extracted from exhibits of 8-K, 6-K, & Form 425
Extractions	SHAREHOLDERS LETTER	Shareholders Letters - extracted from all available filing including N-30D, N-30D/A and Form 425
Extractions	CONFERENCE CALLS	Conference Calls - extracted from exhibits of 8-K, 6-K, & Form 425
Extractions	OTHER 8-K EX	Other exhibits extracted from 8-K filings
Extractions	EXHIBIT 95 (10-K & 10-Q)	Mine Safety Disclosure extracted from 10-K and 10-Q flings
Extractions	EXHIBIT 10 (10-K)	Material Contracts and Obligations extracted from 10-K
Extractions	EXHIBIT 10 (10-Q)	Material Contracts and Obligations extracted from 10-Q
Extractions	EXHIBIT 99 (10-K)	Additional Exhibits extracted from 10-K
Extractions	EXHIBIT 99 (10-Q)	Additional Exhibits extracted from 10-Q
Extractions	EXHIBIT 21 (10-K & 10-Q)	List of Subsidiaries extracted from 10-K and 10-Q filings

Seeléinf

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PCAOB Reports

	Accounting Reports	INSPECTION REPORTS	PCAOB reports inspecting registered public accounting firms to assess compliance with the Sarbanes-Oxley Act, the rules of the Board, the rules of the Securities and Exchange Commission, and professional standards, in connection with the firm's performance of audits, issuance of audit reports, and related matters involving U.S. companies, other issuers, brokers and dealers.
	Accounting Reports	ADJUDICATED DISCIPLINARY ACTIONS	Board Orders in Settlements with Registered Firms or their Associated Persons
	Accounting Reports	SETTLED DISCIPLINARY ORDERS	Opinions, Orders, and Other Final Board Action Imposing Sanctions in Contested Disciplinary Proceedings and SEC Actions on Review of those Sanctions

Seeltinf

Example 1: Search for Documents Containing Certain Key Words

SeeltîNF

Example 1: Search for Documents Containing Certain Key Words

Suppose you want to get all 10Ks that contain the following words: futures, options, swaps, and hedging for the years 1994-2018. Follow these steps (see the screenshots in the next two slides):

Step1. Type the words separated by a space futures + options + swaps + hedging in the slot "With the exact phrases. The symbol `+' is used for the logic `AND'. This means we are searching for documents that contain all the words listed above.

Step 2. Since we want all the companies, leave the default choice "All" and select the desired time frame 1994-2018.

Step 3. Select Paragraph (All).

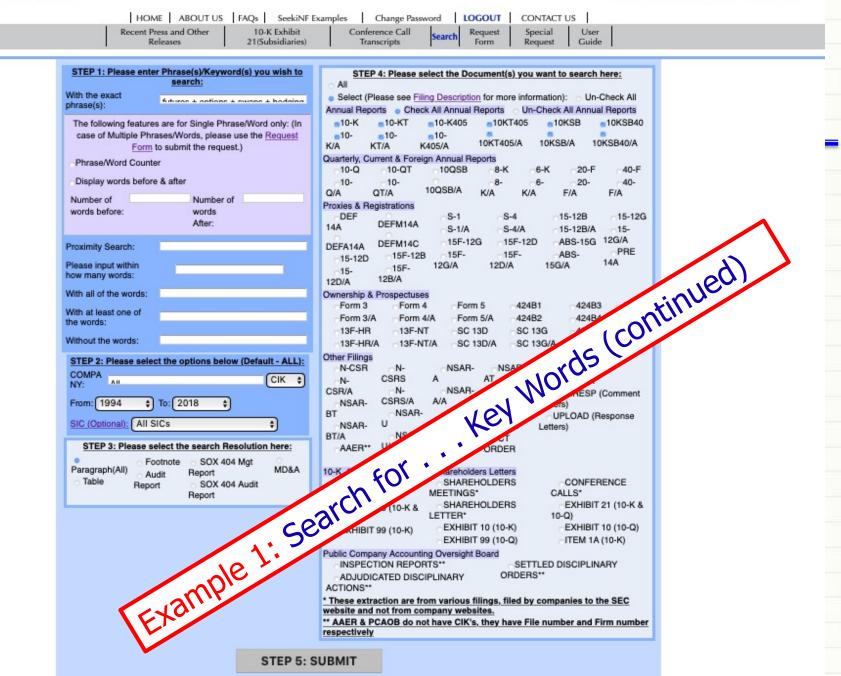
Step 4. Select all types of 10Ks.

Step 5. Click on SUBMIT button.

In few seconds you will get 20,882 10Ks. See the next two slides

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Example 1: Search for . . . Key Words (continued)

1 - 20 of 20882 1> Download Results

GOLDEN GRAIN ENERGY CIK: 1206942 TYPE: 10-K DATE: 12-21-2018 Word Distribution: GOLDEN GRAIN ENERGY View File Download Raw File Cosine Similarity/Word Variation Raw Non Dollar Values in CSV Raw Dollar Values in CSV CIK :1206942 Download Distribution Download File Analysis SIC :2860 File Type :10-K FILE ANALYSIS Derivative financial instruments: Commodity futures and exchange-traded commodity options contracts are reported at fair value utilizing Level 1 inputs. For File Date :12-21-2018 these contracts, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may Filename :0001206942-18-000020.txt Total Word Count (TWC) include dealer quotes and live trading levels from markets such as the CME and NYMEX. Crush swaps are bundled contracts or combined contracts that include a Total Word Count without numerics portion of corn, ethanol and natural gas rolled into a single trading instrument. These contracts are reported at fair value utilizing Level 2 inputs and are based on the Avaya Holdings Corp. (TWCWN) CIK :1418100 various trading activity of the components of each segment of the bundled contract. SIC :3661 Sentence Count File Type :10-K **Gunning-Fog Index** File Date :12-21-2018 Filename :0001418100-18-000192.txt Smog Index Flesch Reading Ease EATON VANCE CORP We engage in hedging transactions which involve risks that could harm our business. We are exposed to market risk from changes in commodity Flesch-Kincaid Grade Level CIK :350797 prices. Exposure to commodity price risk results from our dependence on corn and natural gas in the ethanol production process, along with sales of ethanol. We seek SIC :6282 to minimize the risks from fluctuations in the prices of corn, natural gas and ethanol through the use of hedging instruments. The effectiveness of our hedging Automated Readability Index File Type :10-K strategies is dependent on the price of corn, natural gas and ethanol and our ability to sell sufficient products to use all of the corn and natural gas for which we have Coleman-Liau Index File Date :12-21-2018 futures contracts. Our hedging activities may not successfully reduce the risk caused by Filename :0001144204-18-066037.txt **RISK SENTIMENT ANALYSIS** PHOTRONICS INC CIK :810136 COUNT We enter into short-term cash, option and futures contracts as a means of securing corn and natural gas for the ethanol plant and managing exposure to changes in SIC :3674 RISK TYPE (NR) commodity and energy prices. We occasionally also enter into derivative contracts to hedge our exposure to price risk as it relates to ethanol sales. As part of our risk File Type :10-K management process, we use futures and option contracts through regulated commodity exchanges or through the over-the-counter market to manage our risk related RS Feng Li 67 File Date :12-21-2018 to pricing of inventories. All of our derivatives, other than those excluded under the normal purchases and sales exclusion, are designated as non-hedge derivatives, Filename :0001140361-18-045611.txt **RS** Financial 161 with changes in fair value recognized in net income. Although the contracts are economic hedges of specified risks, they are not designated or accounted for as RS Litigation 123 hedging instruments. CIENA CORP CIK :936395 RS Tax 17 SIC :3661 RS File Type :10-K Systematic 856 File Date :12-21-2018 Filename :0000936395-18-000048.txt RS 481 The effect our hedging activities has on our financial performance and cash flows; diosyncratic • AGILENT TECHNOLOGIES INC 1638 RS Overall CIK :1090872 SIC :3826 File Type :10-K File Date :12-20-2018 Filename :0001090872-18-000019.txt Com Oaktree Strategic Income II, Inc. CIK :1744179 Our plant currently uses approximately 42 million bushels of corn per year. In October 2008, we received our lowa grain dealer license which allows us to SIC :purchase corn directly from local producers in addition to local grain elevators as intermediaries. Our commodity manager is responsible for purchasing corn for our File Type :10-K operations, scheduling corn deliveries and establishing hedging positions to protect the price we pay for corn. File Date :12-20-2018 Filename :0001744179-18-000005.txt

GREIF INC CIK :43920

price fluctuation which may leave us vulnerable to high corn and natural gas prices or relatively lower ethanol prices. Alternatively, we may choose not to engage in

36

31294

28974

1131

20.4

18.139 24.702

16.183

16.26

14.301

NR

ERCEN

TWC

0.214

0.514

0.393

0.054

2.735

1.537

5.234

LN(1+NR)

4.22

5.088

4.82

2.89

6.753

6.178

7.402

NR

PERCE

TWCW

0.231

0.556

0.425

0.059

2.954

1.66

5.653

Example 1: Search for . . . Key Words (continued)

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- The middle panel displays paragraphs containing the key words highlighted in yellow
- Download the output results (list of all companies along with the company specific information) in MS Excel
 - By clicking on the "Download Result" on the left hand side (see the screenshot in the slide after the next).
- The right hand panel shows WORD DISTRIBUTION and FILE ANALYSIS
- WORD DISTRIBUTION gives you the frequency distribution of all the words in the document for the company highlighted on the left. You can download this list by clicking on the "Download Distribution" button (see a screenshot of this in the second slide after the next).

Example 1: Search for . . . Key Words (continued)

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- FILE ANALYSIS lists the total word count with/without numbers along with the six measures of readability of text in this document. You can download the total word counts and the readability indices through "Request Form" as explained in Example 4.
- Just above the middle display window, there are five menu items: View File, Download Raw File, Cosine similarity/Word Variation, Raw Non Dollar Values in CSV, and Raw Dollar Values in CSV.
 - View File: Lets you see the file from our Cloud
 - Download Raw File: Lets you download the file from the SEC site
 - Cosine similarity/Word Variation: "Cosine similarity" measures how similar are two documents of a company for two different years, or of two companies for the same year. For example, this feature would allow users to compare 10Ks of a company for two different years or 10Ks of two different companies for the same year. "Word Variation" provides variation of words used in a document of one year versus another year. See Examples 13 and 14.

✤ Raw Non Dollar Values in CSV: See Example 15 for details, Slides 145-149.

Raw Dollar Values in CSV: See Example 15 for details, Slides 145-149.

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Example 1: Search for . . . Key Words (continued)

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ſ	. . X	Calibri (Body) 🔹 12	• A• A•	= = =	***	🖃 ƏWrap Text	• Ger	neral	$ \begin{array}{c} \bullet \\ \bullet $		
Pa	ste	B I <u>U</u> •	• 🗄 • A •	= = =	♦ Ξ ♦ Ξ	\leftrightarrow Merge & Ce	enter • \$	• %) •	00 Conditional Format Cell Insert Delete Format Sort & Find &		
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1	ENTERED SEA	ARCH FIELDS:									
2	TERM	RESOLUTION	DOCUMENT TYPE	COMPANY	DATE						
3	EXACT: futur	Paragraph (ALL)	10-K & 10-K/A & 10	ALL	FROM 1994	to 2018					
4											
5	СІК	COMPANY NAME	SIC	DATE	FILETYPE	PERIOD OF REPORT	FISCAL YEAR END	ACCEPTED TIME	SEC LINK		
6											
7	1206942	GOLDEN GRAIN ENERG	2860	12/21/18	10-K	10/31/18	1031	12/21/18 15:45	http://www.see.gov/Archives/edgar/data/1206942/0001206942-18-000020-index.html		
8	1418100	Avaya Holdings Corp.	3661	12/21/18	10-K	9/30/18	930	12/21/18 16:14	http://www.sec.gov/Archives/edgar/data/1418100/0001418100-18-000192-index.html		
9	350797	EATON VANCE CORP	6282	12/21/18	10-K	10/31/18	1031	12/21/18 16:11	http://www.sec.g., Archives/edgar/data/350797/0001144204-18-066037-index.html		
10	810136	PHOTRONICS INC	3674	12/21/18	10-K	10/31/18	1031		http://www.se.g.v/vrchives/edgar/data/810136/0001140361-18-045611-index.html		
11	936395	CIENA CORP	3661	12/21/18	10-K	10/31/18	1031		http://www.seegov/Archivesyedgar/data/936395/0000936395-18-000048-index.html		
12	1090872	AGILENT TECHNOLOGI	3826	12/20/18	10-K	10/31/18	1031		ntp://www.sec.gov/Archives/adgar/data/1090872/0001090872-18-000019-index.html		
13		Oaktree Strategic Incor		12/20/18	10-K	9/30/18	1231		ttp://www.sec.gov/Archives/edgar/data/1744179/0001744179-18-000005-index.html		
14		GREIF INC	3412	12/20/18	10-K	10/31/18	1031		http://www.sec.gov/Archives/edgar/data/43920/0000043920-18-000034-index.html		
15		RED TRAIL ENERGY LLC		12/17/18	10-K	9/30/18			http://www.sec.gov/Archives/edgar/data/1359687/0001359687-18-000021-index.html		
16		DEERE & CO	3523	12/17/18	10-K	19/28/18	1 28		http://www.sec.gov/Archives/edgar/data/315189/0001047469-18-007694-index.html		
17		PRUDENTIAL BANCOR		12/14/18	10-K	9/30/18	93		http://www.sec.gov/Archives/edgar/data/1578776/0001144204-18-064623-index.html		
18		IDEANOMICS INC.	4841	12/14/18	10-KAMEND		1231	12/14/18 1 :27	xp://www.sec.gov/Archives/edgar/data/837852/0001144204-18-064706-index.html		
19	47217	HP INC	3570	12/13/18	10-K	10/31/17	1031		http://www.sec.gov/Archives/edgar/data/47217/0000047217-18-000052-index.html		
20		INTL FCSTONE INC.	6200	12/12/18	<u>10-к</u> 10-к	9/30/18	930		http://www.sec.gov/Archives/edgar/data/913760/0000913760-18-000157-index.html		
21		PANHANDLE OIL & GA	1311	12/11/18	10 K	9/30/18	930 930		http://www.sec.gov/Archives/edgar/data/315131/0001564590-18-030818-index.html		
22		Golub Capital BDC 3 In	-	12/7/18	10-K	9/30/18			http://www.sec.gov/Archives/edgar/data/1715268/0001715268-18-000111-index.html		
23		STAR GROUP L.P. Medley Capital Corp	5990	12/6/18 12/4/18	10-K 10-K	9/30/18 9/30/18	930 930		http://www.sec.gov/Archives/edgar/data/1002590/0001564590-18-030539-index.html http://www.sec.gov/Archives/edgar/data/1490349/0001490349-18-000047-index.html		
24 25		RGC RESOURCES INC	4923	12/4/18	10-K	9/30/18	930		http://www.sec.gov/Archives/edgar/data/1490349/0001490349-18-000047-index.html http://www.sec.gov/Archives/edgar/data/1069533/0001069533-18-000048-index.html		
25 26		CHS INC	5150	12/3/18	10-K	8/31/18	831		http://www.sec.gov/Archives/edgar/data/1009535/0001069535-18-000048-index.html http://www.sec.gov/Archives/edgar/data/823277/0000823277-18-000065-index.html		
20		Oaktree Specialty Lend		11/29/18	10-K	9/30/18	930		http://www.sec.gov/Archives/edgar/data/1414932/0001414932-18-000065-index.html		
27		Oaktree Strategic Incor		11/29/18	10-K	9/30/18	930		http://www.sec.gov/Archives/edgar/data/1414932/0001414932-18-000013-index.html		
20	13///31	Carrie Strategic IIICO	-	11/23/10	10-1	3/ 30/ 10	330	11/20/10 20.01	http://www.sec.gov/hichives/eugar/data/15///51/00015///51-10-000015-index.ittiii		

Example 1: Search for . . . Key Words (continued)

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	•	●● ጽ⊑ Ś⁺೮ -			🖄 wor	dDistribution.xls	x				Q- Search Sheet
	н	ome Insert Draw Page Layout Formulas	Data Revi	ew View							
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F	F9	$\frac{1}{2}$ × \checkmark fx									
		А	В	С	D	E	F	G	Н	I	J
-	1	Company Name	CIK	SIC	Date	Filling Type	FileName				
1	2	GOLDEN GRAIN ENERGY	1206942	2860	20181221	10-K	0001206942	-18-000020.tx	t		
	3	TOTAL WORD COUNT	31294								
4	4	TOTAL WORD COUNT WITHOUT NUMERICS	28974								
1	5	SENTENCE COUNT	1131								
(6								×10		
1	7	WORD LIST	COUNT	PERCENTAGE					mu"	36	
8	8									0, 1	
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		as	264	0.8	- \-	NIC					
		on	235	0.8	\	N.					
	21	2018	233	0.7							
		corn	220	0.7		-					
	23		218								
2	24	or	215	0.7							

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Example 2:

Presence and Absence of Multiple Exact Phrases in SEC Documents

Example 2a: Presence of Multiple Phrases

Example 2b: Presence and Absence of Phrases

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Example 2a: Presence of Multiple Exact Phrases

Suppose you want to find all the companies that have mentioned the following phrases in DEF 14A & DEFA 14A during 1994-2018: "Bonus plans", "Stock options" and "Equity incentives".

Step1. Type the phrases **Bonus plans** +**Stock options** +**Equity incentives** in the slot "With the exact phrase" without quotes separated by + (for "AND" logic)

Step 2. Since we want all the companies, leave the default choice "All" and select the desired time frame 1994-2018.

Step 3. Select Paragraph (All)

Step 4. Select DEF 14A and DEFA 14A

Step 5. Click on SUBMIT button

Example 2a: Presence of Multiple Exact Phrases (continued)

In few seconds you will the following results:

- 2,542 DEF 14As and DEFA 14As
- Display of paragraphs in the middle with the key words highlighted in yellow.
- The total word count with and without numbers displayed on the right hand side contained in the document for this company highlighted on the left side.
- Total sentence count displayed on the right side.
 - Six readability indices for this document are displayed on the right side too.
- Frequency distribution of all the words downloadable in MS Excel as described in Example 1.
 - See next two slides for details

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SEC filings at your fingertips in seconds with SeekiNF

HOME Recent Press and O		Examples Change Password LOGOUT CONTACT US ries) Conference Call Transcripts Search Request Form Special Request User Guide
STEP 1: Please enter Phrase	e(s)/Keyword(s) you wish to search:	STEP 4: Please select the Document(s) you want to search here:
With the exact phrase(s):	Bonus plans +Stock options +Equity i	⊖ All
		 Select (Please see <u>Filing Description</u> for more information): Un-Check All
The following features are for Sin	gle Phrase/Word only: (In case of Multiple	Annual Reports o Check All Annual Reports O Un-Check All Annual Reports
Phrases/Words, please use the	e Request Form to submit the request.)	10-KT 10-KT 10-K405 10KT405 10KSB 10KSB40
Phrase/Word Counter		10-K/A 10-KT/A 10-K405/A 10KT405/A 10KSB/A 10KSB40/A
Display words before & after		Quarterly, Current & Foreign Annual Reports
Display words before a alter		10-Q 10-QT 10QSB 8-K 6-K 20-F 40-F
Number of words	Number of words	10-Q/A 10-QT/A 10QSB/A 8-K/A 6-K/A 20-F/A 40-F/A
before:	After:	Proxies & Registrations
-	and the second	DEF 14A DEFM14A S-1 S-4 15-12B 15-12G
Proximity Search:		DEFA14A DEFM14C S-1/A S-4/A 15-12B/A 15-12G/A
Please input within how many	· · · · · · · · · · · · · · · · · · ·	15-12D 15F-12B 15F-12G 15F-12D ABS-15G PRE 14A
vords:		15-12D/A 15F-12B/A 15F-12G/A 15F-12D/A ABS-15G/A
		Ownership & Prospectuses
With all of the words:		Form 3 Form 4 Form 5 424B1 424B3 424B5
-		Form 3/A Form 4/A Form 5/A 424B2 424B4 424B7
With at least one of the words:		13F-HR 13F-NT SC 13D SC 13G 424B8
		13F-HR/A 13F-NT/A SC 13D/A SC 13G/A
Vithout the words:		Other Filings
CTED 2: Disease colort th	e entiene helew (Default ALL)	N-CSR N-CSRS NSAR-A NSAR-AT NSAR-B
STEP 2: Please select th	e options below (Default - ALL):	N-CSR/A N-CSRS/A NSAR-A/A NSAR-AT/A NSAR-B/A
COMPANY: All,	(сік 🛊)	NSAR-BT NSAR-U N-Q SD CORRESP (Comment Letters)
		NSAR-BT/A NSAR-U/A N-Q/A SD/A UPLOAD (Response Letters)
From: 1994 \$ To: 2	018 \$	AAER** _11-K _11-K/A _CT ORDER
SIC (Optional): All SICs	÷	10-K, 10-Q & 8-K Exhibits & Shareholders Letters
SIC (Optional): All SICs	•	PRESS RELEASE* SHAREHOLDERS MEETINGS* CONFERENCE CALLS*
STEP 3: Please select	t the search Resolution here:	OTHER 8-K EX SHAREHOLDERS LETTER* EXHIBIT 21 (10-K & 10-Q)
		EXHIBIT 95 (10-K & 10-Q) EXHIBIT 10 (10-K) EXHIBIT 10 (10-Q)
 Paragraph(All)	SOX 404 Mgt Report MD&A	EXHIBIT 99 (10-K) EXHIBIT 99 (10-Q) ITEM 1A (10-K)
Table Audit Repo	rt 💍 SOX 404 Audit Report	Public Company Accounting Oversight Board
		INSPECTION REPORTS**
		ADJUDICATED DISCIPLINARY ACTIONS**

* These extraction are from various filings, filed by companies to the SEC website and not from company websites. ** AAER & PCAOB do not have CIK's, they have File number and Firm number respectively

STEP 5: SUBMIT

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Example 2a: Presence of Multiple Exact Phrases (continued)

1 - 20 of 2542 < >

Download Results	ESCO TECHNOLOGIES INC CIK: 866706 TYPE: DATE: 20181212	Word Distribution	:
ESCO TECHNOLOGIES INC CIK :866706	View File Download Raw File Cosine Similarity/Word Variation Raw Non Dollar Values in CSV Raw Dollar Values in CSV	Download Distribution	
SIC :3669 File Type :DEF 14A	compensation in times of poor performance and higher compensation in times of strong performance. For fiscal 2018, the Committee	FILE ANALYSIS	
File Date :12-12-2018 Filename :0001144204-18-064166.txt	determined that the performance criteria for the cash incentive plan should be based on Adjusted EPS and Cash Flow, as defined and described under "Cash Incentive Compensation" below.	Total Word Count	33275
Post Holdings, Inc.		Total Word Count without numerics	31445
CIK :1530950 SIC :2040	• The Company provides a significant part of executive compensation as long-term equity incentives in the form of performance-accelerated	Sentence Count	909
File Type :DEF 14A	restricted shares, which are based on the Company's stock performance and cannot be distributed	Gunning-Fog Index	24.4
File Date :12-10-2018 Filename :0001530950-18-000283.txt		Smog Index	20.664
	does not coordinate LTEI grants with the release of material non-public information. Company-wide equity grants, including equity grants to executive officers, are generally awarded on the date of the regularly scheduled	Flesch Reading Ease	14.984
ACUITY BRANDS INC	fall meeting of the Human Resources and Compensation Committee when other compensation decisions are made. The equity grants for	Flesch-Kincaid Grade Level	19.772
CIK :1144215 SIC :3640	fiscal 2018 were approved at the scheduled Committee meeting on April 30, 2018, effective on that date. Throughout each year, equity awards are made to new hires, promoted employees or in other special circumstances, generally on the first trading day of the month	Automated Readability Index	21.006
File Type :DEF 14A	after hire or the date of the next Committee meeting. The Committee has delegated to the CEO and the Executive Committee the authority	Coleman-Liau Index	15.616
File Date :11-19-2018 Filename :0001144215-18-000131.txt	to grant a limited number of stock options and LTEI awards, respectively, to key employees other than executive officers, subject to certain restrictions, including an exercise price not less than the NYSE closing price on the grant date; however, no		
CBS CORP CIK :813828 SIC :4833 File Type :DEF 14A File Date :11-16-2018 Filename :0001193125-18-328971.txt	base salary, subject to review for increase at the discretion of the Committee, participation in the Company's PCP and ICP bonus plans, and eligibility for participation in the Company's LTEI plans and benefit plans and programs applicable to senior executives, and continuance of certain perquisites. For the two year period after a termination, the Agreements prohibit the executive officers from soliciting Company employees or disclosing confidential information. The Agreements also require that the executive officers provide limited consulting services on an as-requested basis following termination. For specifics regarding the cash compensation and benefits		
Ascena Retail Group, Inc. CIK :1498301	provided in the event of a qualifying separation, and for a sample calculation, based on certain stated assumptions, see "Employment Agreements" beginning on page 33, and "Potential Payments Upon Termination or Change in Control" beginning on page 34		

Example 2b: Presence & Absence of Multiple Exact Phrases

Suppose you want to find all the companies that have mentioned the phrase "bonus plans" in DEF 14A & DEFA 14A and **no mention** of "Stock options" and "Equity incentives" during 1994-2018.

Step1-ENTER KEY WORD TO SEARCH: Type the phrases **Bonus plans** -**Stock options** -**Equity incentives** in the slot "With the exact phrase" (+ for presence and – for absence)

Step 2: SELECT COMPANY NAME, SIC AND DATE: Since we want all the companies, leave the default choice "All" and select the desired time frame 1994-2014.

Step 3 – SELECT RESOLUTION: Select Paragraph (All)

Step 4- SELECT DOCUMENT TYPE: Select DEF 14A and DEFA 14A

Step 5-SEARCH: Click on Search button

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Example 2b: Presence & Absence of Multiple Exact Phrases (Continued)

In few seconds you will get the following results:

- 375 DEF 14As and DEFA 14As
- Display of paragraphs in the middle with the key words highlighted in yellow.
- The total word count with and without numbers displayed on the right hand side contained in the document for this company highlighted on the left side.
- Total sentence count displayed on the right side.
- Six readability indices for this document are displayed on the right side too.
- Frequency distribution of all the words can be downloaded in MS Excel by clicking on "Download Distribution" as described in Example 1. See the details in the next two slides.

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Example 2b: Presence & Absence of Multiple Exact Phrases (Continued)

STEP 1: Please enter Phrase(s)/Keyword(s) you wish to search:	STEP 4: Please select the Document(s) you want to search here:
STEP 1: Please enter Phrase(s)/Keyword(s) you wish to search: With the exact phrase(s): Bonus plans - Stock options - Equity i The following features are for Single Phrase/Word only: (In case of Multiple Phrase/Words, please use the Request Form to submit the request.) Phrase/Word Counter Display words before & after Number of words Number of words before: After: Proximity Search: Please input within how many words: With at least one of the words:	STEP 4: Please select the Document(s) you want to search here: All Select (Please see Filing Description for more information): Un-Check All Annual Reports Check All Annual Reports Un-Check All 10-K 10-KT 10-K405 10KT405 10-K/A 10-K405 10KT405 10KSB 10-K/A 10-K405 10KT405/A 10KSB40 10-K/A 10-K405/A 10KT405/A 10KSB40/A Quarterly, Current & Foreign Annual Reports 10-Q 10-QT 10-Q 10-QT 10QSB 8-K Proxies & Registrations 0EF 14A DEFM14A S-1 © DEF 14A DEFM14A S-1 S-4 15-12D 15F-12B 15F-12B 15F-12G © DEFA14A DEFM14C S-1/A S-4/A 15-12G/A 15-12D 15F-12D ABS-15G PRE 14A 15-12D/A 15F-12D/A ABS-15G/A Ownership & Prospectuses Form 3 Form 4 Form 5/A Form 3/A Form 5/A 424B1 42
Without the words: STEP 2: Please select the options below (Default - ALL): COMPANY: All,	13F-HR/A 13F-NT/A SC 13D/A SC 13G/A Other Filings N-CSR NSAR-A NSAR-AT NSAR-B N-CSR/A N-SAR-A/A NSAR-AT/A NSAR-B/A NSAR-BT NSAR-U N-Q SD CORRESP (Comment Letters)
From: (1994 ¢) To: (2018 ¢) SIC (Optional): All SICs ¢ STEP 3: Please select the search Resolution here: Paragraph(All) Footnote SOX 404 Mgt Report MD&A	NSAR-BT/A NSAR-U/A N-Q/A SD/A UPLOAD (Response Letters) AAER** 11-K 11-K/A CT ORDER 10-K, 10-Q & 8-K Exhibits & Shareholders Letters PRESS RELEASE* SHAREHOLDERS MEETINGS* CONFERENCE CALLS* OTHER 8-K EX SHAREHOLDERS LETTER* EXHIBIT 21 (10-K & 10-Q) EXHIBIT 95 (10-K & 10-Q) EXHIBIT 10 (10-K) EXHIBIT 10 (10-Q) EXHIBIT 99 (10-K) EXHIBIT 99 (10-Q) ITEM 1A (10-K)

STEP 5: SUBMIT

Example 2b: Presence & Absence of Multiple Exact Phrases (Continued)

UNIFIRST CORP CIK :717954 SIC :7200 File Type :DEF 14A File Date :11-29-20 Filename :0001284

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1 - 20 of 375

Download Results

REGIONAL HEALTI CIK :1004724 SIC :8051 File Type :DEF 14A File Date :11-09-20 Filename :0001564

K2M GROUP HOLD CIK :1499807 SIC :3841 File Type :DEFA14A File Date :08-30-20 Filename :0001193

SUPERVALU INC CIK :95521 SIC :5141 File Type :DEFA14/ File Date :08-24-20 Filename :00011403

VECTREN CORP CIK :1096385 SIC :4932

	UNIFIRST CORP CIK: 717954 TYPE: DATE: 20181129	Word Distribution	:
	View File Download Raw File Cosine Similarity/Word Variation Raw Non Dollar Values in CSV Raw Dollar Values in CSV	Download Distribution	
>	reasonably likely to have a material adverse effect on the Company. Based on its review, the Compensation Committee believes that the mix and design of the Company's compensation plans and policies do not encourage employees to assume excessive risk and therefore are not	FILE ANALYSIS	
18 084-18-000071.txt	reasonably likely to have a material adverse effect on the Company. In making this determination, the Compensation Committee considered a number of matters, including the following elements of the Company's executive compensation plans and policies: (1) the Company sets	Total Word Count	21814
H PROPERTIES, INC	performance goals that the Company believes are reasonable in light of past performance and market conditions; (2) the long-term vesting for the Company's equity incentive awards helps to align the interests of management with those of the Company's shareholders in respect	Total Word Count without numerics	20265
	of the Company's long-term performance; (3) a range of levels of performance under the Company's cash incentive bonus plans and its CEO	Sentence Count	618
	incentive equity awards results in corresponding	Gunning-Fog Index	22.4
18		Smog Index	19.469
590-18-028965.txt	levels of compensation under those plans, rather than an "all-or-nothing" approach; and (4) achievement of the targets under the Company's bonus plans is based on the satisfaction of corporate performance metrics such as revenues, earnings per share and adjusted operating	Flesch Reading Ease	21.395
INGS, INC.	margin, which serves to minimize the impact of excessive risk taking by any individual member of management.	Flesch-Kincaid Grade Level	18.439
		Automated Readability Index	19.44
4	Evaluation Program of the Board of Directors and its Committees	Coleman-Liau Index	14.762
18 125-18-262595.txt			
A			
18 361-18-036927.txt			

49

50

Examples 3 & 4:

Search SEC Documents with Multiple Exact Phrases/Words containing words like 'a', 'in', 'of', 'not' 'the' etc.

Example 3: Going Concern Opinions Example 4: We may never be profitable

51

Example 3: Exact Phrases: Going Concern Opinions

Suppose you want to get all the companies that received going concern opinion between 1994-2014. This is easy, you can get this result in few seconds. There is nothing in the market that can give you such a result on-line, as current. Here is what you need to do.

- Step1: Type the phrases (In my opinion | In our opinion) + (substantial doubt about| substantial doubts about | substantial doubts regarding | substantial doubt regarding) + going concern (+ for 'AND' logic, | for "OR" logic). (+ for 'AND' logic) in the slot "With the exact phrase". Also, type the words, opinion concern, in the **Proximity Search** slot with 500 words apart
- **Step 2**: Since we want all the companies, leave the default choice "**All**" and select the desired time frame 1994-2014.
- Step 3: Select Paragraph (All)
- **Step 4**: Select **10K** (all versions of 10K)
- **Step 5:** Click on **SUBMIT** button (see the next 3 slides for details

In few seconds you will get **50,939** companies that received going concern opinion. You can download the entire list of companies by clicking on the **Download Result** button on the left hand side at the top of the display window.

Example 3: Exact Phrases: Going Concern Opinion (Continued)

STEP 1: Please enter Phrase(s)/Keyword(s) you wish to search:	STEP 4: Please select the Document(s) you want to search here:
With the exact phrase: (In my opinion In our opinion) + (s	
	 Select (Please <u>CLICK HERE</u> for Filing Description): Un-Check All
The following features are for Single Phrase/Word only: (In case of Multiple Phrases/Words, please use the Request Form to submit the request.)	Annual Reports Check All Annual Reports Un-Check All Annual Reports
Phrase/Word Counter	2 10-K 2 10-KT 2 10-K405 2 10KT405 2 10KSB 2 10KSB40 2 10-K/A 2 10-KT/A 2 10-K405/A 2 10KT405/A 2 10KSB/A 2 10KSB40/A
Display words before & after	Quarterly Reports & Annual Reports Foreign
Number of words Number of	10-Q 10-QT 10QSB 20-F 40-F
before: words After:	-10-Q/A -10-QT/A -10QSB/A -20-F/A -40-F/A
	Current Reports/Disclosures/Registrations
Proximity Search: opinion concern	
Please input within how many	-8-K/A -6-K/A -S-1/A -SC 13D/A -SC 13G/A
words: 500	Ownership & Ownership Money Managers
With all of the words:	→ Form 3 → Form 4 → Form 5 → 13F-HR → 13F-NT
with all of the worlds.	Form 3/A Form 4/A Form 5/A 13F-HR/A 13F-NT/A
With at least one of the words:	Proxies & IPO Filings
	DEF 14A 7424B1 7424B3 7424B5 7424B8
Without the words:	DEFA14A 424B2 424B4 424B7
	Other Filings
STEP 2: Please select the options below (Default - ALL):	¬N-CSR ¬N-CSRS ¬CORRESP (Comment Letters) ¬AAER**
COMPANY: All. Name \$	
	Exhibits & Shareholders Letters
From: 1994 \$ To: 2014 \$	¬PRESS RELEASE ¬ SHAREHOLDERS MEETINGS ¬ EXHIBIT 95 (10-K)
SIC	CONFERENCE CALLS SHAREHOLDERS LETTER* EXHIBIT 21 (10-K)
(Optional):	OTHER 8-K EX
STEP 3: Please select the search Resolution here:	Public Company Accounting Oversight Board
Paragraph(All) O SOX 404 Mgt Report	¬ INSPECTION REPORTS** ¬ SETTLED DISCIPLINARY ORDERS**
Table SOX 404 Audit Report	ADJUDICATED DISCIPLINARY ACTIONS**
O Footnote O MD&A	*Beta Version: We are working on improving the accuracy of the letters
O Audit Report	**AAER & PCAOB do not have CIK's, they have File number and Firm number respectively

STEP 5: SUBMIT

1 - 20 of 50939 < > Download Results

Example 3: Exact Phrases: Going Concern Opinions (Continued)

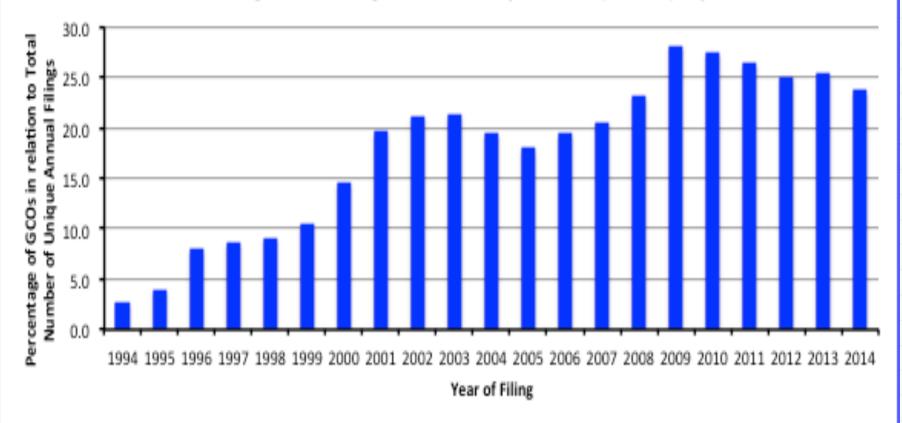
- Next, one can get the going concern opinions by audit firms by re-searching the going concern opinions with audit firm names. This can be achieved in few seconds.
 - Keep the same search criteria as the previous case but type the words opinion Deloitte in Proximity Search with 350 words apart to get the going concern opinions issued by Deloitte.
 - Copy the CIK codes from the previous search output of all the companies that obtained GCO and paste it in slot for "COMPANY" and select CIK from the box on the right.
 - 3. Select the year, all 10Ks, and submit.
 - 4. See the next two slide for an illustration.
- This shows the power of our system that allows you to get specific piece of information for your research.

Example 3: Graph of Going Concern Opinions by Year

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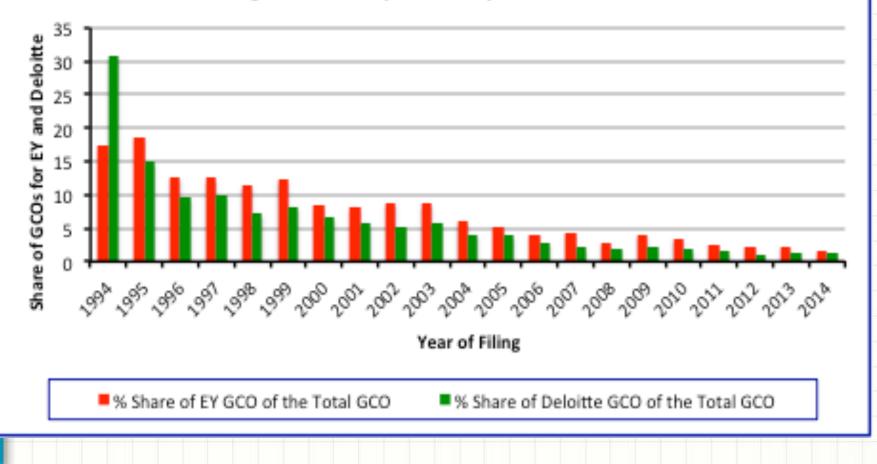
Percentage of Going Concern Opinions (GCOs) by Year

54



Seekinf Example 3: Graph of Going Concern Opinions by Year





Example 4: Exact Phrases: We may never become profitable

- Did you know that there are public companies that make statements in their annual reports (10Ks) that they were not profitable and may never be profitable and still investors invest money?
- Why is that?
- How would you find out who they are? Manually it is impossible!
- Well, Seek iNF can answer this question in seconds.
- Insert the following phrases: We may never become profitable | We May Never Achieve or Sustain Profitability | we may never achieve or maintain profitability in the exact phrase slot, and select "all companies", paragraph, the time period, and 10Ks, and get the result in seconds.
- The next slide shows that such companies started around 1998 and has been growing in number since then.
- One can explore several questions as to not only who these companies are but to how can they survive so long even after making such a statement. Some have survived 10 -12 years.

57

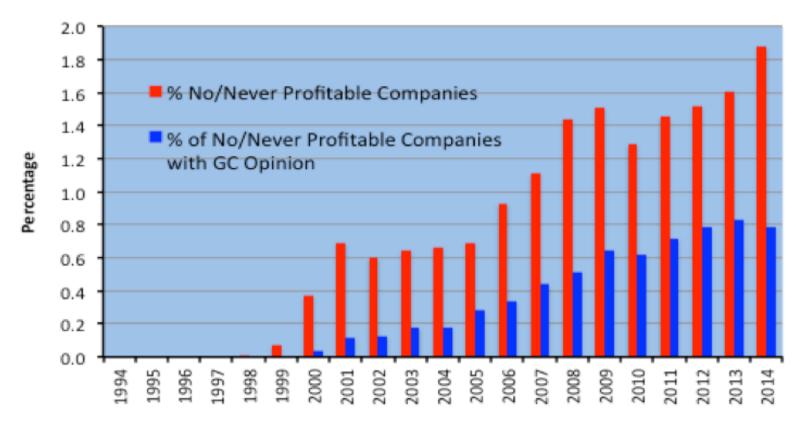
Example 4: Exact Phrases: We may never become profitable

- Another interesting question comes to mind is what type of audit opinions were expressed by the corresponding auditors.
- You would expect all such companies should have received a Going Concern audit opinion.
- This is easy to find out using Seek iNF.
- Insert the following phrases "(We may never become profitable | We May Never Achieve or Sustain Profitability | we may never achieve or maintain profitability) along with the phrase for going concern opinion discussed earlier in the exact phrase slot and select "all companies", the time period, paragraph, and 10Ks, and get the result in seconds.
- The graph in the next slide shows an interesting result not all such companies received GC opinions.
- Why is that? What about audit quality?
- Many interesting research questions emanate from this result.
- Also, one can explore the nature of business and industries of these companies without any efforts with Seek iNF.
- Srivastava and Mock (2015) are working on this aspect of the study.

Example 4: Graph of "We may never become profitable" with GC Opinions by Year

Percent of No/Never Profitable Companies and GC Audit Opinions

58



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Example 5: Proximity Search -Find Executive Compensation

Two or more words within a number of words and Download Results in Excel and html Files

Example 5: Executive Compensation

60

- Proximity Search feature provides another powerful tool to capture needed information that is not available from any other source.
- Two examples are discussed here to illustrate the process.
 - Example 5: Executive compensation
 - Example 6: Board members and their bios.
- This illustration should help you how to identify the right combination of words and phrases to get exactly what you want.

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Example 5: Find Executive Compensation Tables from DEF 14A

By looking at several samples of executive compensation tables in DEF 14A for a pattern, and trying various different combinations of words and phrases, the two words 'salary' and 'bonus' within 2 words using **Proximity Search** got the result. Here are the detailed steps:

- Step 1: Type salary bonus in the Proximity Search slot separated by a space, and input 2 for how many words in between
- Step 2: Keep the default setting "All" in the COMPANY slot with the year 2015,
- Step 3: Select Table; Step 4: Select DEF 14A (Proxy statement)
- Step 5: Click on SUBMIT button
- Next slide shows the screenshot of the display window for one of the companies.
- The slide following the next one represents the bonus table in Excel file downloaded directly by clicking on menu item **Download Table in CVS** on the top menu bar above the display window on the right.
- The above slide is followed by a set of slides describing the process of submitting a Request Form to download the data in Excel and html files.

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Example 5: Input Information in Seek iNF for Executive Compensation

STEP 1: Please enter Phrase(s)/Keyword(s) you wish to search:	STEP 4: Please select the Document(s) you want to search here:
With the exact phrase:	
	Select (Please <u>CLICK HERE</u> for Filing Description): O Un-Check All
The following features are for Single Phrase/Word only: (In case of Multiple Phrases/Words, please use the Request Form to submit the request.)	Annual Reports O Check All Annual Reports O Un-Check All Annual Reports
Phrase/Word Counter	10-KT 10-KT 10-K405 10KT405 10KSB 10KSB40 10-K/A 10-KT/A 10-K405/A 10KT405/A 10KSB/A 10KSB40/A
Display words before & after	Quarterly Reports & Annual Reports Foreign
Number of words Number of before: words After:	10-Q 10-QT 10QSB 20-F 40-F 10-Q/A 10-QT/A 10QSB/A 20-F/A 40-F/A
	Current Reports/Disclosures/Registrations
Proximity Search: Salary bonus	_8-K _6-K _S-1 _SC 13D _SC 13G
Please input within how many 2	_8-K/A _6-K/A _S-1/A _SC 13D/A _SC 13G/A
words:	Ownership & Ownership Money Managers
With all of the words:	Form 3 Form 4 Form 5 13F-HR 13F-NT Form 3/A Form 4/A Form 5/A 13F-HR/A 13F-NT/A
With at least one of the words:	Proxies & IPO Filings
Without the words:	□ DEF 14A
STEP 2: Please select the options below (Default - ALL):	Other Filings
orer z. Hease select the options below (behaut - ALE).	N-CSR N-CSRS CORRESP (Comment Letters) AAER**
COMPANY: All, Name :	N-CSR/A N-CSRS/A UPLOAD (Response Letters)
From: 2015 \$ To: 2015 \$	Exhibits & Shareholders Letters
SIC	PRESS RELEASE SHAREHOLDERS MEETINGS EXHIBIT 95 (10-K)
(Optional):	CONFERENCE CALLS SHAREHOLDERS LETTER* EXHIBIT 21 (10-K)
STEP 3: Please select the search Resolution here:	Public Company Accounting Oversight Board
Paragraph(All) OSOX 404 Mgt Report	□ INSPECTION REPORTS** □ SETTLED DISCIPLINARY ORDERS**
Table SOX 404 Audit Report Footnote MD&A	ADJUDICATED DISCIPLINARY ACTIONS**
Footnote MD&A Audit Report	*Beta Version: We are working on improving the accuracy of the letters **AAER & PCAOB do not have CIK's, they have File number and Firm number respectively

Example 5: Executive Compensation Table in Display Window

STEP 5: SUBMIT 1 - 20 of 3681 < > Download Results **Download Raw File** View File Compare Download Table in CSV DS HEALTHCARE GROUP, INC. Change in CIK:1463959 Option Pension Value SIC :2844 Non-Equity Awards and and File Type :DEF 14A Name Stock Incentive Nongualified File Date :12-31-2015 and Stock Appreciation Plan Deferred All Other Rights Compensation Principal Salary Bonus Awards Compensation Compensation Total BUTLER NATIONAL CORP Position Year (\$) (\$) (\$) (\$) (\$) Earnings(S) (S)(1)(S)(2) CIK :15847 Clark D. SIC :7990 Stewart, File Type :DEF 14A CEO File Date :12-30-2015 2015 458 79 537 ----President and VARIAN MEDICAL SYSTEMS INC Director 2014 396 46 442 ---CIK :203527 2013 477 9 39 525 SIC :3845 File Type :DEF 14A R. Warren File Date :12-30-2015 Wagoner 2015 -------------Director -MTS SYSTEMS CORP Chairman 2014 75 10 85 ----------------CIK :68709 2013 of the Board 269 5 15 289 SIC :3829 File Type :DEF 14A Craig D. File Date :12-30-2015 Stewart 2015 40 286 246 Vice MISONIX INC President and 2014 210 46 256 CIK:880432 SIC :3821 Chief File Type :DEF 14A Financial File Date :12-30-2015 Officer 2013 214 44 264 6 -------------SIMULATIONS PLUS INC Christopher J. CIK :1023459 Reedy 2015 244 10 23 277 SIC :7373 Vice File Type :DEF 14A President File Date :12-29-2015 2014 227 23 250 and ----------------Secretary 2013 230 23 26 279 CARDICA INC CIK :1178104 SIC :3841 File Type :DEF 14A

File Date :12-29-2015

Do

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Example 5: Executive Compensation Table in Excel by using the menu item Download Table in CSV above the display window on the right

J	Pa	iste 🥥 Clear 🔹 🖪	ΙU		<u>∲</u> - <u>A</u>	• = =		Merge 🔻 🦉	3 • % • • • • • • • • • •	Conditional Formatting	Bad	Ŀ
1		E25 🛟 🛞		x						- Formatting		
ľ		A	B	С	D	E	F	G	Н			К
	1	COMPANY NAME	CIK	SIC	FILE TYPE	FILING DATE						
	2	BUTLER NATIONAL CORP	15847	7990	DEF14A	20151230						
	3											
	4											
	5	TABLE SNIPPET 1										
	6											
							Option Awards and	Non-Equity	Change in Pension Value	All Other		
N						Stock	Stock Appreciation	Incentive Plan	and Nongualified Deferred	Compensation		
	7	Name and Principal Position	Year	Salary (\$)	Bonus (\$)	Awards (\$)	Rights (\$)	Compensation (\$)	Compensation Earnings(\$)	(\$)(1)	Total (\$)(2)	
	8	Clark D. Stewart, CEO	2015	458	0	0	0	0	0	79	537	
	9	President and Director	2014	396	0	0	0	0	0	46	442	
	10		2013	477	9	0	0	0	0	39	525	
	11											
	12	R. Warren Wagoner	2015	0	0	0	0	0	0	0	0	
	13	Director - Chairman	2014	75	0	0	0	0	0	10	85	
	14	of the Board	2013	269	5	0	0	0	0	15	289	
	15											
	16	Craig D. Stewart	2015	246	0	0	0	0	0	40	286	
	17	Vice President and	2014	210	0	0	0	0	0	46	256	
	18	Chief Financial Officer	2013	214	6	0	0	0	0	44	264	
	19											
	20	Christopher J. Reedy	2015	244	10	0	0	0	0	23	277	
	21	Vice President and	2014	227	0	0	0	0	0	23	250	
	22	Secretary	2013	230	23	0	0	0	0	26	279	
	23											
	24									1	1	

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Example 5: Submit Request Form to Download Executive Compensation Tables

1. In order to download all the addresses in an Excel file, you need to submit a data request by selecting **Request Form** from the top menu bar of the Seek iNF webpage and filling out the details of the data needs (see below and subsequent slides).

HOME ABOUT US	SeekiNF FRAANK I	FAQs CONTACT US	Change Password LOGOUT	
Recent Press and Other Releases	10-K Exhibit 21(Subsidiaries) Con	ference Call Transcripts Search Req	uest Form Special Request SeekiNF Examples	

2. After you submit the Request Form, the system will acknowledge the receipt through email and send you another email with a zipped file of the data. In this case, the zipped file contains the data in two formats, CSV and html.

66

Example 5: Steps in Submitting the Request Form

3. After selecting Request Form, you need to select Snippet Download/Multiple Phrases/Proximity Search from the next page (see below).

1	HOME	ABOUT US	SEEK INF	FRAANK	FAQs	CONTACT US	Welcome Srivastava -	
	Recent Pre	ess and Other Releases	10-K Exhib	it 21(Subsidiaries)	Search	Request Form	Special Request Guidelines and Examples	

Click below to DOWNLOAD

 Multiple Phrases/Proximity Search
 Words before and after a Single Phrase
 Phrase(s)/Word(s) Count
 Proximity Count
 File Analysis

 Download Snippets of Multiple Phrases or Proximity search criteria.
 Example Phrase (s)/Word(s) Count
 Proximity Count
 File Analysis

Please note that this is a BETA version, the testing is still in progress. Please email us if you find any bugs or have any concerns at seekedgar@gmail.com. Thank you.

- SeekEdgar Tech Team

4. After you select the option, you need to fill out the request form as given next.

Example 5: Steps in Submitting the Request Form

University

Name	Rajendra Srivastava
Email	seekedgar@gmail.com
Title	Professor
Company	University of Kansas

67

Enter the information you want to search for:



68

Example 5: Steps in Submitting the Request Form

Message related to **Request Form** after submission

HOME A	BOUT US	SEEK INF	FRAANK	FAQs	CONTACT US	W	/elcome Srivastava 👻	
Recent Press and	Other Releases	10-K Exhibit 2	1(Subsidiaries)	Search	Request Form	Special Request	Guidelines and Examples	

Click below to DOWNLOAD

Multiple Phrases/Proximity Search Words before and after a Single Phrase Phrase(s)/Word(s) Count Proximity Count File Analysis

Please note that this is a BETA version, the testing is still in progress. Please email us if you find any bugs or have any concerns at seekedgar@gmail.com. Thank you.

- SeekEdgar Tech Team

Thank you for submitting the request. You would receive an email shortly with the information you requested, for your reference. Please wait until you receive the results before submitting another request. Our system processes only one request per user at a time.

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Example 5: Steps in Submitting the Request Form

Your Request for SeekEdgar	- B
seekedgartech@gmail.com	3:54 PM (23 hours age)
to me, me 💌	Form
Hi Rajendra Srivastava,	Dequest
You have requested for MultiplePhrase with the following search information.	f the Ro
Proximity Search : salary bonus Within : 2	
Company : 1463959 15847 203527 68709 880432 1023459 1 78 94 32619 783	412 825324
From : 2015 To : 2015	
 seekedgartech@gmail.com to me, me Hi Rajendra Srivastava, You have requested for MultiplePhrase with the following search information. Proximity Search : salary bonus Within : 2 Company : 1463959 15847 203527 68709 880432 1025459 11 2 64 33619 783 From : 2015 To : 2015 Resolution Type : table Filings : DEF14A FMail Thank you for your request. We will complete your search request and get back to 	
Filings : DEF14A EMan	
Thank you for your request. We will complete your search request and get back to Please wait until you receive the results before submitting another request. user at a time.	o you with results as soon as possible. Our system processes only one request per

Thank you, SeekEdgar Team.

Example 5: Data Received in a Zipped File

Email informing that the requested data is ready to be downloaded.

Your Request for SeekEdgar

Inbox x

seekedgartech@gmail.com

3:57 PM (23 hours ago)

K -

70

Hi Rajendra Srivastava,

to me, naaser06 🖃

Your requested has been completed.

Please copy and paste the link below in the browser address window to download the Result Folder:

https://www.seekinf.net:8443/download.jsp?file=seekedgar_20160318205759.zip

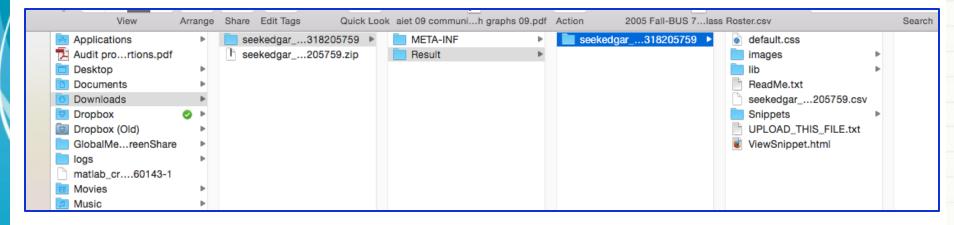
Thank you, SeekEdgar Team.

> The above process will download the data. Save it in your computer. The data is in a zipped folder. Unzip the folder, open it and follow the steps given in the next slide.

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Example 5: Download Executive Compensation Tables using Request Form

1. Here is a screenshot after unzipping the downloaded file:



2. As you can see above, the last column contains the data in two formats, CSV and html (UPLOAD_THIS_FILE.txt). You can open the CSV file in Excel by just clicking on it. But for the html file you need to first open ViewSnippet.html and then open UPLOAD_THIS_FILE.txt as shown below.

		SNIPPETS
	Please upload the "U	PLOAD_THIS_FILE.txt" file from the downloaded Result Folder.
Browse	No file selected.	

72

Example 5: Executive Compensation Tables in Excel

/	4	Α	В	С	D	G	Н	1	J	K	L	M	N	0	Р	Q	
	1	CIK	COMPANY NAME	SIC	FILING DATE	SNIPPET NU	JMBER										
	2																
	8	15847	BUTLER NATIONAL CORP	7990	12/30/15	Table-1	Name and Principal Position	Year	Salary (\$)	Bonus (\$)	ock Awards (d Stock Appr	entive Plan Co	nqualified Def	r Compensati	Total (\$)(2)	
	9	15847	BUTLER NATIONAL CORP	7990	12/30/15	Table-1	Clark D. Stewart, CEO	2015	458	0	0	0	0	0	79	537	
	10	15847	BUTLER NATIONAL CORP	7990	12/30/15	Table-1	President and Director	2014	396	0	0	0	0	0	46	442	
	11	15847	BUTLER NATIONAL CORP	7990	12/30/15	Table-1		2013	477	9	0	0	0	0	39	525	
	12	15847	BUTLER NATIONAL CORP	7990	12/30/15	Table-1											
	13	15847	BUTLER NATIONAL CORP	7990	12/30/15	Table-1	R. Warren Wagoner	2015	0	0	0	0	0	0	0	0	
	14	15847	BUTLER NATIONAL CORP	7990	12/30/15	Table-1	Director - Chairman	2014	75	0	0	0	0	0	10	85	
	15	15847	BUTLER NATIONAL CORP	7990	12/30/15	Table-1	of the Board	2013	269	5	0	0	0	0	15	289	
	16	15847	BUTLER NATIONAL CORP	7990	12/30/15	Table-1											
	17	15847	BUTLER NATIONAL CORP	7990	12/30/15	Table-1	Craig D. Stewart	2015	246	0	0	0	0	0	40	286	
	18	15847	BUTLER NATIONAL CORP	7990	12/30/15	Table-1	Vice President and	2014	210	0	0	0	0	0	46	256	
	19	15847	BUTLER NATIONAL CORP	7990	12/30/15	Table-1	Chief Financial Officer	2013	214	6	0	0	0	0	44	264	
	20	15847	BUTLER NATIONAL CORP	7990	12/30/15	Table-1											
	21	15847	BUTLER NATIONAL CORP	7990	12/30/15	Table-1	Christopher J. Reedy	2015	244	10	0	0	0	0	23	277	
	22	15847	BUTLER NATIONAL CORP	7990	12/30/15	Table-1	Vice President and	2014	227	0	0	0	0	0	23	250	
	23	15847	BUTLER NATIONAL CORP	7990	12/30/15	Table-1	Secretary	2013	230	23	0	0	0	0	26	279	
	24																

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Г	Home	Insert	Draw	/ Pa	ige Layout	Formu	las Dat	a Revie	ew View												2
Ε.	-	🗙 Cut						_											⇔ι Σ	AutoSum	
/	~ • '	n cui	Calib	ri (Body	/) 🔻 12	• A^	A ▼ =	= =	***	🚽 🤪 Wrap Text		General		•	- <i>1</i>	•	- (111) -		Ŧ		` ? ₹
		🖞 Copy 🔻		T 1								t or	• • •	00 Conditi						Fill ▼	-
	Paste	🖇 Format	В	Ι		🖄 - 🔺		= =	◆≣ ◆≣	\leftrightarrow Merge & Ce	nter *	\$ * %). 00. • 00.	Conditi Format			Insert	Delete F	ormat	Clear 🔻	Sort & Filter
		A	£	Deser	· · · · · · · · · · · · · · · · · · ·																
н	111	$\overline{\mathbf{v}} \times \mathbf{v}$	fx	Peer	Group Avera	ge															_
	A	В		С	D	E	F	G		н	1	J	К	L	М	N	0	Р	Q	R	S
1	CIK	COMPAN	Y NAME	SIC	FILING DATE	FILE TYPE	SEC LINK	E SNIPPET N	UMBER												
2																					
3	108065	7 NETREI	, INC.	6798	10/7/16	DEF 14A	http://www	Table-1			Jack Hei	lbron	Larry Dubose	e K	enneth Elsbe	erry					
4	108065	7 NETREI	, INC.	6798	10/7/16	DEF 14A	http://www	Table-1	Base Salary		\$	308,711	\$	62,500	\$	205,962					
5	108065	7 NETREI	, INC.	6798	10/7/16	DEF 14A	http://www	Table-1	Cash Bonus			150,000		75,000		106,000					
6	108065	7 NETREI	, INC.	6798	10/7/16	DEF 14A	http://www	Table-1	Stock			145,000		75,000		104,000					
7	108065	7 NETREI	, INC.	6798	10/7/16	DEF 14A	http://www	Table-1	Other			85,049		23,974		21,885					
8	108065	7 NETREI	, INC.	6798	10/7/16	DEF 14A	http://www	Table-1													
9	108065	7 NETREI	, INC.	6798	10/7/16	DEF 14A	http://www	Table-1	Total Compensa	ition	\$	688,760	\$	236,474	\$	437,847					
10		7 NETREI	, INC.	6798	10/7/16	DEF 14A	http://www	Table-1			_										
11	108065	7 NETREI	, INC.	6798	10/7/16	DEF 14A	http://www	Table-1	Peer Group Ave	rage	\$	2,579,000	\$	590,000	\$	1,175,000					_
12		7 NETREI	, INC.	6798	10/7/16	DEF 14A	http://www	Table-2	Name and Princ	ipal Position	Yea	r Salary		Bonus (1)	5	Stock Awards (2	2)	Options Aw	a All Other Co	npensation (4	Total
13	108065	7 NETREI	, INC.	6798	10/7/16	DEF 14A	http://www	Table-2	Larry G. Dubose		2015	5\$	62,500	\$	75,000	\$	75,000			23,974	\$
14		7 NETREI	, INC.	6798	10/7/16	DEF 14A	http://www	Table-2	CFO and Treasu	rer of NetREIT D	u 2014	1	266,863		10,000		60,000		. 20	30,343	
15	108065	7 NETREI	, INC.	6798	10/7/16	DEF 14A	http://www	Table-2											al		
16	108065	7 NETREI	, INC.	6798	10/7/16	DEF 14A	http://www	Table-2	Kenneth W. Elst	berry	2015	5	209,923		106,000			ariv		21,884	
17		7 NETREI	, INC.	6798	10/7/16	DEF 14A	http://www	Table-2	Chief Financial	Officer	2014	4	198,041		80,000		1 1			19,816	
18		7 NETREI	, INC.	6798	10/7/16	DEF 14A	http://www	. Table-2								htl					
19		7 NETREI	, INC.	6798	10/7/16	DEF 14A	http://www	. Table-2	Jack K. Heilbron		201	5	308,711		- in					85,049	
20		7 NETREI	, INC.	6798	10/7/16	DEF 14A	http://www	. Table-2	Chairman of the	Board, Presiden	nt 2014	4		10	5"		100,000			78,749	
21		3 ACCURA	Y INC	3841	10/7/16	DEF 14A	http://www	Table-1	Joshua H. Levine	≥,	2010	5 CP	T	ייעג		4,365,000	0	156,787	24,558	5,228,533	
22		3 ACCURA	Y INC	3841	10/7/16	DEF 14A	http://www	Table-1	President and C	hief Executive	201		'' n			2,974,500	0	333,890	30,567	4,001,438	
23		3 ACCURA	Y INC	3841	10/7/16	DEF 14A	http://www	Table-1	Officer			catil	···	U		3,270,250	0	857,592	18,401	4,783,762	
24		3 ACCURA	Y INC	3841	10/7/16	DEF 14A	http://www	Table-1	Kevin Waters (5		01	50-		0		1,450,525	0	39,594	9,972	1,844,066	
25		3 ACCURA	Y INC	3841	10/7/16	DEF 14A	http://www	Table-1	Senio	~m0	10.			0		0	0	(0 0	0	
26		3 ACCURA	Y INC	3841	10/7/16	DEF 14A	http://www	Table		0111		0		0		0	0	(0 0	0	
27		3 ACCURA	Y INC	3841	10/7/16	DEF 14A	http://www	-	ive ~		2010	5 417,500		0		1,631,550	0	55,988	4,557	2,109,595	
28		3 ACCURA	Y INC	3841	10/7/16	DEF 144	_	7112		ent,	201	401,539		0		640,245	0	118,052	5,226	1,165,062	
29		3 ACCURA	YINC	3841	10/7/16		CVE	C. C.	arating	Officer	2014	4 368,077		0		342,000	0	310,240	7,077	1,027,394	
30		3 ACCURA	YINC	3841		- F :	Ev.		Name and Princ Larry G. Dubose CFO and Treasu Kenneth W. Elst Chief Financial O Jack K. Heilbron Chairman of the Joshua H. Levine President and C Officer Kevin Waters (S Senior Vice Pres General Counse Secretary Gregory Lichtwa Executive Vice F Operations and		2010	320,711		0		1,091,250	0	33,835	5,643	1,451,439	
31		3 ACCURA	Y INC			S J.		Table-1	Senior Vice Pres	sident,	201	276,058		37,500	-6)	121,350	0	57,972	5,081	497,961	
32	_	3 ACCUP		-	vh.			Table-1	General Counse	and Corporate	2014	255,574		37,500	-6)	331,193	0	99,112	8,893	732,272	
33		3 ACCU	51	10		- 14A	http://www	Table-1	Secretary												
34		3 ACCUR		-	10/7/10	DEF 14A	http://www	Table-1	Gregory Lichtwa	ardt,(7)	2010	5 145,561		0		0	0	(273,571	419,132	
35	_	3 ACCURA		20.41	10/7/16	DEF 14A	http://www	Table-1	Executive Vice F	resident,	2019	390,116		0		576,219	0	114,694	614	1,081,643	
36	_									Chief Financial	2014	4 292,989	-8)	0		1,794,375	0	255,671	631	2,343,666	
37	113872	3 ACCURA	YINC	3841	10/7/16	DEF 14A	http://www	. Table-1	Officer			_									

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Example 5: Executive Compensation Tables in html Format

				1		
🙂 сік	COMPANY NAME	O sic	FILE TYPE	O FILE DATE	SEC LINK	O SNIPPET
1463959	DS HEALTHCARE GROUP, INC.	2844	DEF 14A	12-31-2015	<u>SEC Link</u>	Name/Principal Position Year Balary (\$) Bonus (\$) Stock Awards Options (\$) Non-Equity Incentive Plan Co Daniel Khesin, 2014 \$250,000(2)
15847	BUTLER NATIONAL CORP	7990	DEF 14A	12-30-2015	SECLINK	Option Awards and Stock Non-Equity Change in Pension Value and Nonqualified Name Stock Appreciation Incentive Deferred All Other and Principal Salary Bones, Awards Rights Plan Compensation Compensation Compensation Position Year (\$) (\$) (\$) (\$) (\$) (\$) Tota Clark D. Stewart, CEO 2015 458 79
203527	VARIAN MEDICAL SYSTEMS INC	3845	DEF 14A	12-30-2015	SECLINK	Name Maximum (the lesser of the following) Name Ax a % of Ax a % of Ax a % of MDP base salary Dow R. Wilson 120% Elisha W. Finney 83% Kolleen T. Kennedy

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Example 6: Proximity Search - Find Names of Executives

Two or more words within a number of words and Download Results in Excel and html Files

Example 6: Find Executive Bios from DEF 14A (Proxy Statement)

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By trying various different combinations of words, 'Name' and 'Age' in Proximity search within 2 words worked the best. Here are the specifics:

- Step 1: Type Name Age in "Proximity Search" within 2 words.
- Step 2: Select "All" the default in COMPANY slot, the period 2015 - 2015.
- Step 3: Select Table; Step 4: Select DEF 14A
- Step 5: Click SUBMIT button
- Next page shows a screenshot of the display window for one of the companies.

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Example 6: Executive Bios Snippet and in Excel File

Screenshot of the display window for Executive Bios of the first Company

vnload Results	View File	Download Raw File		Compare D	ownload Table in CSV	
S HEALTHCARE GROUP, INC. K :1463959 C :2844 ie Type :DEF 14A		<mark>Name</mark> Daniel Khesin (1) Michael Pope	<u>Аде</u> 34 34	Positions Chairman of the Board Director	Director Since 2007 2015	
e Date :12-31-2015		Dianne Rosenfeld Karl Sweis	51 55	Director Director	2015 2015	
MP CORPORATE LOAN FUND INC. K:1068963 C:3470 le Type :DEF 14A le Date :12-30-2015						
rudential Short Duration High Yield Fund, Inc. K :1534880						

The above Table in Excel using the menu item **Download Table in CSV** at the top menu bar above the display window

	Α	В	С	D	E
1	COMPANY NAME	CIK	SIC	FILE TYPE	FILING DATE
2	DS HEALTHCARE GROUP, INC.	1463959	2844	DEF14A	20151231
3					
4	TABLE SNIPPET 1				
5					
6	Name	Age	Positions	Director Sinc	e
7	Daniel Khesin (1)	34	Chairman of the Board	2007	
8	Michael Pope	34	Director	2015	
9	Dianne Rosenfeld	51	Director	2015	
10	Karl Sweis	55	Director	2015	
11					

Example 6: Download all Executive Bios data using Request Form

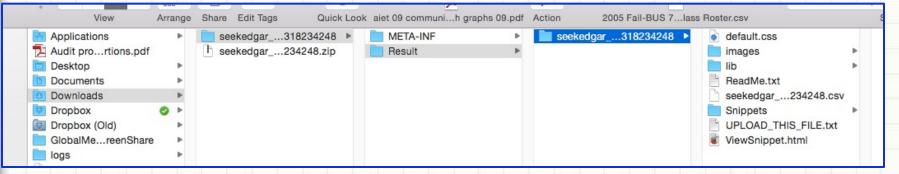
- To download all the tables in Excel and in html format, you need to submit a Request Form similar to Example 5.
- After submitting the Request Form, the system will acknowledge the receipt of the request and send you another email with a zipped file of the data. The second email may take from few minutes to several hours depending on the size of the data requested. Here is the email with the zipped file for the current example.

Yo	ur Request for SeekEdgar	Inbox x
-	seekedgartech@gmail.com	6:42 PM (52 mighter 198)
	to me, naaser06 💌	ad data file throad
	Hi Rajendra Srivastava,	ands the zipped us
	Your requested has been completed	the system serves
	Please copy and pasted he below	w in the browser address window to download the Result Folder :
fter	stituting the net:8443/dow	6:42 PM (52 mighted b). 6:42 PM (52 mighted b). 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.
4110.	Thank you,	

Example 6: Steps to Retrieve Executive Bios using Request Form

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Unzip the downloaded zipped file and open the folders until you see the CSV file as shown below.



2. From the last column above open the CSV file in Excel by clicking on it. Part of the result is shown below.

	H10	🛟 😣 🛇 (* fx	Richard I	. Sennett L	egg Mason	and Co. 10	0 Internat	ional Drive Baltimore, M	D 21202 B	irth year: 1970	
2	A	В	С	D	E	F	G	H	1	J	K
1	CIK	COMPANY NAME	SIC	FILING DATE	FILE TYPE	SEC LINK	TABLE SNI	PPET NUMBER			
2										o control and the	
3	1463959	DS HEALTHCARE GROUP, IN	2844	12/31/15	DEF 14A	http://www.	Table-1	Name	Age	Positions	Director Since
4	1463959	DS HEALTHCARE GROUP, IN	2844	12/31/15	DEF 14A	http://www.	Table-1	Daniel Khesin (1)	34	rman of the B	2007
5	1463959	DS HEALTHCARE GROUP, IN	2844	12/31/15	DEF 14A	http://www.	Table-1	Michael Pope	34	Director	2015
6	1463959	DS HEALTHCARE GROUP, IN	2844	12/31/15	DEF 14A	http://www.	Table-1	Dianne Rosenfeld	51	Director	2015
7	1463959	DS HEALTHCARE GROUP, IN	2844	12/31/15	DEF 14A	http://www.	Table-1	Karl Sweis	55	Director	2015
0	2.		-0.							10 C	

80

Example 6: Steps to Retrieve Executive Bios using Request Form

3. Similar to Example 5, to open the html data file, you need to first open ViewSnippet.html in the last column of the unzipped folder as shown in the previous slide and then open UPLOAD_THIS_FILE.txt. The downloaded table is shown below for the first company.

	🖯 сік	COMPANY NAME	🖯 sic	FILE TYPE						
							Name	Age	Positions	Director Since
							Daniel Khesin (1)	34	Chairman of the Board	2007
ł							Michael Pope	34	Director	2015
ŀ	1463959	DS HEALTHCARE	2844	DEF 14A	12-31-2015	SEC Link	Dianne Rosenfeld	51	Director	2015
ł		GROUP, INC.	2011	22. 141	12 01 2010	<u>oco cam</u>	Karl Sweis	55	Director	2015

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Example 7:

Search with few words before and few words after a phrase and Download Results in Excel

Example 7(a): Find Business addresses from 10Ks

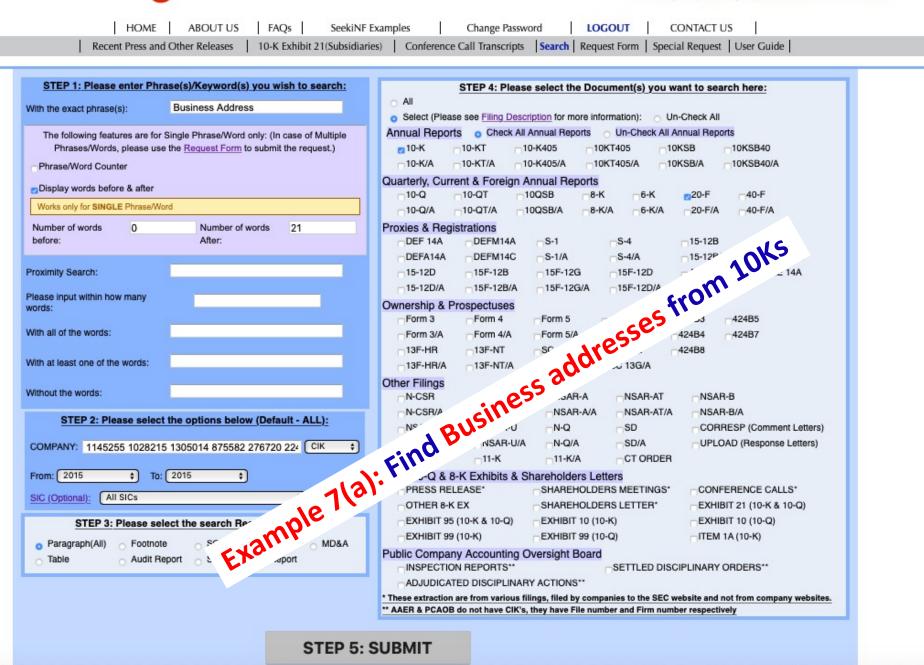
Example 7(b): Find Fiscal Year End from 10Ks

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Example 7(a): Find Business addresses from 10Ks

- Step 1: Type the phrase Business Address in "With the exact phrase" slot and check the option Display words before and after with 0 before and 21 after the phrase (the search process is insensitive to upper or lower cases).
- Step 2: copy and paste a list of CIKs (e.g., 1145255 1028215 1305014 875582 276720 22444 6955 717954 1385508 1324772 19446 1403676 1379006 1553643 57725 1464165 82473 1508381 1029581 1303330 12239 in the slot of COMPANY separated by a space and select the desired time frame, say 2015.
- Step 3: Select Paragraph (All); Step 4: Select 10K
- Step 5: Click SUBMIT button
- Next two pages show the input and output of information followed by a description on how to download all the results in an Excel file through Request Form.

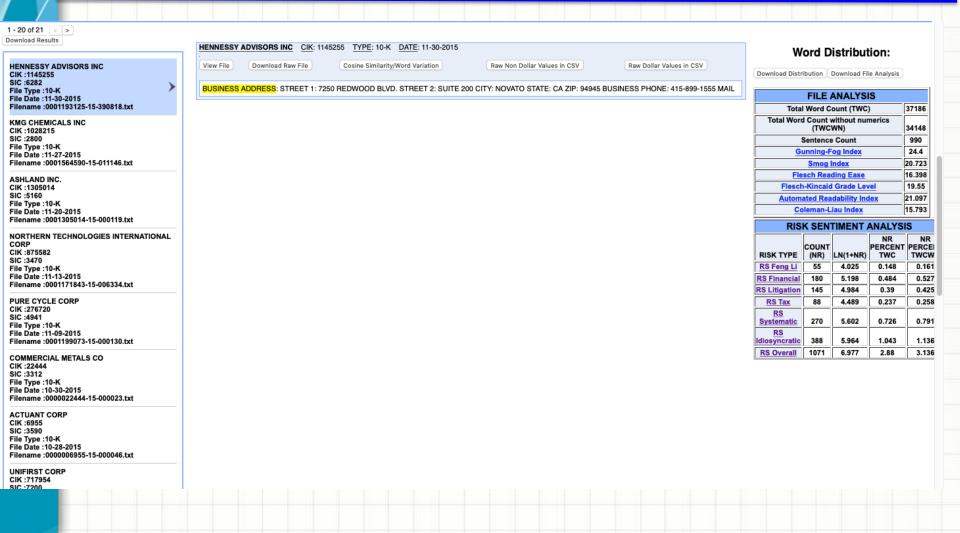
Anytime, Anywhere... SEC filings at your fingertips in seconds with SeekiNF



Seel<Edgar

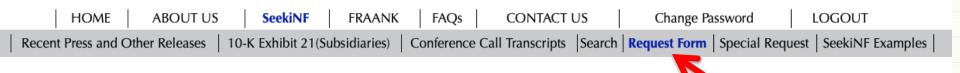
84

Example 7(a): Output display for Business address from 10K



Example 7(a): Submitting a Request Form for downloading the Result

 In order to download all the addresses in an Excel file, you need to submit a data request by selecting Request Form from the top menu bar of the Seek iNF webpage and filling out the details of the data needs (see below and subsequent slides).





Seeltinf

Example 7(a): Steps in Submitting the Request Form

On the next page, you need to select Snippet
 Download/Single Phrase (see below).

HOME	ABOUT US	SEEK INF	FRAANK	FAQs	CONTACT US	Welcome Srivastava 🗸	
Recent Pre	ss and Other Releases	10-K Exhib	oit 21(Subsidiaries)	Search	Request Form	Special Request Guidelines and Examples	

Click below to DOWNLOAD

Multiple Phrases/Proximity Search

K

hity Search Words before and after a Single Phrase Phrase(s)/Word(s) Count Proximity Count File Analysis Download Snippets of Words before and after a Single Phrase search criteria.

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Please note that this is a BETA version, the testing is still in progress. Please email us if you find any bugs or have any concerns at seekedgar@gmail.com. Thank you.

SeekEdgar Tech Team

3. After you select the option, you need to fill out the request form as given next.

Example 7(a): Steps in Submitting the Request Form

Click below to DOWNLOAD Multiple Phrases/Proximity Search

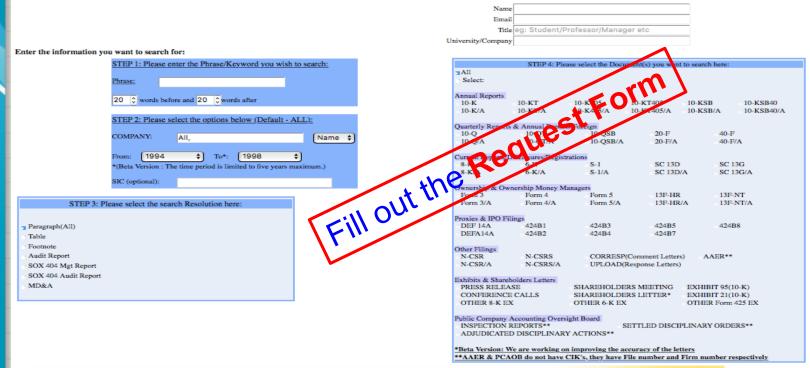
Words before and after a Single Phrase Phrase(s)/Word(s) Count Proximity Count File Analysis

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Please note that this is a BETA version, the testing is still in progress. Please email us if you find any bugs or have any concerns at seekedgar@gmail.com. Thank you.

- SeekEdgar Tech Team

Download Snippets of Words before and after a Single Phrase search criteria.



Step 5: Submit

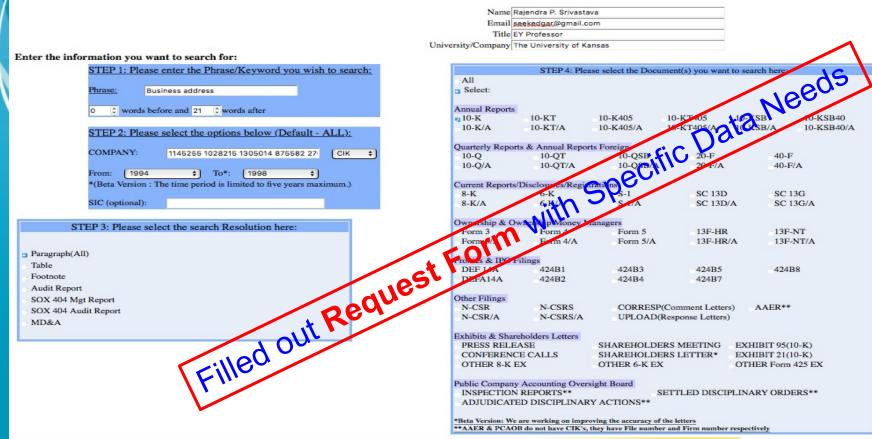
Example 7(a): Steps in Submitting the Request Form

Please note that this is a BETA version, the testing is still in progress. Please email us if you find any bugs or have any concerns at seekedgar@gmail.com. Thank you.

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- SeekEdgar Tech Team

Download Snippets of Words before and after a Single Phrase search criteria.



Step 5: Submit

SeeltîNF

Example 7(a): Steps in Submitting the Request Form

Message related to **Request Form** after submission

	HOME	ABOUT US	SEEK INF	FRAANK	FAQs	CONTACT US	S Welcome Srivastava -
	Recent Pre	ess and Other Releases	10-K Exhib	it 21(Subsidiaries)	Search	Request Form	Special Request Guidelines and Examples

Click below to DOWNLOAD

 Multiple Phrases/Proximity Search
 Words before and after a Single Phrase
 Phrase(s)/Word(s) Count
 Proximity Count
 File Analysis

 Download Snippets of Words before and after a Single Phrase search criteria.
 Download Snippets of Words before and after a Single Phrase search criteria.
 Proximity Count
 File Analysis

Please note that this is a BETA version, the testing is still in progress. Please email us if you find any bugs or have any concerns at seekedgar@gmail.com. Thank you.

SeekEdgar Tech Team

Thank you for submitting the request. You would receive an email shortly with the information you requested, for your reference. Please wait until you receive the results before submitting another request. Our system processes only one request per user at a time.

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Example 7(a): Steps in Submitting the Request Form

Your Request for SeekEdgar	÷ 0
 seekedgartech@gmail.com to me, me, naaser06 Hi Rajendra Srivastava, You have requested for SinglePhrase with the following search information. With Exact Phrase : Business address Number of Words Before : 0 Number of Words After of Words Af	12:49 PM (40 minutes ago) ☆
From : 2015 To : 2015 Resolution Type : Filings : That E Mail That E Mail Pleas user at a time. Thank you, SeekEdgar Team.	ou with results as soon as possible. ur system processes only one request per

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Example 7(a): Data Received in a Zipped File

Email informing that the requested data is ready to be downloaded.

to me, naaser06	6:42 PM (19 hours ago) 📩 🔸 🝷
Hi Rajendra Srivastava,	
Your requested has been completed.	
Please copy and paste the link below in the browser address wir	ndow to download the Result Folder:
https://www.seekinf.net:8443/download.jsp?file=seekedgar_2	20160318234248.zip
Thank you, SeekEdgar Team.	

Example 7(a): CVS File Opened in Excel Spreadsheet

-																			
	K32	: 🛞	💿 (o 🖠	fx															
	<u> </u>	В	С	D	E	F	G	Н		J	K	L	M	N	0	Р	Q	R	S
1	CIK	COMPANY N	SIC	FILING DATE	FILE TYPE	SEC LINK													
2	114525	5 HENNESSY A	6282	11/30/15	10-K	http://www.	BUSINESS ADDRESS	STREET 1: 7	7250 REDWOO	D BLVD. STRE	ET 2: SUITE 20	00 CITY: NOV	ATO STATE: C	A ZIP: 94945 B	SUSINESS PH	ONE: 415-899-	1555 MAIL		
3	102821	5 KMG CHEMI	2800	11/27/15	10-K	http://www.	BUSINESS ADDRESS	STREET 1: 9	9555 W. SAM H	OUSTON PKV	VY. S. STREET	2: SUITE 600	CITY: HOUST	ON STATE: TX	ZIP: 77099 B	SUSINESS PHON	E: 713		
4	1305014	4 ASHLAND IN	5160	11/20/15	10-K	http://www.	BUSINESS ADDRESS	STREET 1: !	50 EAST RIVER	CENTER BLVD.	, 16TH FLOOP	R CITY: COVIN	GTON STATE:	KY ZIP: 41012	BUSINESS P	PHONE: 859-81	5-3483 MAIL	ADDRESS	
5	87558	2 NORTHERN 1	3470	11/13/15	10-K	http://www	BUSINESS ADDRESS	STREET 1: 4	4201 WOODLA	ND ROAD STR	EET 2: PO BO	X 69 CITY: CIR	CLE PINES ST	ATE: MN ZIP: !	55014 BUSIN	VESS PHONE: (7	763) 225		
6	27672	D PURE CYCLE	4941	11/9/15	10-K	http://www	BUSINESS ADDRESS	STREET 1: 3	1490 LAFAYETT	E STREET STR	EET 2: SUITE 2	203 CITY: DEN	IVER STATE: C	O ZIP: 80218	BUSINESS PH	HONE: 3032923	8456 MAIL AD	DRESS: STREET	1
7	2244	4 COMMERCIA	3312	10/30/15	10-K	http://www	BUSINESS ADDRESS	STREET 1:	6565 N. MACAI	RTHUR BLVD.,	SUITE 800 ST	REET 2: P O B	OX 1046 CITY	: IRVING STAT	TE: TX ZIP: 75	5039 BUSINESS			
8	6955	5 ACTUANT CO	3590	10/28/15	10-K	http://www.	BUSINESS ADDRESS	STREET 1: /	ATTN: MATT PA	AULI STREET 2	: N86 W1250	0 WESTBROO	K CROSSING (CITY: MENOM	ONEE FALLS	STATE: WI ZIP:	53051 BUSIN	ESS PHONE: 26	j2
9	717954	4 UNIFIRST CO	7200	10/28/15	10-K	http://www.	BUSINESS ADDRESS	STREET 1:	68 JONSPIN RD	CITY: WILMIN	IGTON STATE	: MA ZIP: 018	87 BUSINESS	PHONE: (978)	658-8888 N	AIL ADDRESS:	STREET 1: 68		
1(138550	8 Lightlake The	1000	10/26/15	10-K	http://www.	BUSINESS ADDRESS	STREET 1:4	445 PARK AVEN	NUE STREET 2:	9TH FLOOR (CITY: NEW YO	RK STATE: NY	ZIP: 10022 BU	JSINESS PHO	ONE: 212-829-5	546		
11		2 Apigee Corp	7372	10/14/15	10-K	http://www.	BUSINESS ADDRESS	STREET 1: 3	10 SOUTH ALM	ADEN BLVD. S	TREET 2: 16T	H FLOOR CITY	: SAN JOSE S	TATE: CA ZIP: !	95113 BUSIN	NESS PHONE: 4	08-343		
17		5 CANTEL MED	3841	9/29/15	10-K	http://www.	BUSINESS ADDRESS	STREET 1: (OVERLOOK AT	GREAT NOTCH	STREET 2: 15	50 CLOVE RO	AD CITY: LITTL	E FALLS STAT	E: NJ ZIP: 074	424 BUSINESS	PHONE: 973		
1	140367	6 GelTech Solu	2820	9/21/15	10-K	http://www.	BUSINESS ADDRESS	STREET 1: 3	1460 PARK LAN	IE SOUTH STR	EET 2: SUITE 1	1 CITY: JUPITE	R STATE: FL Z	IP: 33458 BUS	SINESS PHON	NE: 561-427-61	44		
14	137900	5 NANOVIRICI	8731	9/14/15	10-K	http://www.	BUSINESS ADDRESS	STREET 1: 3	135 WOOD STR	EET STREET 2	: SUITE 205 C	ITY: WEST HA	VEN STATE: C	T ZIP: 06516 E	BUSINESS PH	IONE: (203) 93	7-6137		
1	155364	B RELMADA TH	2834	9/11/15	10-K		BUSINESS ADDRESS												
16	5772	5 LANNETT CO	2834	8/27/15	10-K	http://www	BUSINESS ADDRESS	STREET 1: 9	9000 STATE RD	CITY: PHILAD	ELPHIA STATE	: PA ZIP: 191	36 BUSINESS	PHONE: 21533	339000 MAII	LADDRESS: ST	REET 1: 9000 S	STATE ROAD	
17		5 Pivot Pharma	2834	5/15/15	10-K	http://www	BUSINESS ADDRESS	STREET 1: 3	1275 WEST 6TH	AVENUE CIT	Y: VANCOUVE	ER STATE: A1	ZIP: V6H 1A6	BUSINESS PHO	ONE: 604 805	5 7783 MAIL AI	DDRESS: STRE	ET	
18		INNSUITES H	6798	4/30/15	10-K	http://www.	BUSINESS ADDRESS	STREET 1:	INNSUITES HOT	TELS CENTRE S	TREET 2: 162	5 E NORTHER	N AVE STE 20	1 CITY: PHOE	NIX STATE: A	Z ZIP: 85020 B	USINESS PHO	NE	
19		1 Bionik Labora	8011	4/15/15	10-K		BUSINESS ADDRESS												
20		1 Modsys Inter		3/31/15	10-K		BUSINESS ADDRESS											tion Matt Bell	41
21		0 China Housir	1520	3/31/15	10-K		BUSINESS ADDRESS			,		,							
27		9 SPHERIX INC	6794	3/30/15	10-K	http://www	BUSINESS ADDRESS	STREET 1:	6430 ROCKLED	GE DRIVE, #50	3 CITY: BETH	ESDA STATE:	MD ZIP: 2081	7 BUSINESS PI	HONE: 347-3	321-7646 MAIL	ADDRESS: ST	REET 1	
23	3																		
2																			

Example 7(b): Finding Fiscal Year End from 10Ks

- Use the phrase Fiscal Year End in the exact phrase slot with 0 word before and 1 word after.
- The screenshot of the middle display window in the next slide shows the information on Fiscal Year End obtained from 10K of year 2015 for a set of companies with CIK Codes: 1057060 1373690 1429764 788329 1046050.
- The next slide is the screenshot of the display window and below the screenshot is the download of the results in Excel file.
- You need to submit a request similar to Example 6(a) to get the download of all the companies' result.
- As you can see from Examples 6(a) and 6(b), this feature can capture any financial or non-financial information with user's defined criteria.
- The best way to design this search would be to first look at few cases and identify the pattern the way information is presented in most of the filings and then design your search.

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Example 7(b): Finding Fiscal Year End from 10Ks

1 - 6 of 6 Download				X INC CIK: 10	157060 1	TYPE: 10-K DAT	E: 12.09.2015					
CIK :10 SIC :55		>	View File	Download Raw		Cosine Similarity/V		Non Dollar Values in CSV	Raw Dollar Values		Word Distribu	tion:
	te :12-08-2015 ne :0001564590-15-01133	36.txt									FILE ANALYS	-
CIK :13		D CORP.								[Total Word Count (TWC Total Word Count witho numerics (TWCWN)	,
	pe :10-K										Sentence Count	1504
	te :12-08-2015 ne :0001165527-15-00059	93.txt									Gunning-Fog Index	23.2
Car Ch	arging Group, Inc.									l T	Smog Index Flesch Reading Ease	19.947
CIK :14 SIC :36	29764										Flesch-Kincaid Grade Le	vel 19.044
310 .30										[Automated Readability In	
Ш с:	scal Yea	r En	d in	Evcol		la thre	nugh Ro	auest F	orm	ļ	Coleman-Liau Index	16.516
	scarica			LXCEI			Jugit Ne	questi			RISK SENTIME	
				LXCEI								
	A			B				D	E			
1				B			C SIC		E			
1 2	A			B			C	D	E			
1 2 3	A	COMP	ANY NA	<u>B</u> ME			C	D FILING DATE	E FILE TYPE	FISCAL		NR
1 2	A CIK 1057060	COMPA	ANY NA Emax II	B ME NC		OLD CORP.	C SIC	D FILING DATE 12/8/15	E FILE TYPE 10-K		G	
1 2 3	A CIK 1057060	COMPA MARINI AMERIC	any na Emax II Can Pai	B ME NC RAMOUN	NT GO		C SIC 5531	D FILING DATE 12/8/15 12/8/15	E FILE TYPE 10-K 10-K	FISCAL	G YEAR END: 0930	
1 2 3 4	A CIK 1057060 1373690 1429764	COMPA MARINI AMERIC Car Cha	ANY NA EMAX II CAN PAF rging G	B ME NC RAMOUN	NT GO c.		C SIC 5531 1000	D FILING DATE 12/8/15 12/8/15 12/8/15	E FILE TYPE 10-K 10-K 10-K	FISCAL FISCAL	G YEAR END: 0930 YEAR END: 0831	NR

Example 8:

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Download Readability Indices and Counts of Words, Sentences and Multiple Phrases in Excel

Example 8a: Download readability Indices and counts of total words and sentences

Example 8b: Download counts of multiple phrases/words for multiple companies for multiple years

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Example 8a: Download readability Indices and counts of total words and sentences

 For this objective, you need to submit Request
 Form from the top menu bar of Seek iNF webpage (see below).

HOME ABOUT US	SeekiNF FRAANK	FAQs CONTACT US	Change Password L	OGOUT
Recent Press and Other Releases	10-K Exhibit 21(Subsidiaries)	Conference Call Transcripts Sea	arch Request Form Special Request	SeekiNF Examples

2. On the next page, you need to select File Analysis



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Example 8a: Download readability Indices and counts of total words and sentences

- Type the the phrases "a|the|of" in Step 1 in the slot of "With exact phrase" to get all the filings of interest.
- 4. Fill out the request form with your name, email, affiliation, and complete Steps 2 4 and submit.
- 5. You will receive an email acknowledging that your data request is received and a second email informing you that your data request is completed and ready to be downloaded with a link.
- 6. Download the link on your hard drive.



Example 8b: Download counts of multiple phrases/words for multiple companies for multiple years

On the next page, you need to select Phrase(s)/Word(s) Count Download (see below).

	HOME ABOUT US	SEEK INF	FRAANK	FAQs	CONTACT US	W	elcome Srivastava 👻	
	Recent Press and Other Releases	10-K Exhib	it 21(Subsidiaries)	Search	Request Form	Special Request	Guidelines and Examples	



s) Count Proximity Count File Analysis

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Please note that this is a BETA version, the testing is still in progress. Please email us if you find any bugs or have any concerns at seekedgar@gmail.com. Thank you.

- SeekEdgar Tech Team

3. After you select the option, you need to fill out the request form as given next.

Example 8b: Download counts of multiple phrases/words for multiple companies for multiple years

SeekEdgar Tech Team

Download Phrase or Word Count of a list of given Word(s)/Phrase(s).

10209

	Name	5]
	Email	1			
	Title	eg: Student/P	Professor/Manag	jer etc	
	University/Company	·			
Enter the information you want to search for:					
STEP 1: Please enter the list of Phrase(s)/Keyword(s) you wish to count:		STEP 4: Ple	ase select the Docu	iment(s) you want to	o search here:
	All				
Enter Phrase(s)/Word(s)* here:	Select:				
Or	Annual Reports				
Upload file with wordlist*: Checke File no file selected	10-K	10-KT	10-K405		10-KSB 10-KSB40
*Word(s)/Phrase(s) should be separated by comma and the maximum limit on number of words is 50.	- 10-K/A	-10-KT/A	10-K405/7	10-KT405/A	10-KSB/A 10-KSB40/A
	Quarterly Reports	& Annual Report	ts Forci n		
STEP 2: Please select the options below (Default - ALL):	-10-Q	TQ-QT	ID-QSB	20-F	-40-F
COMPANY: All Name	=10-Q/A	= 10-Q T/A	10-095/A	20-F/A	-40-F/A
COMPANY: All, Name \$	Current Reports/D	isclosures/Regist	traions		
From: [1994 \$] To*: [1998 \$]	-10-Q -10-Q/A Custoff Reports/D 8-K 8-K 8-K V Gureership & Owr Forship & Owr	-6-K	S-1	SC 13D	SC 13G
*(Beta Version : The time period is limited to five years maximum.)	-8-64	-6.0-A	-S-1/A	SC 13D/A	SC 13G/A
*(Beta Version : The time period is limited to five years maximum.) SIC (optional): STEP 3: Please select the search Resolution here: Paragraph(All) Table Footnote	www.ership.& owr	nership Money M	lanagers		
SIC (optional):	Form 2			13F-HR	13F-NT
	Form 3/A	Form 4/A	Form 5/A	13F-HR/A	A 13F-NT/A
STEP 3: Please select the search Resolution here:	Proxies & IPO Fili	ings			
	DEF 14A	424B1	424B3	424B5	424B8
Paragraph(All)	DEFA14A	424B2	-424B4	424B7	
Table	Other Filings				
Pootnote	N-CSR	N-CSRS		(Comment Letters)	AAER**
Audit Report	-N-CSR/A	N-CSRS/A	UPLOAD(Response Letters)	
SOX 404 Mgt Report	Exhibits & Shareh	olders Letters			
SOX 404 Audit Report	PRESS RELEAS		SHAREHOLDE		EXHIBIT 95(10-K)
MD&A	OTHER 8-K EX		SHAREHOLDE OTHER 6-K EX		EXHIBIT 21(10-K) OTHER Form 425 EX
	Public Company A			CONTRACTOR DESCRIPTION	NARY ORDERSES
	-INSPECTION R - ADJUDICATED	D DISCIPLINAR		SETTLED DISCIPL	.INARY ORDERS**
				ccuracy of the lette	
	**AAER & PCA	OB do not have	CIK's, they have I	File number and Fi	irm number respectively

Step 5: Submit

Example 8b: Count multiple phrases/words in a document for multiple companies for multiple years

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- After filling out the personal information, you need to fill out the data request.
- Suppose you want to count occurrence of multiple phrases and words, say "Class Action" "Patents and Copyrights", "Litigation", and "Inventory" in 10Ks for the years 2011-2015 for the following, say 10, companies with CIKs: 1490349, 868857, 26076, 16099, 1099728, 868611, 929887, 1223862, 743758, 1472847.

Complete the steps described on the next page.

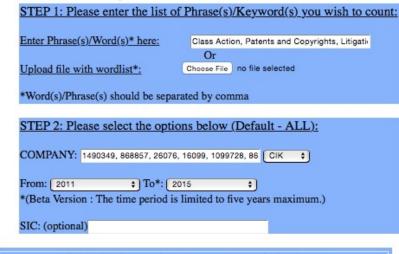
Example 8b: Count multiple phrases/words in a document for multiple companies for multiple years (continues)

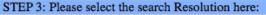
- Step 1: Type the phrases/words separated by comma: Class Action, Patents and Copyrights, Litigation, Inventory in the slot "Enter Phrase(s)/Word(s) here" (search process is insensitive to upper and lower cases).
 - Step 2: Copy and paste the list of CIKs in the slot of COMPANY, select CIK in the box on the right, and select the time frame 2011-2015.
- Step 3: Select Paragraph (All)
- Step 4: Select 10K
- Step 5: Click SUBMIT button
- Next page describes the subsequent steps followed by few screenshots

Example 8b: Count multiple phrases/words in a document for multiple companies for multiple years (continued)

Name	Rajendra Srivastava
Email	Seekedgar@gmailcom
Title	Professor
University/Company	University of Kansas

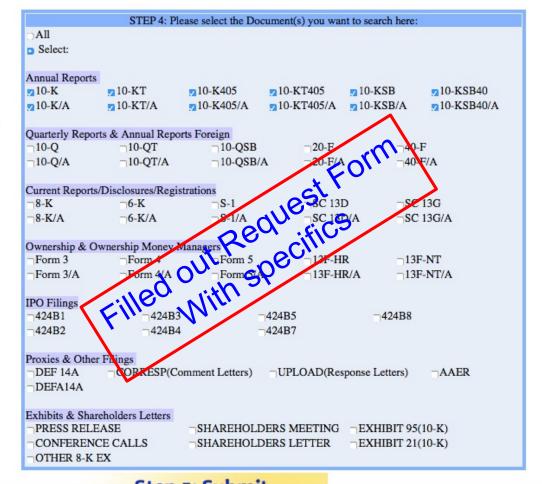
Enter the information you want to search for:





Paragraph(All)

- Table
- Footnote
- Audit Report
- SOX 404 Mgt Report
- SOX 404 Audit Report
- MD&A



Step 5: Submit

Example 8b: Count multiple phrases/words in a document for multiple companies for multiple years (continued)

- After the request is submitted, the system will send an email to confirm the receipt of the request and will ask you to wait to receive the output.
- Once the output is ready the system will send you another email with instructions on how to download/open the result.
- It may take from few minutes to few hours depending on the size of the request before you get email to download the result.
- The system will send you the result in a CSV file that you can open in an Excel Spreadsheet.
- Next page displays screenshots followed by part of the result.

Seel tin F

Example 8b: Download counts of multiple phrases/words for multiple companies for multiple years

essage related Request Form after submission	Message related Request Form after submission
---	--

1	HOME	ABOUT US	SEEK INF	FRAANK	FAQs	CONTACT US	We	elcome Srivastava 👻	
	Recent Pre	ess and Other Releases	10-K Exh	ibit 21(Subsidiaries)	Search	Request Form	Special Request	Guidelines and Examples	1

Click below to DOWNLOAD Multiple Phrases/Proximity Search Words before and after a Single Phrase Phrase(s)/Word(s) Count Proximity Count File Analysis

Please note that this is a BETA version, the testing is still in progress. Please email us if you find any bugs or have any concerns at seekedgar@gmail.com. Thank you.

- SeekEdgar Tech Team

Thank you for submitting the request. You would receive an email shortly with the information you requested, for your reference. Please wait until you receive the results before submitting another request. Our system processes only one request per user at a time.

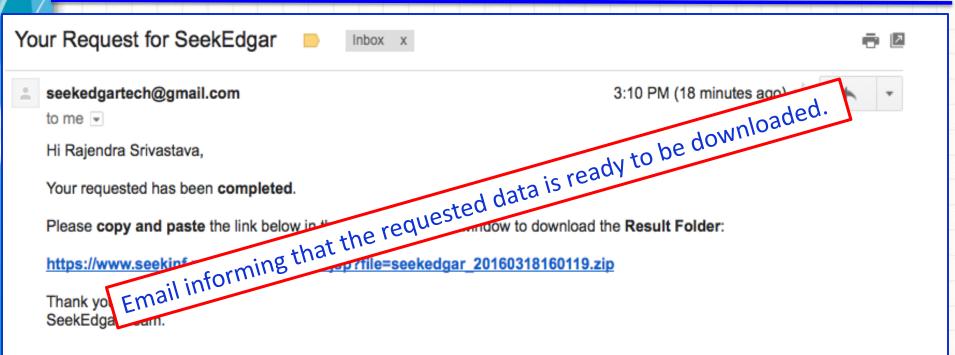
Example 8b: Count multiple phrases/words in a document for multiple companies for multiple years (continued)

Your Request for SeekEdgar	
seekedgartech@gmail.com	10:57 AM (1 minute ago) 📩 🖌 🗸
to me, me 💌	
Hi Rajendra Srivastava,	ctForn
You have requested for WordCount with the following search infor	mar eques
List of words : Class Action, Patents and Copyrights, Lition	eko
Company : 1490349, 868857, 26076, 16099, 1090	929887, 1223862, 743758, 1472847
From : 2011 To : 2015	
Resolution Type : paragraph	
 Seekedgartech@gmail.com to me, me Hi Rajendra Srivastava, You have requested for WordCount with the following search infor List of words : Class Action, Patents and Copyrights, Litica Company : 1490349, 868857, 26076, 16099, 1099 From : 2011 To : 2015 Resolution Type : paragraph Filings : 10K, 10KT, 10KT, 10K, 10KSB, 10KSB40, 10KAMEN Thank was a constructed on the search request as polymore in the search request as	ND,10KTAMEND, ND
	t and get back to you with results as soon
Please Please Initial you receive the results before submitting an only on request per user at a time.	nother request. Our system processes
Thank you.	

SeekEdgar Team.

Example 8b: Count multiple phrases/words in a document for multiple companies for multiple years (continued)

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The above process will download the data. Save it in your computer. The data is in a zipped folder. Unzip the folder and open it. Next slide shows the downloaded result.

Example 8b: Count multiple phrases/words in a document for multiple companies for multiple years (continued)

1	-														
		Edit	Font			Alignme	ent			Number			Format		
	A	👻 🛃 Fil	Calibri (Body) 🔻 12 🔻	A- A-		abc •		Wrap T	ext 🔻 🛛	General	•		Normal		Ģ
	Past	e 🥥 CI	ear • 🖪 I 🖳 • 📣	• <u>A</u> •			2	Mer	rge 🔻 🛛	· % ·	00. 0. \$ 0.\$ 00.	Conditional Formatting	Bad	U	In
		P7	🛟 🛞 🕲 (= fx												
	1	A	В	С	D	E	F		G	Н	1	1	K		N
								-		TOTAL WORD				_	
	1	СІК	COMPANY NAME	SIC	FILING DATE	FILE TYPE	SEC LI	NK	TOTAL WORD COUNT	COUNT WITHOUT NUMERICS	CLASS	PATENTS AND COPYRIGHTS	LITIGATION	INVENTORY	
	2														
	3		Medley Capital Corp	7311	12/4/15	10-K	http://	www.	85172	72582	0	0	3	1	
	4	868857	AECOM	8711	11/25/15	10-K	http://	www.	72408	65289	7	1	11	0	
	5		CUBIC CORP /DE/	3829	11/23/15	10-K	http://	www.	104112	98480	3	0	11	26	
	6	16099	LUBYS INC	5812	11/9/15	10-K	http://	www.	54435	48307	2	0	4	2	
	7	1099728	Sibling Group Holdings, Inc.	8200	10/23/15	10-K	http://	www.	69747	65927	1	0	5	0	
	8	868611	SONIC CORP	5812	10/23/15	10-K	http://	www.	34118	30230	1	0	8	3	
	9	929887	APOLLO EDUCATION GROUP INC	8200	10/22/15	10-K	http://	www.	88025	80151	17	0	34	0	
	10	1223862	INFOBLOX INC	7374	9/25/15	10-K	http://	www.	62030	57378	1	0	21	46	
	11	743758	CLOUDCOMMERCE, INC.	5900	9/24/15	10-K	http://	www.	23142	20570	0	0	2	1	
	12	1472847	HARRISON VICKERS & WATERMAN INC	7389	9/15/15	10-K	http://	www.	67249	63889	0	0	9	9	
	13	1490349	Medley Capital Corp		12/8/14	10-K	http://	www.	82026	70718	0	0	2	2	
	14	26076	CUBIC CORP /DE/	3829	11/26/14	10-K	http://	www.	74455	69545	5	0	13	15	
	15	868857	AECOM TECHNOLOGY CORP	0	11/17/14	10-K	http://	www.	87691	80424	4	1	7	0	
	16	16099	LUBYS INC	5812	11/12/14	10-K	http://	www.	49169	43793	2	0	3	2	
	17	868611	SONIC CORP	5812	10/24/14	10-K	http://		43426	39292	1	0	7	1	
	18	929887	APOLLO EDUCATION GROUP INC	8200	10/21/14	10-K	http://	www.	167010	157545	13	0	49	8	
	19	1472847	HARRISON VICKERS & WATERMAN INC	7389	10/10/14	10-KAMEND	http://	www.	27541	25980	0	0	4	1	
	20	1472847	HARRISON VICKERS & WATERMAN INC	7389	10/9/14	10-K	http://		27536	25975	0	0	4	1	
	21		Sibling Group Holdings, Inc.	8200	10/7/14	10-KT	http://		26035	23373	0	0	5	0	
	22		WARP 9, INC.	5900	9/26/14	10-K	http://		21775	19474	0	0	2	1	
	23		INFOBLOX INC	7374	9/25/14	10-K	http://		65609	60876	3	0	29	41	
1000	24		CUBIC CORP /DE/	3829		10-KAMEND			93330	81891	6	0	18	15	
			Sibling Group Holdings, Inc.	8200	4/17/14	10-K	http://		34087	31092	2	0	6	0	
			Medley Capital Corp	3559	12/10/13	10-K	http://		75065	66153	0	0	2	2	
	27		CUBIC CORP /DE/	3829	12/5/13	10-K	http://		64651	60088	7	0	17	13	
1000	28		AECOM TECHNOLOGY CORP	8711		10-K	http://		53831	47926	2	1	4	0	
	29		LUBYS INC	5812	11/12/13	10-K	http://		57670	51885	2	0	3	1	
1000	30	868611	SONIC CORP	5812	10/25/13	10-K	http://		44457	40270	1	0	7	2	
	31	929887	APOLLO GROUP INC	8200	10/22/13	10-K	http://		115909		18	0	47	0	
				0200						10, 110				-	

Seeltinf

Example 8b: Count multiple phrases/words in a document for multiple companies for multiple years (continued)

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- The last six columns present the results, total word count with and without numbers along with counts of the phrases and words.
- This is a powerful tool for text analytics. You don't need to request anyone or learn any programming to get such data. The power is in your hands. You decide what phrases and words you want to count.
- Such data can be used to develop models for determining various kinds of risks (business risk, litigation risk, fraud risk, sentiments measures etc.)
- The key is to think of a problem before anyone else thinks.
- There is nothing in the market that can provide such data with so much ease.

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Example 9:

A Measure of Competition Based on 10-K

Example 9: Competition Metric

Seekinf

Li, Lundholm, and Minnis developed "A Measure of Competition Based on 10-K Filings" which was published in *Journal of Accounting Research*, Vol. 51 No. 2 May 2013, pp: 399-436.

This paper computes management's perceptions of the intensity of the competition using textual analysis of the firm's 10-K filing. They count the number of occurrences of "competition, competitor, competitive, compete, competing," including those words with an "s" appended, and then remove any case where "not," "less," "few," or "limited" precedes the word by three or fewer words. Their measure of competition is

PCTCOMP = 1000*NCOMP/NWORDS,

where NCOMP = number of words in 10K as described above and NWORDS = Total number of words without numbers.

Seek iNF can help calculate PCTCOMP in no time.

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Example 9: Competition Metric (continued)

- Suppose you want to measure PCTCOMP for the following five companies with CIK: 68622, 732712, 732717, 808461, 794323 (i.e., QWEST CORP, VERIZON COMMUNICATIONS INC, AT&T INC. LEVEL 3 COMMUNICATIONS INC, and GENERAL COMMUNICATION INC) from Telephone Communication industry, SIC = 4813, for the years 2006- 2015.
- You need to submit a "Request Form". The "Request Form" is listed in the top menu bar of Seek iNF. Since you can submit a request form only for a five year period, you need to divide the period 2006-2015 into two 5-year periods: 2006-2010, and 2011-2015.
- First submit a Request Form for counts of the following words for the desired period: competition, competitor, competitive, compete, competing, competitions, competitors, competes by completing the steps described in the next slide.
- Next, obtain the counts of the phrases with "not," "less," "few," or "limited" before the words (listed above) separated by three or fewer words. The details are described in the later slides.

Seel tin F

Request Form for Word Counts for the Period 2006-2010

- Select "Request Form" from the Top Menu Bar
- Select "Count Download/Phrase(s)/Word(s) Download"
- Fill out the request (Name, Email, Title, University/Company)
- **STEP 1**: Type the following words separated by comma: competition, competitor, competitive, compete, competing, competitions, competitors, competes
- **STEP 2**: Type or copy and paste the CIKs and select the desired 5 year time period: 68622, 732712, 732717, 808461, 794323
- **STEP 3** Select Resolution: Select **Paragraph (All)**
- **STEP 4** Select Document Type: Select **10K**
- **STEP 5** Click on **SUBMIT** button (See the details in the next slide)

Request Form for Word Counts for the Period 2006-2010

Nat	me Ra	jendra	a Sriva	stava

Email seekedgar@gmail.com

Title EY Professor

University/Company KU

Enter the information you want to search for:

STEP 1: Please enter the list of Phrase(s)/Keyword(s) you wish to count:

Enter Phrase(s)/Word(s)* here: competition, competitor, competitive, «

Or Upload file with wordlist*: Choose File no file selected

*Word(s)/Phrase(s) should be separated by comma

STEP 2: Please select the options below (Default - ALL):

COMPANY: 68622, 732712, 732717, 808461, 7943 CIK \$

+

 to*: 2010
 2010
 *(Beta Version : The time period is limited to five years maximum.)

SIC (optional):

From:

2006

STEP 3: Please select the search Resolution here:

Paragraph(All)

- Table
- Footnote

Audit Report

SOX 404 Mgt Report

SOX 404 Audit Report

MD&A

	STEP 4: Pl	ease select the Docu	ment(s) you wan	t to search here:	
All Select:					
Annual Reports					
10-K	10-KT	10-K405	10-KT405	10-KSB	10-KSB40
10-K/A	10-KT/A	10-K405/A	10-KT405/A	10-KSB/A	10-KSB40/A
Quarterly Report	ts & Annual Repo	orts Foreign			
10-Q	10-QT	10-QSB	20-F	40-1	F
10-Q/A	10-QT/A	10-QSB/A	20-F/A	40-1	F/A
Current Reports/	Disclosures/Regi	strations			
8-K	6-K	S-1	SC 13D	SC	13G
8-K/A	6-K/A	S-1/A	SC 13D	A SC	13G/A
Ownership & Ov	wnership Money	Managers			
Form 3	Form 4	Form 5	13F-HR	13F	-NT

Form 3/A Form 4/A Form 5/A 13F-HR/A 13F-NT/A

Proxies & IPO Filings DEF 14A 424B1 424B3 424B5 DEFA14A 424B2 424B4 424B7

Other Filings

N-CSR N-CSRS N-CSR/A N-CSRS/A CORRESP(Comment Letters) UPLOAD(Response Letters)

Exhibits & Shareholders Letters

PRESS RELEASE SHAREHOLDERS MEETING EXHIBIT 95(10-K) CONFERENCE CALLS SHAREHOLDERS LETTER* EXHIBIT 21(10-K) OTHER 8-K EX

Public Company Accounting Oversight Board

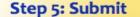
INSPECTION REPORTS** ADJUDICATED DISCIPLINARY ACTIONS**

SETTLED DISCIPLINARY ORDERS**

424B8

AAER**

*Beta Version: We are working on improving the accuracy of the letters **AAER & PCAOB do not have CIK's, they have File number and Firm number respectively



SeekîNF

1. Acknowledgement of the Receipt of Request Form

HOME ABOUT US	SEEK INF	FRAANK	FAQs	CONTACT US	W	elcome Srivastava 🗸	
Recent Press and Other Releases	10-K Exhib	oit 21(Subsidiaries)	Search	Request Form	Special Request	Guidelines and Examples	

Click below to DOWNLOAD

Multiple Phrases/Proximity Search

Words before and after a Single Phrase

Phrase(s)/Word(s) Count

Proximity Count File Analysis

Please note that this is a BETA version, the testing is still in progress. Please email us if you find any bugs or have any concerns at seekedgar@gmail.com. Thank you.

SeekEdgar Tech Team

Thank you for submitting the request. You would receive an email shortly with the information you requested, for your reference. Please wait until you receive the results before submitting another request. Our system processes only one request per user at a time.

	2. Email Acknowledging the Receipt of Request Form	
Yo	ur Request for SeekEdgar 📄 Inbox x	3
•	seekedgartech@gmail.com 5:46 AM (9 minutes ago) 🔆 🔸 🖵	Ì
	Hi Rajendra Srivastava, You have requested for WordCount with the following search information.	
	List of words : competition, competitor, competitive, compete, competing, competitions, competitors, competes	
	Company : 68622, 732712, 732717, 808461, 794323 From : 2006 To : 2010	
	Resolution Type : paragraph	
	Filings: 10K	
	Thank you for your request. We will complete your search request and get back to you with results as soon as possible. Please wait until you receive the results before submitting another request. Our system processes only one request per user at a time.	
	Thank you, SeekEdgar Team.	

Inbox

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2:13 PM (39 minutes ago)

3.	Email	to	Down	load	the	resu	ts

Your Request for SeekEdgar

seekedgartech@gmail.com

to me, naaser06 🖵

2

Hi Rajendra Srivastava,

Your requested has been completed.

Please copy and paste the link below in the browser address window to download the Result Folder:

https://www.seekinf.net:8443/Download_submit_request?path=seekedgar_20160524105236.zip

Thank you, SeekEdgar Team.

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Download Results of the Word Counts for 2006-2010

/																	
_1	Α	B	С	D	E	F	G	Н	1	J	K	L	M	N	0	Р	
							TOTAL	TOTAL WORD COUNT									
		COMPANY		FILING			WORD	WITHOUT	COMPETITI	COMPETIT	COMPETITI			COMPETITI	COMPETIT		
L	CIK	NAME	SIC	DATE	FILE TYPE	SEC LINK	COUNT	NUMERICS	ON	OR	VE	COMPETE	G	ONS	ORS	COMPETES	
2																	
8	808461	GENERAL CO	4813	3/12/10	10-K	http://www.	69930	63093	45	0	40	16	5	0	14	1	
ł	794323	LEVEL 3 CON	4813	2/26/10	10-K	http://www.	90448	82386	17	1	24	10	1	0	35	2	
5	732712	VERIZON COI	4813	2/26/10	10-K	http://www.	365460	330358	28	0	52	13	4	0	21	1	
j .	732717	AT&T INC.	4813	2/25/10	10-K	http://www.	637444	594818	67	0	23	10	7	0	16	5	
7	68622	QWEST CORF	4813	2/17/10	10-K	http://www.	48877	44980	23	0	26	18	1	0	16	0	
3	808461	GENERAL CO	4813	3/23/09	10-K	http://www.	83394	75777	72	5	76	21	11	0	29	1	
9	794323	LEVEL 3 CON	4813	2/27/09	10-K	http://www.	100133	91118	21	4	28	12	1	0	45	2	
0	732717	AT&T INC.	4813	2/25/09	10-K	http://www.	307490	292313	100	3	42	20	1	0	15	6	
1	732712	VERIZON COI	4813	2/24/09	10-K	http://www.	65249	58122	25	0	35	9	2	0	11	0	
2	68622	QWEST CORF	4813	2/19/09	10-K	http://www.	51693	47768	17	0	27	15	1	0	16	0	
3	808461	GENERAL CO	4813	3/7/08	10-K	http://www.	82659	75060	70	5	52	21	10	0	29	1	
4	794323	LEVEL 3 CON	4813	2/29/08	10-K	http://www.	106205	95139	15	2	27	12	1	0	42	2	
5	732712	VERIZON COI	4813	2/28/08	10-K	http://www.	60162	53164	27	1	31	8	4	0	14	0	
6	732717	AT&T INC.	4813	2/27/08	10-K	http://www.	33226	31476	46	5	27	4	0	0	2	1	
7	68622	QWEST CORF	4813	2/12/08	10-K	http://www.	43834	40397	15	0	23	12	1	0	16	0	
8	808461	GENERAL CO	4813	3/19/07	10-K	http://www.	101590	93005	66	8	46	17	11	0	31	3	
9	732712	VERIZON COI	4813	3/1/07	10-K	http://www.	70162	61851	30	2	34	8	7	0	19	1	
0	794323	LEVEL 3 CON	4813	3/1/07	10-K	http://www.	101094	90897	18	1	33	10	2	0	38	2	
1	732717	AT&T INC.	4813	2/26/07	10-K	http://www.	191792	180168	81	2	34	14	0	0	25	5	
2	68622	QWEST CORF	4813	2/8/07	10-K	http://www.	46975	43458	22	0	23	12	0	0	16	0	
3	808461	GENERAL CO	4813	3/16/06	10-K	http://www.	88849	80487	65	10	63	19	11	0	44	0	
4	732712	VERIZON COI	4813	3/14/06	10-K	http://www.	105825	96465	37	0	81	8	5	0	25	2	
5	794323	LEVEL 3 CON	4813	3/2/06	10-K	http://www.	105225	96527	32	2	42	13	4	0	55	4	
6	732717	AT&T INC.	4813	3/1/06	10-K	http://www.	14337	13391	9	0	1	0	0	0	3	0	
7	68622	QWEST CORF	4813	2/17/06	10-K	http://www.	49267	45438	21	0	17	15	1	0	18	0	
8																	
0																	

Submit Request Form for "Proximity Counts"

Seekinf

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- Select "Request Form" from the Top Menu Bar
- Select "Count Download/Proximity Count Download"
- Fill out the request (Name, Email, Title, University/Company)
- **STEP 1**: Type the following words separated by comma in "**Proximity Search**" slot: not competition, less competition, few competition, limited competition, not competitor, less competitor, few competitor, limited competitor, not competitive, less competitive, few competitive, limited competitive, not compete, less compete, few compete, limited compete, not competing, less competing, few competing, limited competing, not competitions, less competitions, few competitions, limited competitions, not competitors, less competitors, few competitors, limited competes, less competes, few competes, limited competes
- **STEP 2**: Type or copy and paste the CIKs: 68622, 732712, 732717, 808461, 794323, and select the desired 5 year time period
- STEP 3 Select Resolution: Select Paragraph (All)
- STEP 4- Select Document Type: Select 10K
- STEP 5- Click on SUBMIT button

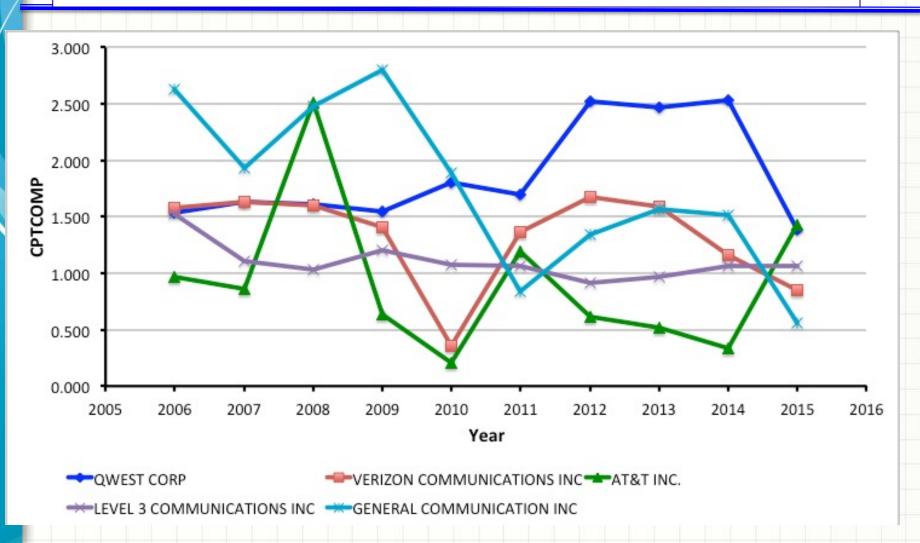
Download Results of the Proximity Counts for 2006-2010

		- ()														
A	В	С	D	E	F	G	Н		J	K	L	M	N	0	Р	Q
							TOTAL									
							WORD	NOT	LESS	FEW	LIMITED	NOT	LESS	FEW	LIMITED	NOT
						TOTAL	COUNT	COMPETITI	COMPETITI	COMPETITI	COMPETITI	COMPETITO	COMPETITO	COMPETITO	COMPETITO	COMPETITI C
	COMPANY		FILING			WORD	WITHOUT	ON Within 3	ON Within 3	ON Within 3	ON Within 3	R Within 3	R Within 3	R Within 3	R Within 3	VE Within 3 V
CIK	NAME	SIC	DATE	FILE TYPE	SEC LINK	COUNT	NUMERICS	words	words	words	words	words	words	words	words	words
68622	QWEST CORE	4813	2/17/10	10-K	http://www.	48877	44980	0	0	0	0	0	1	0	0	0
68622	QWEST CORE	4813	2/19/09	10-K	http://www.	51693	47768	0	0	0	0	0	1	0	0	0
68622	QWEST CORE	4813	2/12/08	10-K	http://www.	43834	40397	0	0	0	0	0	1	0	0	0
68622	QWEST CORE	4813	2/8/07	10-K	http://www.	46975	43458	0	0	0	0	0	1	0	0	0
68622	QWEST CORE	4813	2/17/06	10-K	http://www.	49267	45438	0	0	0	0	0	1	0	0	0
732712	VERIZON CO	4813	3/14/06	10-K	http://www.	105825	96465	0	0	0	0	0	0	0	0	6
732717	AT&T INC.	4813	2/25/09	10-K	http://www.	307490	292313	0	0	0	0	0	0	0	0	0
732717	AT&T INC.	4813	2/27/08	10-K	http://www.	33226	31476	0	0	0	0	0	0	0	0	4
732717	AT&T INC.	4813	2/26/07	10-K	http://www.	191792	180168	0	0	0	0	0	0	0	0	0
794323	LEVEL 3 CON	4813	2/26/10	10-K	http://www.	90448	82386	0	0	0	0	0	0	0	0	1
794323	LEVEL 3 CON	4813	2/27/09	10-K	http://www.	100133	91118	0	0	0	0	0	0	0	1	1
794323	LEVEL 3 CON	4813	2/29/08	10-K	http://www.	106205	95139	0	0	0	0	0	0	0	1	1
794323	LEVEL 3 CON	4813	3/1/07	10-K	http://www.	101094	90897	0	0	0	0	0	0	0	1	1
794323	LEVEL 3 CON	4813	3/2/06	10-K	http://www.	105225	96527	0	0	0	0	0	0	0	1	2
808461	GENERAL CO	4813	3/12/10	10-K	http://www.	69930	63093	0	0	0	0	0	1	0	0	0
808461	GENERAL CO	4813	3/23/09	10-K	http://www.	83394	75777	1	0	0	0	0	1	0	0	0
808461	GENERAL CO	4813	3/7/08	10-K	http://www.	82659	75060	0	0	0	0	0	1	0	0	0
808461	GENERAL CO	4813	3/19/07	10-K	http://www.	101590	93005	0	0	0	0	0	1	0	0	0

Please note: If the count is zero for all the words or set of words for a company then the system will not list that particular company

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Competition Metric for Five companies for 10 years



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Example 10:

Unique Financial Information Find unique line item from FS – Air Traffic Liability – R&D Tax Credit | Research and Development Tax Credit – Off Balance Sheet items – Fuel Hedge Contracts

Example 10: Unique Financial Information from 10K

There are many unique financial line items that are not available in any of the current databases. For example, suppose you want to find Air Traffic Liability for airline companies for the year 2015. Here is what you can do to get this information:

- Step1: Type the phrase Air Traffic Liability in the slot "With the exact phrase"
- Step 2: Since we want all the companies, leave the default choice "All" and select the desired time frame 2015-2015.
- Step 3: Select Table
- Step 4: Select 10K
- Step 5: Click on SUBMIT button

You can download all the data in Excel Spreadsheet two ways, one directly from the display window by selecting the menu item "**Display Table in CSV**" just above the display window on the right for each company, and the other by submitting a **Request Form** as done in Example 5 (see the next 4 slides for details).

Example 10: Unique Financial Information . . . (Continued)

STEP 1: Please enter Phrase(s)/Keyword(s) you wish to search:	STEP 4: Please select the Document(s) you want to search here:
With the exact phrase: Air Traffic Liability	O All
	Select (Please <u>CLICK HERE</u> for Filing Description): O Un-Check All
The following features are for Single Phrase/Word only: (In case of Multiple Phrases/Words, please use the Request Form to submit the request.)	Annual Reports O Check All Annual Reports O Un-Check All Annual Reports
Phrase/Word Counter	10-KKT 10-KT 10-K405 10KSB 10KSB40 10-K5A 10-KT/A 10-K405/A 10-K1/A 10-K405/A 10-K5A
Display words before & after	Quarterly Reports & Annual Reports Foreign
Number of words Number of words before: words After:	10-Q 10-QT 10QSB 20-F 40-F 10-Q/A 10-QT/A 10QSB/A 20-F/A 40-F/A
	Current Reports/Disclosures/Registrations
Proximity Search:	8-K6-KS-1SC 13DSC 13G
Please input within how many	_8-K/A _6-K/A _S-1/A _SC 13D/A _SC 13G/A
words:	Ownership & Ownership Money Managers
With all of the words:	Form 3 Form 4 Form 5 13F-HR 13F-NT Form 3/A Form 4/A Form 5/A 13F-HR/A 13F-NT/A
With at least one of the words:	Proxies & IPO Filings
Without the words:	DEF 14A 424B1 424B3 424B5 424B8 DEFA14A 424B2 424B4 424B7
STEP 2: Please select the options below (Default - ALL):	Other Filings
STEP 2: Please select the options below (Default - ALL):	N-CSR N-CSRS CORRESP (Comment Letters) AAER**
COMPANY: All, Name +	□ N-CSR/A □ N-CSRS/A □ UPLOAD (Response Letters)
From: 2015 + To: 2015 +	Exhibits & Shareholders Letters
	PRESS RELEASE SHAREHOLDERS MEETINGS EXHIBIT 95 (10-K)
(Optional):	CONFERENCE CALLS SHAREHOLDERS LETTER* EXHIBIT 21 (10-K)
	□ OTHER 8-K EX
STEP 3: Please select the search Resolution here:	Public Company Accounting Oversight Board
Paragraph(All) OSOX 404 Mgt Report Toble SOX 404 Audit Report	SETTLED DISCIPLINARY ORDERS**
Table SOX 404 Audit Report Footnote MD&A	ADJUDICATED DISCIPLINARY ACTIONS**
Audit Report	*Beta Version: We are working on improving the accuracy of the letters **AAER & PCAOB do not have CIK's, they have File number and Firm number respectively

Example 10: Unique Financial Information . . . (Continued)

1 - 10 of 10 < > Download Results

Virgin America Inc. CIK :1614436 SIC :4512 File Type :10-K File Date :03-03-2015

Allegiant Travel CO CIK :1362468 SIC :4512 File Type :10-K File Date :02-26-2015

AMERICAN AIRLINES INC CIK :4515 SIC :4512 File Type :10-K File Date :02-25-2015

American Airlines Group Inc. CIK :6201 SIC :4512 File Type :10-K File Date :02-25-2015

Spirit Airlines, Inc. CIK :1498710 SIC :4512 File Type :10-K File Date :02-18-2015

JETBLUE AIRWAYS CORP CIK :1158463 SIC :4512 File Type :10-K File Date :02-12-2015

View File	Download Raw File	Compare	Download Table in CSV		
				Decem	
				2014	2013
Liabilities and stor	kholders' equity (deficit)			2014	2013
Current liabilities:					
Accounts paya	ble			\$ 52,821	\$ 43.
Air traffic liabi	lity			150,479	138,
Other current li	abilities			100,723	73,
Long-term deb	-current portion			33,824	
Total curr	ent liabilities			337,847	256,
Long-term debt-rela	ted parties			38,848	707,
Long-term debt				57,416	39,
Other long-term liab	ilities			106,812	59,
Total liab	ilities			540,923	1,063.
	ommitments (Note 9) d stock, \$0.01 par value. No shares authorized	I no chores issued and substanding	as of December 21, 2014, authorized		
1,109,812 shares,	1,109,811 issued and outstanding as of Decer			_	21,
Stockholders' equity					
	, \$0.01 par value per share. 10,000,000 shares rized, no shares issued and outstanding as of I		standing as of December 31, 2014; no		
	, \$0.01 par value. Authorized: 750,000,000 (V		000 000) shares as of December 21	_	
2014, 107,26 Class G 1,98	0,432 (Class A 56,630,503, Class A-1 29,143 7,035) shares as of December 31, 2013; Issue December 31, 2014; 812,952 (Class A 248,30	, Class B 924,867, Class C 47,688,8 d and outstanding: 43,119,886 (Voti	845, Class D 13, Class E 13, Class F 13, ing 36,267,148, Non-Voting 6,852,738)		
	lass G 111,241) shares as of December 31, 20		,,	431	
Additional paid-in c				1,237,944	427,
Accumulated deficit				(753,016)	(813,
Accumulated other	comprehensive income (loss)			(26,106)	1,
Total stockhol	ders' equity (deficit)			459,253	(384,
Total Stockhol					

Example 10: Unique Financial Information . . . (Continued)

Pa	ste O Clear • B I U • A • A •		c - ≣) w ∎ - 2	rap Text ▼ Merge ▼	General	9 €.0	v ↓.00 ↓.00 For
	H12 \ddagger \bigotimes \oslash $(\frown$ fx						
	A	B	С	D	E	F	G
1	COMPANY NAME	CIK	SIC	FILE TYPE	FILING DATE		
2	Virgin America Inc.	1614436	4512	10-K	20150303		
3							
4							
5	TABLE SNIPPET 1						
6							
7		December 31,			2 6 a		
8		2014		2013			
9	Liabilities and stockholdersÂ' equity (deficit)						
10	Current liabilities:						
11	Accounts payable	\$	52,821	\$	43,997		
12	Air traffic liability		150,479		138,890		
13	Other current liabilities		100,723		73,752		
14	Long-term debt-current portion		33,824		0		
15							
16	Total current liabilities		337,847		256,639		
17	Long-term debt-related parties		38,848		707,969		
18	Long-term debt		57,416		39,462		
19	Other long-term liabilities		106,812		59,547		
20							
21	Total liabilities	3	540,923		1,063,617		
22							

Example 10: Unique Financial Information . . . (Continued)

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The Request Form provides you data in CSV file that can be opened in Excel. Here are the numbers for two years from the table for Virgin America Inc.:

2015

• Air traffic liability \$150,479 \$138,890

Our system is unique. One can search by key words even for financial information. Here are few other examples that you should try:

2014

- R&D Tax Credit | Research and Development Tax Credit in 10K using Table
- Off Balance Sheet items in 10Ks using Table
- Fuel Hedge Contracts in 10Ks using Table

1 - 20**Result of "R&D Tax Credit | Research and Development Tax Credit"** Search in Exact Phrases. Downlo

ANAVEX LIFE SCIENCES CORP.

CIK:1314052 SIC :8731 File Type :10-K File Date :12-29-2015

HEICO CORP CIK:46619 SIC :3724 File Type :10-K File Date :12-17-2015

Corium International, Inc. CIK :1594337 SIC :2834 File Type :10-K File Date :12-16-2015

ANAVEX LIFE SCIENCES CORP. CIK:1314052 SIC :8731 File Type :10-K File Date :12-29-2015

HEICO CORP CIK :46619 SIC :3724 File Type :10-K File Date :12-17-2015

Corium International, Inc. CIK :1594337 SIC :2834 File Type :10-K File Date :12-16-2015

MICROWAVE FILTER CO INC /NY/ CIK:716688 SIC :3679 File Type :10-K File Date :12-14-2015

ENANTA PHARMACEUTICALS INC CIK 1177648

	2015	2014
		(As Restated)
\$	(4,117,000) \$	(3,865,000)
	80,000	13,000
	-	202,000
	(29,000)	2,736,000
	193,000	(994,000
	1,511,000	808,000
	(5,000)	(16,000
	502,000	(26,000
	100,000	14,000
	1,765,000	2,528,000
ŝ	- \$	1,400,000
	S	\$ (4,117,000) \$ 80,000 (29,000) 193,000 1,511,000 (5,000) 502,000 100,000

Verm Forded

	Septemb	
	2015	2014
Income tax expense (benefit) at statutory rate	\$(1,502)	\$ (582)
State income tax expense (benefit)	(131)	(53)
Foreign tax activity	56	40
R&D tax credit expiration		82
Permanent differences, net	189	212
Adjustment of temporary differences to income tax returns	523	121
Change in valuation allowance	972	1,284
Income tax expense	\$ 107	\$1,104

The significant components of the deferred tax accounts recognized for financial reporting purposes are as follows (in

Download Distribution FILE ANALYSIS

Total Word Count	9764
Total Word Count without numerics	8003
Sentence Count	211
Gunning-Fog Index	26.8
Smog Index	22.687
Flesch Reading Ease	-0.721
Flesch-Kincaid Grade Level	22.794
Automated Readability Index	24.837
Coleman-Liau Index	18.312

Result of "Off Balance Sheet items" Search in Exact Phrases.

Download Results

1 - 20 of 39

PULASKI FINANCIAL CORP CIK :1062438 SIC :6035 File Type :10-K File Date :12-11-2015

>

<

United Community Bancorp CIK :1514131 SIC :6035 File Type :10-K File Date :09-28-2015

United Community Bancorp CIK :1514131 SIC :6035 File Type :10-K File Date :09-28-2015

United Community Bancorp CIK :1514131 SIC :6035 File Type :10-K File Date :09-28-2015

View File	Download Ra	aw File	(Com	<u>oare</u>		Dov	wnlo	ad Ta	able i	n CSV			
Off-Balance-Sheet Items														
Operating leases	\$	1,782	\$	2,577	\$	1,180	\$	268	\$	_	\$	_	\$	_
Commitments to extend credit	3.74%	181,913		_		_		_		_		_	1	183,545
Unused lines of credit - residential		45,016		_		_		_		_		_		45,615
Unused lines of credit -		102 001												74.070
commercial Unused lines of credit -		173,771		_		_		_		_		_		174,970
consumer		127		_		_		_		_		_		126

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Example 11:

How to use the Subsidiary Database and Search Engine

SeeltîNF

Example 11: Subsidiary Database and Search Engine

- We have the entire subsidiary database available for all the companies for all the years from 1994 to 2016 with daily updates. Here is how one can access the database.
- After you have logged into the search engine, Seek iNF, select the menu item "10K-Exhibit (subsidiaries)" from the top menu bar. Next page, you will see a list of companies with all its subsidiaries by US and non US for various years. Here are examples of various searches you can perform on subsidiary database.

- 11(a). Find the US and Non US Subsidiaries for one company, a set of or all the companies by year. Follow these steps:
- Type in the name(s) or CIK code(s) in the slot "Company you would like to search for" and select 'name' or 'CIK' from the right hand side.
- Type the desired year in the slot "In the Year"
- Select "Display: Total number of US and non-US subsidiaries" and Submit.
- The system will display the list of subsidiaries for all the companies for the desired year. You can download the entire data in Excel by selecting "Export to Excel"

Example 11: Subsidiary Database and Search Engine

- 11(b). Find Number of US and Non-US Subsidiaries by industries. Follow these steps:
- Input the SIC code(s) of the companies for which you want to get the subsidiaries in the slot of "SIC code of the industry you wish to search for":
- Select the year.
- Select Display: Total number of US and non-US subsidiaries and Submit.
- The system will display a list of subsidiaries for all the companies for the desired year. You can download the entire data in Excel by selecting "Export to Excel"

Example 11: Subsidiary Database and Search Engine

- 11(c). Find Subsidiaries of a company for a given year.
 Follow these steps:
- Input either the CIK code or name of the company in the slot of "Company you would like to search for" and select "CIK" or "Name".
- Select the year.
- Select "Display: List of subsidiaries with the total number" and Submit.
- The system will display a list of subsidiaries for the company selected with their addresses. Again, you can download the entire data in Excel by selecting "Export to Excel"
- The next two slides provide screenshots of the output in HTML and Excel formats.

Example 11: Subsidiary Database and Search Engine

Export to Excel

Displayed Results are for the year 2004

SIC	CIK	Company name	Subsidiary	Country of Subsidiary	Total num of US subsidiaries	Total num of subsidiaries
2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Applied Biotech, Inc.100%	California, USA	14	28
2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Cambridge Diagnostics Ireland Limited100%	Ireland	14	28
2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Forefront Diagnostics, Inc.100%	California, USA	14	28
2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Hall Laboratories, Ltd.100%	Yukon, Canada	14	28
2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Innovations Research, LLC100%	Delaware, USA	14	28
2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Inverness Medical (UK) Holdings, Ltd.100%	United Kingdom	14	28
2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Inverness Medical Benelux BVBA(1)100%	Belgium	14	28
2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Inverness Medical Canada, Inc.100%	Canada	14	28
2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Inverness Medical International Holding Corp. 1100%	Delaware, USA	14	28
2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Inverness Medical International Holding Corp. II100%	Delaware, USA	14	28
2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Inverness Medical Switzerland GmbH100%	Switzerland	14	28

Example 11: Subsidiary Database and Search Engine

	A1	÷	😸 🥥 († Jx SIC				
1	A	В	С	D	E	F	G
	SIC	CIK	Company name	Subsidiary	Country of Subsidiary	Total num of US subsidiaries	Total num of subsidiaries
	2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Applied Biotech, Inc.100%	California, USA	14	28
	2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Cambridge Diagnostics Ireland Limited100%	Ireland	14	28
	2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Forefront Diagnostics, Inc.100%	California, USA	14	28
	2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Hall Laboratories, Ltd.100%	Yukon, Canada	14	28
	2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Innovations Research, LLC100%	Delaware, USA	14	28
	2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Inverness Medical (UK) Holdings, Ltd.100%	United Kingdom	14	28
	2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Inverness Medical Benelux BVBA(1)100%	Belgium	14	28
	2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Inverness Medical Canada, Inc.100%	Canada	14	28
	2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Inverness Medical International Holding Corp. 1100%	Delaware, USA	14	28
	2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Inverness Medical International Holding Corp. II100%	Delaware, USA	14	28
	2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Inverness Medical Switzerland GmbH100%	Switzerland	14	28
	2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Inverness Medical, Inc.100%	Delaware, USA	14	28
	2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	IVC Industries, Inc.(2)100%	Delaware, USA	14	28
	2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Morpheus Acquisition Corp.100%	Delaware, USA	14	28
	2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Morpheus Acquisition LLC100%	Delaware, USA	14	28
	2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Orgenics International Holdings BV100%	Netherlands	14	28
	2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Orgenics Ltd.(3)100%	Israel	14	28
	2835	1145460	INVERNESS MEDICAL INNOVATIONS INC	Ostex International, Inc.100%	Washington, USA	14	28

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Example 12: Readability Indices

Example 12:

Textual Analysis

Readability Indices

Example 12: Readability Indices for Satyam and WIPRO

For illustration, we consider two Indian IT companies, Satyam Computer Services Ltd, CIK = 1106056, and WIPRO Ltd., CK = 1123799, both filed 20-F with the SEC. In January 2009, Satyam's Chairman Ramalinga Raju sent a confession letter to SEBI (Securities and Exchange Board of India) admitting that he inflated the financial results and cooked books of Satyam. We would like to compare the readability indices of Satyam, a fraudulent company, with a competing good company, WIPRO Ltd. Here is what we need to do to get the readability indices for 20-F for the period 2002 to 2008.

Step 1: Type "a|the|of" without the quotes in the slot of "With the exact phrase". Or, you can use any search criteria including Boolean logic, if relevant for your search.

Step 2: Type either "Satyam Computer Services" and select option "Name" from the right or type the CIK code and select "CIK" option from the right. Select the time period 2002 – 2008. **Step 3:** Select "Paragraph (All)".

Step 4: Select 20-F and 20-F/A

Step 5: Submit

You will get the result in seconds. The next slide shows how you enter the above information and the following slide shows the output. Copy the right hand side panel containing the six readability indices and paste it in an Excel spreadsheet. This gives the data for 2008, as highlighted on the left side of the display panel. Check the second listing for 2007 from the left side panel. The system will show the readability indices on the right side. This time just copy the six readability indices without the labels and paste it in the previous Excel spreadsheet next to the 2008 numbers. Repeat this process until you have obtained the data for 2008-2002 (see 3rd slide).

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STEP 1: Please enter Phrase(s)/Keyword(s) you wish to search:	STEP 4: Please select the Document(s) you want to search here:						
With the exact phrase(s): a the of	 All Select (Blesse see Elling Description for more information): In Check All 						
	Select (Please see Filing Description for more information): Un-Check All Applied Reports Place All Applied Reports Place All Applied Reports						
The following features are for Single Phrase/Word only: (In case of Multiple	Annual Reports Check All Annual Reports Un-Check All Annual Reports						
Phrases/Words, please use the <u>Request Form</u> to submit the request.)	10-K 10-KT 10-K405 10KT405 10KSB 10KSB40						
Phrase/Word Counter	free free free free free free free free						
Display words before & after	Quarterly, Current & Foreign Annual Reports						
Number of words Number of words	10-Q/A 10-QT/A 10QSB/A 8-K/A 6-K/A 220-F/A 40-F/A						
before: After:							
	Proxies & Registrations						
Proximity Search:	DEFA14A DEFM14A S-1/A S-4/A 15-12B/A 15-12G/A						
	15-12D 15F-12B 15F-12G 15F-12D ABS-15G PRE 14A						
Please input within how many	15-12D/A 15F-12B/A 15F-12G/A 15F-12D/A ABS-15G/A						
vords:							
With all of the words:	Ownership & Prospectuses						
	Form 3/A Form 4/A Form 5/A 424B2 424B4 424B7						
With at least one of the words:	13F-HR 13F-NT SC 13D SC 13G 424B8						
	13F-HR/A 13F-NT/A SC 13D/A SC 13G/A						
Without the words:	Other Filings						
	N-CSR N-CSRS NSAR-A NSAR-AT NSAR-B						
STEP 2: Please select the options below (Default - ALL):	N-CSR/A N-CSRS/A NSAR-A/A NSAR-AT/A NSAR-B/A						
COMPANY: SATYAM COMPUTER SERVICES LTD, Name +	NSAR-BT NSAR-U N-Q SD CORRESP (Comment Letters)						
	NSAR-BT/A NSAR-U/A N-Q/A SD/A UPLOAD (Response Letters)						
From: 2002 \$ To: 2008 \$	AAER** 11-K 11-K/A CT ORDER						
SIC (Optional): All SICs	10-K, 10-Q & 8-K Exhibits & Shareholders Letters						
	PRESS RELEASE* GSHAREHOLDERS MEETINGS* CONFERENCE CALLS*						
STEP 3: Please select the search Resolution here:	OTHER 8-K EX SHAREHOLDERS LETTER* EXHIBIT 21 (10-K & 10-Q)						
Paragraph(All) Footnote SOX 404 Mgt Report MD&A	EXHIBIT 95 (10-K & 10-Q) EXHIBIT 10 (10-K) EXHIBIT 10 (10-Q)						
Table Audit Report SOX 404 Audit Report	EXHIBIT 99 (10-K) EXHIBIT 99 (10-Q) ITEM 1A (10-K)						
	Public Company Accounting Oversight Board						
	□INSPECTION REPORTS**						
	ADJUDICATED DISCIPLINARY ACTIONS**						
	* These extraction are from various filings, filed by companies to the SEC website and not from company websites.						
	** AAER & PCAOB do not have CIK's, they have File number and Firm number respectively						

STEP 5: SUBMIT

Example 12: Readability Indices for Satyam and WIPRO

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Example 12: Readability Indices for Satyam for 2008

1 - 8 of 8 < >						
Download Results	SATYAM COMPUTER SERVICES LTD CIK: 1106056 TYPE: 20-F DATE: 08-08-2008	Word	J Dist	ributio	n:	
SATYAM COMPUTER SERVICES LTD CIK :1106056	View File Download Raw File Cosine Similarity/Word Variation Raw Non Dollar Values in CSV Raw Dollar Values in CSV	Download Distri	ibution			
SIC :7371 File Type :20-F	NA	Download File A	Inalysis			
File Date :08-08-2008 Filename :0001145549-08-001441.txt	(Translation of Registrant's Name Into English) Republic of India (Jurisdiction of Incorporation or Organization)	FILE ANALYSIS				
SATYAM COMPUTER SERVICES LTD		Total Word Count (TWC)				
CIK :1106056 SIC :7371	Satyam Infocity	Total Word Count without numerics (TWCWN)				
File Type :20-F	—Unit — 12, Plot No. 35/36	Sent	2615			
File Date :04-30-2007 Filename :0001145549-07-000670.txt	Hi-tech City layout, Survey No. 64, Madhapur Hyderabad — 500 081	Gunni	21.6 18.746			
SATYAM COMPUTER SERVICES LTD	Andhra Pradesh, India (91) 40 3063 6363	Sm Flesch	21.542			
CIK :1106056 SIC :7371 File Type :20-F	(Address and Telephone Number of Principal Executive Offices)	Flesch-Kin	17.371			
		Automated Readability Index				
File Date :04-28-2006 Filename :0001145549-06-000579.txt	Securities registered or to be registered pursuant to Section 12(b) of the Act:	Coleman-Liau Index 14				
SATYAM COMPUTER SERVICES LTD		RIS	K SEN	TIMENT /	ANALYSI	
CIK :1106056 SIC :7371	par value Rs. 2.0 per share		COUNT		NR PERCENT	
File Type :20-F	(Title <mark>of</mark> Class)	RISK TYPE	• /	LN(1+NR)	TWC	
File Date :04-28-2005 Filename :0001145549-05-000706.txt	(True <mark>or</mark> Class)	RS Feng Li RS Financial	82 176	4.419 5.176	0.102	
SATYAM COMPUTER SERVICES LTD	Securities registered or to be registered pursuant to Section 12(g) <mark>of the</mark> Act: None	RS Litigation	158	5.069	0.196	
CIK :1106056	(Title <mark>of</mark> Class)	RS Tax	386	5.958	0.478	
SIC :7371 File Type :20-F File Date :06-29-2004	Securities for which there is <mark>a</mark> reporting obligation pursuant to Section 15(d) <mark>of the</mark> Act None	RS Systematic	690	6.538	0.854	
Filename :0001145549-04-000850.txt	(Title <mark>of</mark> Class)	RS	1000			
SATYAM COMPUTER SERVICES LTD	Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report.	Idiosyncratic RS Overall	1239 2649	7.123	1.534 3.279	
CIK :1106056 SIC :7371	670,479,293 equity shares, including	<u>Ito overall</u>	2045	1.002	5.215	
File Type :20-F		1				
File Date :06-30-2003 Filename :0001145549-03-000795.txt	130,505,900 underlying equity shares for 65,252,950 ADSs, were issued and outstanding as of March 31, 2008.					
SATYAM COMPUTER SERVICES LTD CIK :1106056	Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.					
		* · · · · · · · · · · · · · · · · · · ·				

Example 12: Readability Indices for Satyam and WIPRO

Satyam Textual Analysis							
Year	2008	2007	2006	2005	2004	2003	2002
Total Word Count	81258	85673	80785	58473	67858	70837	259828
Total Word Count without numerics	74833	79145	74881	54641	60675	63526	227833
Sentence Count	2642	2770	2575	1966	2175	2368	5770
Gunning-Fog Index	21.6	21.6	21.6	20.8	20.8	20.4	20
Smog Index	18.666	18.762	18.73	18.459	18.394	18.18	13.618
Flesch Reading Ease	21.777	21.777	22.212	22.893	22.92	23.236	51.699
Flesch-Kincaid Grade Level	17.281	17.344	17.411	17.001	17.014	16.704	16.962
Automated Readability Index	17.759	17.819	17.908	17.316	17.383	16.964	13.404
Coleman-Liau Index	14.439	14.357	14.145	14.2	14.239	14.386	0.293
WIPRO LTD							
Year	2008	2007	2006	2005	2004	2003	2002
Total Word Count	93966	99464	96763	101922	87781	75005	120396
Total Word Count without numerics	85584	90570	88177	93798	78915	66793	104844
Sentence Count	3624	3894	3865	4080	3511	3290	4656
Gunning-Fog Index	19.2	19.2	18.4	18.8	18.4	17.6	18.4
Smog Index	17.059	16.935	16.644	16.797	16.625	16.004	16.688
Flesch Reading Ease	28.928	28.956	30.938	30.24	30.684	32.505	30.451
Flesch-Kincaid Grade Level	15.113	15.017	14.628	14.771	14.579	13.785	14.629
Automated Readability Index	15.082	15.012	14.573	14.709	14.397	13.423	14.471
Coleman-Liau Index	14.04	14.182	13.916	13.97	13.9	14.05	13.959

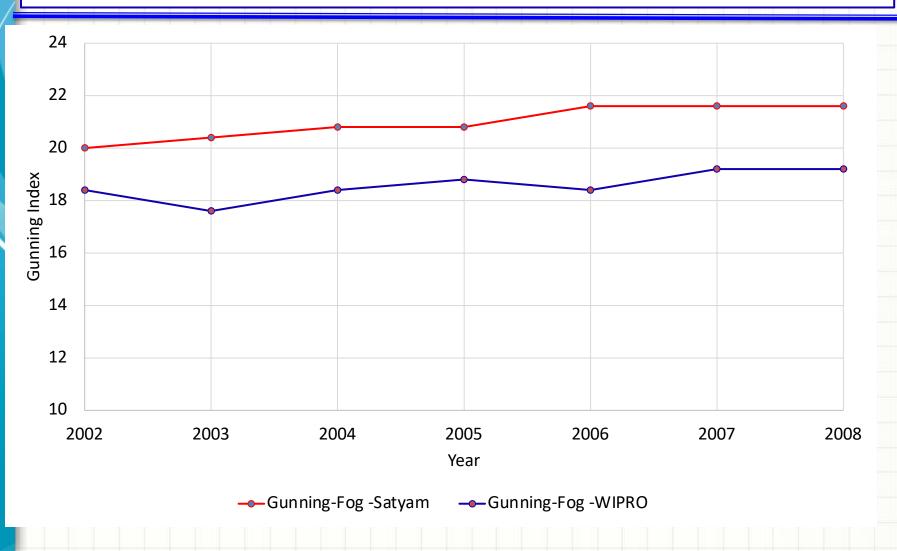
Example 12: Readability Indices for Satyam and WIPRO

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- Using the data given in the previous slide, one can plot various graphs to analyze the data.
- Next two slides show the graphs of two readability indices for Satyam and WIPRO.
- It is interesting to see that Satyam's 20-F is consistently more complex to read compared to WIPRO's 20-F.

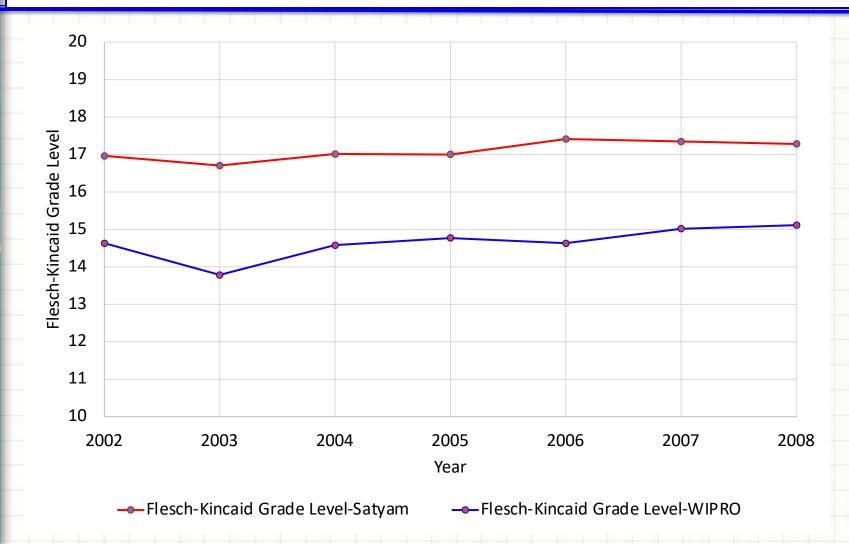
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Example 12: Graph of Readability Indices for Satyam and WIPRO



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Example 12: Graph of Readability Indices for Satyam and WIPRO



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Example 13

Cosine Similarity Measure

Example 13: Cosine Similarity Measure

For illustration, we consider two Indian IT companies, Satyam Computer Services Ltd, CIK = 1106056, and WIPRO Ltd., CK = 1123799, both filed 20-F with the SEC. In January 2009, Satyam's Chairman Ramalinga Raju sent a confession letter to SEBI (Securities and Exchange Board of India) admitting that he inflated the financial results and cooked books of Satyam. We would like to compare the Cosine Similarity measure of Satyam, a fraudulent company, with a competing non-fraudulent company, WIPRO Ltd. Here is what we need to do to get the Cosine Similarity measure for 20-F for the period 2002 to 2008.

Seekinf

Step 1: Type "a|the|of" without the quotes in the slot of "With the exact phrase". Or, you can use any search criteria including Boolean logic, if that is relevant for your search.

Step 2: Type either "Satyam Computer Services" and select option "Name" from the right or type the CIK code and select "CIK" option from the right. Select the time period 2002 – 2008.

```
Step 3: Select "Paragraph (All)".
```

```
Step 4: Select 20-F and 20-F/A
```

```
Step 5: Submit
```

You will get the result in seconds. The next slide shows how you enter the above information and the following slide shows the Cosine Similarity and Word Variation buttons at the top middle of the display window. Click on this button. The system will open another widow. Select the CIK that is already present (CIK of the company just searched) or type in another CIK that you want to get the compare data. Select the filing, in the present case 20-F, and the period 2002-2008 and then "Search". The system will list all the filings for your compare data. Now you select the specific year filings for the compare data or select all the years. In the present example, I will do it two at a time keeping 2003 year common. This is because I want to get Cosine Similarity measure relative to 2003 Filing. See the subsequent slides for details.

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	STEP 4: Please select the Document(s) you want to search here:
With the exact phrase(s): a the of	Select (Please see Filing Description for more information): Un-Check All
The following features are for Single Phrase/Word only: (In case of Multiple	Annual Reports O Check All Annual Reports O Un-Check All Annual Reports
Phrases/Words, please use the Request Form to submit the request.)	10-KT 10-K405 10KT405 10KSB 10KSB40
Phrase/Word Counter	10-K/A 10-KT/A 10-K405/A 10KT405/A 10KSB/A 10KSB40/A
Display words before & after	Quarterly, Current & Foreign Annual Reports
Number of words Number of words	10-Q/A 10-QT/A 10QSB/A 8-K/A 6-K/A 220-F/A 40-F/A
before: After:	Proxies & Registrations
	DEF 14A DEFM14A S-1 S-4 15-12B 15-12G
Proximity Search:	DEFA14A DEFM14C S-1/A S-4/A 15-12B/A 15-12G/A
Please input within how many	15-12D 15F-12B 15F-12G 15F-12D ABS-15G PRE 14A
words:	15-12D/A 15F-12B/A 15F-12G/A 15F-12D/A ABS-15G/A
With all of the words:	Ownership & Prospectuses
	Form 3 Form 4 Form 5 424B1 424B3 424B5
With at least one of the words:	Form 3/A Form 4/A Form 5/A 424B2 424B4 424B7
	13F-HR 13F-NT SC 13D SC 13G 424B8
Without the words:	Other Filings
OTED & Discourse interview below (Default ALL)	N-CSR N-CSRS NSAR-A NSAR-AT NSAR-B
STEP 2: Please select the options below (Default - ALL):	N-CSR/A N-CSRS/A NSAR-A/A NSAR-AT/A NSAR-B/A
COMPANY: SATYAM COMPUTER SERVICES LTD, Name +	NSAR-BT NSAR-U N-Q SD CORRESP (Comment Letters)
	NSAR-BT/A NSAR-U/A N-Q/A SD/A UPLOAD (Response Letters)
From: 2002 \$ To: 2008 \$	AAER** 11-K 11-K/A CT ORDER
SIC (Optional): All SICs +	10-K, 10-Q & 8-K Exhibits & Shareholders Letters
	PRESS RELEASE* SHAREHOLDERS MEETINGS* CONFERENCE CALLS*
STEP 3: Please select the search Resolution here:	OTHER 8-K EX SHAREHOLDERS LETTER* EXHIBIT 21 (10-K & 10-Q) EXHIBIT 95 (10-K & 10-Q) EXHIBIT 10 (10-K) EXHIBIT 10 (10-Q)
Paragraph(All) O Footnote O SOX 404 Mgt Report O MD&A	EXHIBIT 95 (10-K & 10-Q) EXHIBIT 10 (10-K) EXHIBIT 10 (10-Q) EXHIBIT 99 (10-K) EXHIBIT 99 (10-Q) ITEM 1A (10-K)
Table O Audit Report O SOX 404 Audit Report	Public Company Accounting Oversight Board
	SETTLED DISCIPLINARY ORDERS**
	ADJUDICATED DISCIPLINARY ACTIONS**
	* These extraction are from various filings, filed by companies to the SEC website and not from company websites.
	** AAER & PCAOB do not have CIK's, they have File number and Firm number respectively

Example 13: Cosine Similarity Measure

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Example 13: Compare: Cosine Similarity Measure

1 - 8 of 8 < >						
Download Results	SATYAM COMPUTER SERVICES LTD CIK: 1106056 TYPE: 20-F DATE: 08-08-2008	Wor	d Dist	ributio	n:	
SATYAM COMPUTER SERVICES LTD CIK :1106056 SIC :7371 File Type :20-F	View File Download Raw File Cosine Similarity/Word Variation Raw Non Dollar Values in CSV Raw Dollar Values in CSV	Download Distr Download File				
File Date :08-08-2008 Filename :0001145549-08-001441.txt	(Translation of Registrant's Name Into English) Republic of India	FI	LE ANA	LYSIS		
	(Jurisdiction of Incorporation or Organization)	Total Wo	rd Count	(TWC)	80782	
SATYAM COMPUTER SERVICES LTD CIK :1106056 SIC :7371	Satyam Infocity	Total Wor numer	rd Count rics (TWC		74832	
File Type :20-F	—Unit — 12, Plot No. 35/36	Sent	ence Cou	unt	2615	
File Date :04-30-2007 Filename :0001145549-07-000670.txt	Hi-tech City layout, Survey No. 64, Madhapur Hyderabad — 500 081		ng-Fog Ir		21.6	
	Andhra Pradesh, India	Sn	18.746			
SATYAM COMPUTER SERVICES LTD CIK :1106056	(91) 40 3063 6363 (Address and Telephone Number <mark>of</mark> Principal Executive Offices)	Flesch Flesch-Kir	21.542			
SIC :7371		Automated	17.931			
File Type :20-F File Date :04-28-2006		Coleman-Liau Index 1				
Filename :0001145549-06-000579.txt	Securities registered or to be registered pursuant to Section 12(b) of the Act:	RISK SENTIMENT ANALY				
SATYAM COMPUTER SERVICES LTD					NR	
CIK :1106056 SIC :7371	par value Rs. 2.0 per share	RISK TYPE	COUNT (NR)	LN(1+NR)	PERCENT	
File Type :20-F File Date :04-28-2005	(Title <mark>of</mark> Class)	RS Feng Li	82	4.419	0.102	
Filename :0001145549-05-000706.txt	Securities registered or to be registered pursuant to Section 12(g) of the Act:	RS Financial	176	5.176	0.218	
SATYAM COMPUTER SERVICES LTD	None	RS Litigation	158	5.069	0.196	
CIK :1106056 SIC :7371	(Title <mark>of</mark> Class)	RS Tax	386	5.958	0.478	
File Type :20-F	Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act	RS Systematic	690	6.538	0.854	
File Date :06-29-2004 Filename :0001145549-04-000850.txt	None (Title <mark>of</mark> Class)	RS				
SATYAM COMPUTER SERVICES LTD	Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period	Idiosyncratic	1239	7.123	1.534	
CIK :1106056	covered by the annual report.	RS Overall	2649	7.882	3.279	
SIC :7371 File Type :20-F	670,479,293 equity shares, including					
File Date :06-30-2003						
Filename :0001145549-03-000795.txt	130,505,900 underlying equity shares for 65,252,950 ADSs, were issued and outstanding as of March 31, 2008.					
SATYAM COMPUTER SERVICES LTD CIK :1106056	Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.					

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	CIK :	1106056					Chan	ge CIK		Year :	2002 \$ to 20	008 *]	
		1106056					Conany	ye cik					
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\sim			20-F	OForm-3	_424B1	_424B4	015F-12B	ODEF 14A				NA 10-K	
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							document	s.					
							Search						
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						_							
The list	t of 20	-F 's fi	led bet	tween 20	002 - 200	8 years	for CIK : 1	106056					
The list	t of 20				002 - 200	8 years		106056			Word Varia	tion	
The list	t of 20		led bet Similari		002 - 200	8 years		106056			Word Varia	tion	
	t of 20	Cosine		ity	002 - 200	8 years		106056	Filing Da	ate		tion stribution	
iling	<	Cosine	Similari	ity k			for CIK : 11	-	Ŭ		Word Dis		
iling	<	Cosine	Similari	ity k			for CIK : 11	-	Ŭ		Word Dis Downloa	stribution	
iling	<	Cosine	Similari	ity k			for CIK : 11	-	Ŭ		Word Dis Downloa Downloa	stribution ad Distribution	
iling	<	Cosine	Similari	ity k			for CIK : 11	-	Ŭ		Word Dis Downloa Downloa Downloa	stribution ad Distribution ad Distribution	
iling	<	Cosine	Similari	ity k			for CIK : 11	-	Ŭ		Word Dis Downloa Downloa Downloa	stribution ad Distribution ad Distribution ad Distribution	
iling	<	Cosine	Similari	ity k			for CIK : 11	-	Ŭ		Word Dis Downloa Downloa Downloa Downloa	stribution ad Distribution ad Distribution ad Distribution ad Distribution ad Distribution	
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Contact Dr. Raj Srivastava at rsrivastava@seekedgar.com for full subscription and other details.

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Example 13: Cosine Similarity Measure Data for Satyam and WIPRO

Once your click on the Cosine Similarity button after selecting the two years filings, the system will yield the result in a CSV file which you can open and save in Excel. Repeating this process for each pair, (2003, 2008), (2003, 2007), (2003, 2006), (2003, 2005), (2003, 2005), and (2003, 2004), I obtained the following data.

Cosine Similarity Scores 20F		File 1 VS File 2						
						2004 20F/A VS		
Satyam	СІК	2008 VS 2003	2007 VS 2003	2006 VS 2003	2005 VS 2003	2003	2004 VS 2003	
	1106056	0.986219031	0.986518731	0.986687789	0.983219142	0.884167909	0.995569951	
WIPRO	СІК	2008 VS 2003	2007 VS 2003	2006 VS 2003	2005 VS 2003	2004/A VS 2003	2004 VS 2003	
	1123799	0.992107956	0.993143381	0.993785122	0.992941528	0.802915992	0.996115982	

The following data was obtained by rearranging the above data. See the next slide for the plots

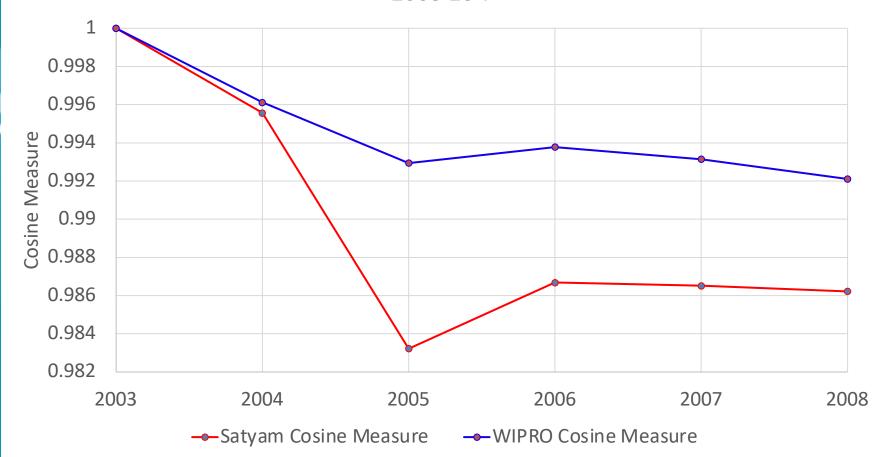
Year	Satyam Cosine Measure	WIPRO Cosine Measure
2008	0.986219031	0.992107956
2007	0.986518731	0.993143381
2006	0.986687789	0.993785122
2005	0.983219142	0.992941528
2004	0.995569951	0.996115982
2003	1.0	1.0

Seel finf

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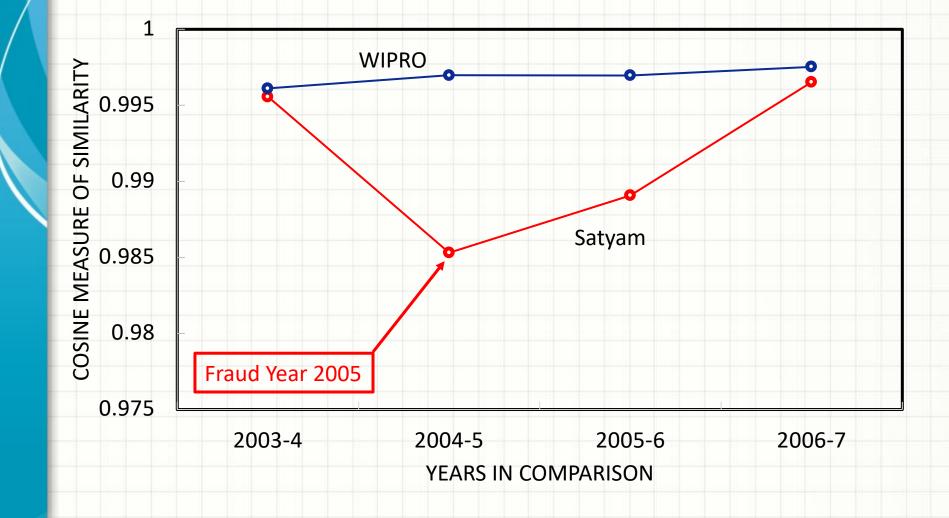
Example 13: Graph of Cosine Similarity Data for Satyam and WIPRO

Cosine Measure of Similarity for Satyam with WIPRO in relation to 2003 20-F



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Change in Cosine Measure of Similarity for Satyam and WIPRO by Year (20-F)



Seeléinf

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Example 14: Word Variation

From

One Year to Another

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Example 14: Word Variations Year-to-Year

- Let us consider an example of Enron. In order to get to the word variation, we need to get into the search engine by searching for any thing in our desired company. In the present case we will enter the company name Enron in the Exact Phrase slot and enter ENRON CORP in the company name slot, and select 1994-2023, paragraph, 10Ks and submit. Once you get the output, from the display window click on the link "Cosine Similarity/Word Variation". This will take you to the Cosine Similarity and Word Variation page. Select all the 10Ks for which you want the Word Variation.
- Next slide shows the sorted data for the years 1994 to 2001 for Enron.
- One can see that the following words: wholesale, broadband, and markets, were not used as frequently in the beginning years as they are being used in the recent years. Could this have been done intentionally? Well, this is a research questions.
- If one looks at the snippets related yo these words, one will realize that this may have been done to hype the market. See the slide following the word variation slide.

Example: Word Variations in MDA in 10K from Year-to-Year for Enron

	https://www							
	1024401	1024401	1024401	1024401	72859	72859	72859	72859
WORDS	2001	2000	1999	1998	1997	1996	1995	1994
its	52	50	77	43	21	24	29	15
wholesale	52	54	35	24	0	0	0	0
on	51	41	79	41	14	28	28	16
market	48	42	34	27	5	10	11	10
related	47	29	39	31	16	21	14	8
increased	45	37	36	41	48	47	57	57
other	45	34	55	26	28	34	31	39
value	44	34	36	22	3	3	2	2
investments	42	36	39	23	12	8	7	4
assets	41	44	33	22	15	11	16	14
earnings	40	38	36	42	45	48	54	34
financial	36	41	37	31	11	11	10	15
equity	35	28	28	24	20	12	14	7
power	35	26	22	16	16	28	43	47
interest	33	32	38	31	18	29	42	32
net	33	26	30	30	29	23	18	20
management	32	27	32	27	16	26	24	13
primarily	31	34	35	43	40	45	51	51
statements	30	36	19	17	9	8	3	5
activities	27	26	25	17	20	20	32	25
broadband	27	9	0	0	0	0	0	0
markets	26	22	14	14	15	10	4	1
business	24	13	48	19	8	10	15	16

Example: Word Variations in MDA in 10K from Year-to-Year for Enron

https://www.https://www.https://www.https://www.https://www.https://www.https://www 1024401 --1024401 --1024401 --1024401 --72859 --72859 --72859 --72859 --WORDS its Enron Wholesale operates in developed markets such as North America wholesale on market related increased Broadband Services also makes investments in companies with related technologies and with the potential for capital appreciation. investme Enron Wholesale operates in developed markets such as North America and Europe, as well as developed markets such as North America and Europe, as well be as developed markets such as North America and Europe, as well as developed markets such as North America and Europe, as well be as developed markets such as North America and Europe, as well be as developed markets such as North America and Europe, as well be as developed markets such as North America and Europe, as well be as developed markets such as North America and Europe, as well be as developed markets such as North America and Europe, as well be as developed markets such as North America and Europe, as well be as developed markets such as North America and Europe, as well be as developed markets such as North America and Europe, as well be as developed markets such as North America and Europe, as well be as developed markets such as North America and Europe, as well be as developed markets such as North America and Europe as the such as North America as North America as the such as the such as North America as the such as North America as the such as North America as the such as the such as North America as the such as the such as t uperates in ueverupeu markets such as invitit America anu Europe, as wein as developing or newly deregulating markets including south America and the second management primarily st ad broassand markets business

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Example 15:

Extraction of numbers (dollar or non-dollar values) present in a line in Excel

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Example 15: Extract numbers (\$ or non \$ value) present in a line in Excel

This feature allows one to extract numbers from a line, whether they are in dollars or non-dollar values. This feature is especially useful when the information is presented in an unstructured way.

As an illustration we consider the following situation. Suppose you want to find the number of active patents disclosed by companies in their annual reports, 10Ks, filed with the SEC. Next few slides shows how you can obtain this information in an Excel file.

Example 15: Extract numbers (\$ or non \$ value) present in a line in Excel

Complete the following steps in the SeekiNF search page.

- Step1: Type the phrase active patents in the slot "With the exact phrase"
- Step 2: Since we are interested in all companies, we leave "All" the default choice, select the period, say one year period 1994 - 2019, and keep SIC(Optional) "All (SICs)"
- Step 3: Select Paragraph (All)
- Step 4: Select 10K (all 10Ks)
 - Step 5: Click on SUBMIT button

The system will display the snippets in the display window as shown in the next slide.

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Example 15: Extract numbers (\$ or non \$ value) present in a line in Excel

1 - 20 of 722 < >					1
Download Results	WESTERN DIGITAL CORP CIK: 106040 TYPE: 10-K DATE: 08-27-2019	Wor	d Dist	ributio	n:
REGI U S INC CIK :922330	View File Download Raw File Cosine Similarity/Word Variation Raw Non Dollar Values in CSV Raw Dollar Values in CSV	Download Distr			
SIC :3510 File Type :10-K File Date :09-11-2019 Filename :0001493152-19-013965.txt	We have more than 14,000 active patents worldwide and have many patent applications in process. We continually seek additional United States ("U.S.") and international patents on our technology. We believe that, although our active patents and patent applications have considerable value, the successful manufacturing and marketing of our products also depends upon the technical and managerial		LE ANA		
Future FinTech Group Inc. CIK :1066923	competence of our staff. Accordingly, the patents held and applied for cannot alone ensure our future success.	Total Wo Total Wor numer		without	91740 85665
SIC :2030 File Type :10-K	In	Sent	ence Co	unt	2453
File Date :09-03-2019 Filename :0001213900-19-017066.txt			ng-Fog li		24.0
			nog Inde	_	20.583
WESTERN DIGITAL CORP CIK :106040		Flesch-Kir	Reading		13.036
SIC :3572 File Type :10-K		Automated			21.313
File Date :08-27-2019			an-Liau I		15.8
Filename :0000106040-19-000058.txt		RIS	K SENT		ANALYSI
SYNAPTICS Inc CIK :817720 SIC :3674 File Type :10-K		RISK TYPE	COUNT (NR)	LN(1+NR)	NR PERCENT TWC
File Date :08-23-2019		RS Feng Li	139	4.942	0.152
Filename :0001564590-19-032908.txt		RS Financial	460	6.133	0.501
Rexnord Corp CIK :1439288		RS Litigation	326	5.79	0.355
SIC :3560		RS Tax RS	406	6.009	0.443
File Type :10-K File Date :05-14-2019		Systematic	867	6.766	0.945
Filename :0001439288-19-000021.txt		<u>RS</u> Idiosyncratic	1419	7.258	1.547

Next, click on "Raw Non Dollar Values in CSV" as shown above by the red arrow. The system will dump the information in a CSV file which can be opened in Excel. The next slide shows the dumped information in Excel file for Western Digital Corp, CIK = 106040. Note that for the numbers in dollar value, one needs to click on "Raw Dollar Values in CSV" as shown above in the top menu bar.

Example 15: Extract numbers (\$ or non \$ value) present in a line in Excel

COMPANY NAME	СІК	SIC	FILE TYPE	FILING DATE	VALUES	
WESTERN DIGITAL CORP	106040	3572	10-K	20180824		
WESTERN DIGITAL CORP	106040	3572	10-K	20180824	We have more than 14,000 active patents worldwide and have many patent applications in process	14,000
WESTERN DIGITAL CORP	106040	3572	10-К	20180824	We believe that, although our active patents and patent applications have considerable value, the successful manufacturing and marketing of our products also depends upon the technical and managerial competence of our staff	

Next, one has to use human judgment to determine what number relates to what. In the current example, the text description in the column titled "Values" suggests that the number 14,000 relates to "active patents worldwide".

Seekinf Example 16:

<u>Seven Risk Sentiments (RS) Metrics</u> (These are available for the following Doscuments: Item 1A, 10K, 10K/A, 10Q, 10Q/A, 20F, 20F/A, 40F, and 40F/A)

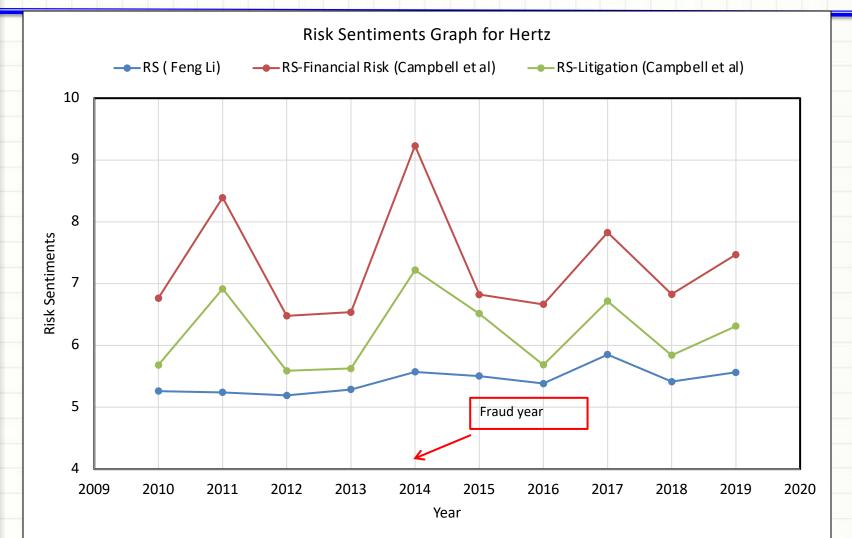
- 1. RS (Feng Li Model): <u>https://papers.ssrn.com/sol3/papers.cfm?abstract_id=898181</u>
- 2. RS-Financial (Campbell, et al.): <u>https://link.springer.com/article/10.1007/s11142-013-9258-3</u>
- 3. RS-Litigation (Campbell, et al.): <u>https://link.springer.com/article/10.1007/s11142-013-9258-3</u>
- 4. RS-Tax (Campbell, et al.): <u>https://link.springer.com/article/10.1007/s11142-013-9258-3</u>
- 5. RS-Systematic (Campbell, et al.): <u>https://link.springer.com/article/10.1007/s11142-013-9258-3</u>
- 6. RS-Idiosyncratic (Campbell, et al.): <u>https://link.springer.com/article/10.1007/s11142-013-9258-3</u>
- 7. RS- Overall (Campbell, et al.): <u>https://link.springer.com/article/10.1007/s11142-013-9258-3</u>

Note: To obtain these metrics type "a|the|of" without the quotes in Step 1: Exact Phrase slot, select, companies, years, paragraph, and the filings, and submit. These metrics will appear on the right side of the display window under the readability indices. You can download these metrics for each company one by one by clicking on the link "Download File Analysis". This will yield the Readability indices and the Risk sentiments for the company highlighted on the left side. For Readability Indices and the Risk sentiments for a set of companies, send us a note at seekedgar@gmail.com. We will send you the data. Or, you can use the Request Form as in Example 5.

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Example 16: Hertz Company committed fraud in 2014.



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Special Search using multiple Search Criteria -1

Use of Exact Phrases:

You can search any document with a combination of exact phrases with "AND", "OR", or any combination. Seek iNF uses "+" for AND, "|" for OR, and "-" for negation with or without space before and after the symbol. Type the phrases in the "With the exact phrase" slot.

Suppose we have three phrases represented by A, B, & C.

- For AND logic, type the phrases separated by + sign as: A + B + C.
- For OR logic, type the phrases separated by | symbol as: A | B | C
- For AND and OR: such as A&(B or C): Type A+(B | C).
- For AND and negation such as "A & B & notC". Type as A+B-C.
- ◆ For OR and Negation such as "(A or B)& notC". Type as (A | B) –C.
- Please use a space in place of a hyphen is a hyphenated word.

Special Search using multiple Search Criteria -2

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Some Important points to remember:

- "With the exact phrase" and "Proximity Search" work together as "AND" logic.
- "With the exact phrase" and "With all the words" together work as "AND" logic.
- "With the exact phrase" and "With any one of the words" work as "OR" logic.
- "Without the words" would work only when you are using another criterion.
- The Wild card search will not work in "With the exact phrase" and "Proximity Search".



- Seek iNF is a powerful search engine.
- Our Database is rich and comprehensive
- There is nothing in the market that provides such a flexibility and efficiency.
- Our system is ready for your use.
- Data collection is a trivial task using Seek iNF once you have figured out what kinds of information you want.
- If certain download is taking a lot of time then contact us with your specific details. We will collect the data for you.

Seekinf CONCLUSION (Continued)

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- I encourage you to try the examples given in this write-up
- Please let me know if you want us to add other SEC filings that are not in our system.
- Also, please provide your inputs about any concerns.
- Contact Dr. Raj Srivastava at <u>rsrivastava@seekedgar.com</u> or by phone 785-218-4409



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Email: rsrivastava@seekedgar.com



FRAANK (Financial Reporting and Auditing Agent with Net Knowledge) <u>US Patent – 2010</u> Cloud Technology



(12) United States Patent Srivastava et al.

(54) FINANCIAL REPORTING AND AUDITING AGENT WITH NET KNOWLEDGE FOR EXTENSIBLE BUSINESS REPORTING LANGUAGE

- (75) Inventors: Rajendra P. Srivastava, Lawrence, KS
 (US); Miklos Vasarhelyi, New York, NY
 (US); Alex Kogan, East Brunswick, NJ
 (US)
- (73) Assignee: University of Kansas, Lawrence, KS (US)
- (*) Notice: Subject to any disclaimer, the term of this patent is extended or adjusted under 35 U.S.C. 154(b) by 1024 days.

(10) Patent No.: US 7,856,388 B1
(45) Date of Patent: Dec. 21, 2010

7,653,871	B2 *	1/2010	LaComb et al 715/227
2003/0041077	A1 *	2/2003	Davis et al 707/500
2004/0193520	A1*	9/2004	LaComb et al 705/35
2004/0194009	A1 *	9/2004	LaComb et al 715/500
2008/0229187	A1*	9/2008	Mahoney et al 715/234

OTHER PUBLICATIONS

Nelson, Kay M., Kogan, Alex, Srivastava, Rajendra P., Vasarhelyi, Miklos A., "Virtual Auditing Agents: the EDGAR Agent challenge," Decision Support Systems, May 2000, vol. 28, Issue 3, pp. 241-253.*

* cited by examiner

Primary Examiner—Charles R Kyle Assistant Examiner—David L Wood (74) Attorney, Agent, or Firm—Suiter Swantz PC LLO

(57) **ABSTRACT**

		FKAANK - Menu			
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HOME ABOUT US	SEEK INF	FRAANK	FAQs	CONTACT US	LOGOUT
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This program converts a 10K report (in text format) into **XBRL**. XBRL stands for Extensible Business reporting Language, an extension to XML. This program is a part of our effort to convert financial reports into XBRL. It does not convert the entire document into XBRL but it automates the conversion process. For more information about XBRL visit www.xbrl.org. Sample conversion of a **10k report** from text to **XBRL**

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Click here to see sample 10k report in xbrl format

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Contact Dr. Raj Srivastava at seekedgar@gmail.com for full subscription and other details.

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	10K		10Q				20F(Forei	gn Filer	s)	

The list of 10-k 's filed by MICROSOFT_CORP from 1993 to 2012

Form Type	Description	Filing Date	Raw Filing	XBRL
10-K	Annual report [Section 13 and 15(d), not S-K Item 405] Acc-no: 0001193125-15-272806 (34 Act) Size: 14 MB	2015-07-31	[Raw]	[Xbrl]
10- K	Annual report [Section 13 and 15(d), not S-K Item 405] Acc-no: 0001193125-14-289961 (34 Act) Size: 18 MB	2014-07-31	[Raw]	[Xbrl]
10-K	Annual report [Section 13 and 15(d), not S-K Item 405] Acc-no: 0001193125-13-310206 (34 Act) Size: 24 MB	2013-07-30	[Raw]	[Xbrl]
10-K	Annual report [Section 13 and 15(d), not S-K Item 405] Acc-no: 0001193125-12-316848 (34 Act) Size: 17 MB	2012-07-26	[Raw]	[Xbrl]
10-K	Annual report [Section 13 and 15(d), not S-K Item 405] Acc-no: 0001193125-11-200680 (34 Act) Size: 16 MB	2011-07-28	[Raw]	[Xbrl]
10-K	Annual report [Section 13 and 15(d), not S-K Item 405] Acc-no: 0001193125-10-171791 (34 Act) Size: 20 MB	2010-07-30	[Raw]	[Xbrl]
10-K	Annual report [Section 13 and 15(d), not S-K Item 405] Acc-no: 0001193125-09-158735 (34 Act) Size: 1 MB	2009-07-30	[Raw]	[Xbrl]
10-K	Annual report [Section 13 and 15(d), not S-K Item 405] Acc-no: 0001193125-08-162768 (34 Act) Size: 1 MB	2008-07-31	[Raw]	[Xbrl]
10-K	Annual report [Section 13 and 15(d), not S-K Item 405] Acc-no: 0001193125-07-170817 (34 Act) Size: 1 MB	2007-08-03	[Raw]	[Xbrl]
10-K	Annual report [Section 13 and 15(d), not S-K Item 405] Acc-no: 0001193125-06-180008 (34 Act) Size: 1 MB	2006-08-25	[Raw]	[Xbrl]
10-K	Annual report [Section 13 and 15(d), not S-K Item 405] Acc-no: 0001193125-05-174825 (34 Act) Size: 1 MB	2005-08-26	[Raw]	[Xbrl]
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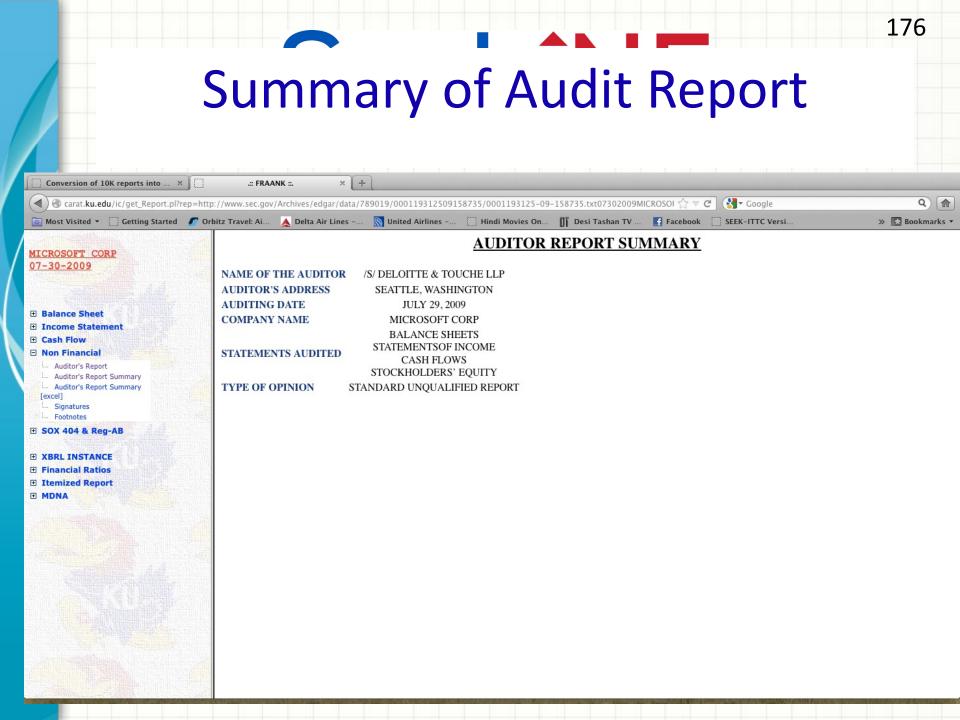
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	(In millions)		
MICROSOFT CORP 07-31-2015	June 30,	2015	2014
07-31-2015		2015	2014
	Assets		
	Current assets:	* - - - - - - - - - -	A 0.000
	Cash and cash equivalents	\$ 5,595	\$ 8,669
Balance Sheet	Short-term investments (including securities loaned of \$75 and \$541)	90,931	77,040
Balance Sneet			
[ORIGINAL]	Total cash, cash equivalents, and short-term investments	96,526	85,709
[EXCEL]	Accounts receivable, net of allowance for doubtful accounts of \$335 and \$301	17,908	19,544
Income Statement	Inventories	2,902	2,660
Income Statement	Deferred income taxes	1,915	1,941
Cash Flow	Other	5,461	4,392
Non Financial			
	Total current assets	124,712	114,246
E SOX 404 & Reg-AB	Property and equipment, net of accumulated depreciation of \$17,606 and \$14,793	14,731	13,011
Itemized Report	Equity and other investments	12,053	14,597
	Goodwill	16,939	20,127
	Intangible assets, net	4,835	6,981
	Other long-term assets	2,953	3,422
	Total assets	\$ 176,223	\$ 172,384
	Liabilities and stockholders' equity		
	Current liabilities:		
	Accounts payable	\$ 6,591	\$ 7,432
	Short-term debt	4,985	2,000
	Current portion of long-term debt	2,499	2,000
	Accrued compensation	5,096	4,797
	Income taxes	606	782
	Short-term unearned revenue	23,223	23,150
	Securities lending payable	92	558
	Other	6,766	6,906
	Total current liabilities	49,858	45,625
	Long-term debt	27,808	20,645
	Long-term unearned revenue	2,095	2,008
	Deferred income taxes	2,835	2,728
	Other long-term liabilities	13,544	11,594
	Total liabilities	96,140	82,600
	Commitments and contingencies		
	Stockholders' equity:		
	Common stock and paid-in capital – shares authorized 24,000; outstanding 8,027 and 8,239	68,465	68,366
	Retained earnings	9,096	17,710
	Accumulated other comprehensive income	2,522	3,708
	Total stockholders' equity	80,083	89,784

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		cash equiva				96526	-	85709			
-		receivable n				17908	-	19544			
4	Inventorie	S				2902		2660			
_		ncome taxes				1915	_	1941			
-	Other					5461		4392			
		ent assets				124712	-	114246			
		and equipmer		umulated de	epre	14731	-	13011			
		d other invest	tments			12053		14597			
-	Goodwill	anala act				16939	-	20127			
		assets net g-term assets				4835 2953	-	6981 3422			
_	Total asse		•			176223	-	172384			
		and stockho	Iders equity			110220		112004			
	Current lia		in the second								
-	Accounts					6591		7432			
_	Short-tern					4985		2000			
		ortion of long				2499		0			
		ompensation	1			5096		4797			
_	Income ta					606	-	782			
-		n unearned re			18	23223	-	23150			
		lending pays	able			92		558			
the second second	Other	ant link litter				6766		6906			
-		ent liabilities				49858		45625			
	Long-term	i debt i unearned re	venue		8	27808		20645			
-		ncome taxes				2095	-	2728			
		g-term liabilit				13544		11594			
	Total liabil					96140		82600			
		ents and con	tingencies								
		ers equity:									
_		stock and pa	id-in capital	- shares aut	hori	68465		68366	25		
3	Retained e	earnings				9096		17710			
		ted other cor		income		2522		3708			
		kholders equ				80083		89784			
6	Total Robin	ities and sto	okholdere er	an ita		176223	4	172384			

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MICROSOFT CORP 07-30-2009	Audit Report 	
 Balance Sheet Income Statement Cash Flow Non Financial Auditor's Report Auditor's Report Summary Auditor's Report Summary Auditor's Report Summary Excelj Signatures Footnotes SOX 404 & Reg-AB XBRL INSTANCE Financial Ratios Itemized Report MDNA 	REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM To the Board of Directors and Stockholders of Microsoft Corporation: We have audited the accompanying consolidated balance sheets of Microsoft Corporation and subsidiaries (the "Company") as of June 30, 2009 and 2008, and th statements of income, cash flows, and stockholders' equity for each of the three years in the period ended June 30, 2009. These financial statements are the responsi management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence s and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as financial statement presentation. We believe that our audits provide a reasonable basis for our opinion. In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Microsoft Corporation and subsidiaries as of Ju and the results of their operations and their cash flows for each of the three years in the period ended June 30, 2009, in conformity with accounting principles generally States of America. As discussed in Note 18 to the financial statements, on July 1, 2007 the Company adopted the provisions of Financial Accounting Standards Board Interpretation <i>Uncertainty in Income Taxes – an interpretation of FASB Statement No. 109</i> , and Emerging Issues Task Force Issue No. 06-2, <i>Accounting for Sabbatical Leave and</i> <i>Pursuant to FASB Statement No. 43</i> . We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over f June 30, 2009, based	bility of the Company's e plan and perform the upporting the amounts s evaluating the overall ne 30, 2009 and 2008, accepted in the United No. 48, Accounting for Other Similar Benefits inancial reporting as of
	/s/ DELOITTE & TOUCHE LLP Seattle, Washington July 29, 2009	



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		STEVEN A. BALLMER	Director and Chief Executive Office	r	
Balance Sheet		DINA DUBLON	Director		
Income Statement Cash Flow		CHRISTOPHER P. LIDDELL	Senior Vice President; Chief Financ	ial Officer (Principal Financial Officer)	
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- Auditor's Report		MARIA KLAWE	Director		
Auditor's Report Summary Auditor's Report Summary		CHARLES H. NOSKI	Director		
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MICROSOFT CORP 07-31-2008	ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS RESULTS OF OPERATIONS FOR FISCAL YEARS 2008, 2007, AND 2006 OVERVIEW								
 Balance Sheet Income Statement Cash Flow Non Financial SOX 404 & Reg-AB XBRL INSTANCE Financial Ratios Itemized Report MDNA 	The following Management's Discussion and Analysis ("MD&A") is intended to help the reader understand the results of operations and financial condition of Microsoft Corporation. MD&A is provided as a supplement to, and should be read in conjunction with, our financial statements and the accompanying notes to the financial statements ("Notes"). We generate revenue by developing, manufacturing, licensing, and supporting a wide range of software products and services for many different types of computing devices. Our software products and services include operating systems for servers, personal computers, and intelligent devices; server applications for distributed computing environments; information worker productivity applications; business solutions applications; high-performance computing applications; software development tools; and video games. We provide consulting and product support services, and we train and certify computer system integrators and developers. We also design and sell hardware including the Xbox 360 video game console, the Zune digital music and entertainment device, and peripherals. Online offerings and information are delivered through Live Search, Windows Live, Office Live, our MSN portals and channels, and the Microsoft Online Services platform which includes offerings for businesses such as Microsoft Dynamics CRM Online, Exchange Hosted Services, Exchange Online, and SharePoint Online. We enable the delivery of online advertising across our broad range of digital media properties and on Live Search through our proprietary adCenter® platform.								
L [Original]	Our revenue historically has fluctuated quarterly and has generally been the highest in the second quarter of our fiscal year due to corporate calendar year-end spending trends in our major markets and holiday season spending by consumers. Our Entertainment and Devices Division is particularly seasonal as its products are aimed at the consumer market and are in highest demand during the holiday shopping season. Typically, the Entertainment and Devices Division has generated over 40% of its yearly segment revenues in our second fiscal quarter. In fiscal year 2007, our revenue was highest in the third quarter due to the recognition of \$1.7 billion of revenue previously deferred from the Express Upgrade to Windows Vista and Microsoft Office Technology Guarantee programs and pre-shipments of Windows Vista and the 2007 Microsoft Office system. The technology guarantee programs provided customers who purchased current products with free or discounted rights to Windows Vista and the 2007 Microsoft Office system when those products became available to consumers. We intend to sustain the long-term growth of our businesses through technological innovation, engineering excellence, and a commitment to delivering high-quality products and services to customers and partners. Recognizing that one of our primary challenges is to help accelerate worldwide PC adoption and software upgrades, we continue to advance the functionality, security, and value of Windows operating systems and to develop operating system versions targeted at emerging markets. We also are increasing our focus on selling our products in emerging markets and reducing the amount of unlicensed software used in those markets. In addition, we continue to								

develop innovative software applications and solutions that we believe will enhance the productivity of information workers, improve communication and collaboration in work groups, aid business intelligence, and streamline processes for small and mid-sized businesses. To sustain the growth of our Server and Tools business amid competition from other vendors of proprietary and open source software, our goal is to deliver products that provide the best platform for network computing – software that is easiest to deploy and manage, and that is most secure – with the lowest total cost of ownership. We continue to invest in research and development in existing and new lines of business, including online solutions, business solutions, mobile computing,

communication, entertainment, and other areas that we believe may contribute to our long-term growth. We also invest in research and development of advanced technologies for future software products. We believe that delivering innovative and high-value solutions through our integrated platform is the key to meeting customer needs and to our future growth.

We believe that over the last few years we have laid a foundation for long-term growth by delivering innovative products, creating opportunities for partners, improving customer satisfaction with key audiences, and improving our internal business processes. Our focus in fiscal year 2009 is to continue to build on this foundation and to continue to execute well in key areas, including continuing to innovate on our integrated software platform, responding effectively to customer and partner needs, and continuing to focus internally on product excellence, business efficacy, and accountability across the company.

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